SMALL

BUSIN SS EXCHANGE

Vol 34, Edition 29

Weekly Publication Regulation Region

October 11, 2018

Number of Women-Owned Businesses Increased Nearly 3,000% since 1972, According to New Research



Image Credit: pixabay.com

[Article was originally posted on americanexpress.com]

The Eighth Annual State of Women-Owned Businesses Report, Commissioned by American Express, Finds Women Are Starting an Average of 1,821 Net New U.S. Businesses a Day

Number of Firms Owned by Minority Women Has Grown by Nearly 3 Times That of All Women-Owned Firms Over the Past 11 Years

Women started an average of 1,821 new businesses per day in the U.S. between 2017 and 2018, according to analysis in the 2018 State of Women-Owned Businesses Report, commissioned by American Express (NYSE:AXP). This level of new business formation by women is greater than the daily average during the prerecession period from 2002 to 2007 (714), the recession and recovery period between 2007 and 2012 (1,143), and the post-recession period between 2012 and 2017 (952).

New this year, the report explores data back to 1972 – the first time the U.S. Census Bureau provided data on minority-owned and women-

owned businesses. The analysis shows that over 48 years the number of women-owned businesses increased a dramatic 31 times from 402,000 to 12.3 million in 2018. During that time, employment for these firms grew 40-fold from 230,000 to 9.2 million, and revenues rose from \$8.1 billion to \$1.8 trillion-- 217 times greater.

"This new data demonstrates not only the remarkable impact women entrepreneurs have on our economy when it comes to creating jobs and generating revenue, but also the growing role of women-owned businesses in our communities," said Julie Tomich, SVP, American Express Global Commercial Services. "Over the past 11 years, we've seen women's entrepreneurship and economic impact increase — especially among the growing number of women-owned companies that generate more than \$1 million in revenue."

Notably in 2018, women-owned businesses that generated revenues of more than \$1 million increased 46% over the past 11 years vs. 12% of all U.S. businesses. While these high-earning firms make up only 1.7% of all women-owned

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Construction Employment Rises In 287 Metros Between August 2017 & 2018 But 80 Percent Of Contractors Report Difficulty Filling Some Positions

Construction employment increased in 287 out of 358 metro areas (80 percent) between August 2017 and August 2018, declined in 35 (10 percent) and was unchanged in 36, according to a new analysis of federal employment data released today by the Associated General Contractors of America. Association officials cautioned that further gains depend on finding enough qualified workers and urged federal officials to improve career and technical education funding and reform immigration policies.

"The increases in construction employment have been showing up in more and more metro areas," said Ken Simonson, the association's chief economist. "Moreover, the gains should continue. Three out of four firms in our association's latest workforce survey say they plan to add hourly craft personnel in the next year. But even more firms—80 percent—say they are having a hard time filling some or all hourly craft positions."

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PUBLISHED BY SMALL BUSINESS EXCHANGE, INC. 795 Folsom Street, 1st Floor, San Francisco, CA 94107

PRSRT STD U.S. Postage PAID San Fran CA 941 Permit No. 820 Simonson noted that more metro areas added construction jobs in the past year than in any 12-month period since December 2014. The economist added that 70 metro areas reached new construction employment highs for August, including San Jose-Sunnyvale-Santa Clara, Calif., where the previous high for August was set in 2000, and Midland, Texas, which exceeded its previous August peak, in 2014, by 22 percent.

The Houston-The Woodlands-Sugar Land, Texas metro area added the most construction jobs during the past year (28,900 jobs, 13 percent), reflecting both ongoing recovery from Hurricane Harvey a year ago and strong construction demand from the energy sector. Other metro areas adding a large number of construction jobs in the year ending in August include Dallas-Plano-Irving, Texas (13,600 jobs, 10 percent); Phoenix-Mesa-Scottsdale, Ariz. (13,600 jobs, 12 percent); and Atlanta-Sandy Springs-Roswell, Ga. (11,400 jobs, 9 percent). The largest percentage gain occurred in Merced, Calif. (32 percent, 800 jobs), followed by New Bedford, Mass. (26

percent, 700 jobs); Midland, Texas (24 percent, 7,000 jobs); and Weirton-Steubenville, W.Va.-Ohio (22 percent, 400 jobs).

The largest job losses from August 2017 to August 2018 were in Middlesex-Monmouth-Ocean, N.J. (-4,500 jobs, -11 percent), followed by Camden, N.J. (-2,600 jobs, -11 percent); St. Louis, Mo.-Ill. (-2,600 jobs, -4 percent); Newark, N.J.-Pa. (-2,400 jobs, -5 percent) and Nashville-Davidson--Murfreesboro--Franklin, Tenn. (-2,100 jobs, -5 percent). The largest percentage decreases—11 percent each—occurred in Middlesex-Monmouth-Ocean and Camden, N.J., followed by Spokane-Spokane Valley, Wash. (-9 percent, -1,300 jobs).

Association officials said the construction job gains are occurring as many firms are benefitting from strong demand for new construction amid lower tax rates and fewer regulatory hurdles. But they cautioned that workforce shortages are already slowing some construction projects and

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EPA awards environmental education grants to California and Hawaii organizations

U.S. Environmental Protection Agency (EPA) announced grant awards totaling \$385,000 for environmental education projects throughout the Pacific Southwest.

"Environmental education is critical to promoting conservation and protection of our natural resources," said EPA Pacific Southwest Regional Administrator Mike Stoker. "These lessons start in our own backyards, classrooms and in the fields of farmers who work the land. These programs will educate and inspire the next generation of environmental stewards."

This year's funding supports projects that demonstrate or disseminate educational practices that increase environmental and conservation literacy and encourage behaviors that benefit the environment.

In 2018, EPA's environmental education grant awards for the Pacific Southwest Region include the following projects:

Hawaii

Purple Mai'a Foundation - \$100,000

The Purple Mai'a Foundation's Indigenous Innovation in Education project will educate 24 teachers and 136 high school students by developing and implementing a new cross-cutting curriculum. Students will partner with the University of Hawaii Manoa to build low-cost water quality monitors used for aquatic health assessment of culturally significant Hawaiian fish ponds. Students will gain hands-on science, technology, engineering and math (STEM), computer programming skills, and knowledge of traditional native Hawaiian cultural practices. The project is aimed at schools serving Native Hawaiian and/or low-income students in both urban communities on Oahu and rural communities on the Big Island and Maui.

Malama Learning Center - \$80,000

The Malama Learning Center will engage students, teachers, agricultural and conservation professionals, and community members on two environmentally and culturally different sides of Oahu. The hands-on outdoor learning experiences are designed to instill interest in environmental STEM careers and conservation of local natural resources. The projects aim to reach over 1,000 people, including native Hawaiian and low-income students. The grant will pay for ten class field trips, student action research projects, community work days, a green collar institute seminar for students, presentations at major conferences and televised programs reaching a statewide audience. With this grant, Malama Learning Center hopes to inspire the next generation of environmental professionals and scientists to care for Hawaii's magnificent natural resources.

California:

Education Outside – San Francisco Bay Area Schools, \$100,000

The focus of From the Ground Up is teaching underserved, low-income kindergarten through 5th grade students about food cultivation, including how it reaches the table, and the importance of protecting the environment. Education Outside will reach approximately 20,000 K-5 students across 58 San Francisco Bay Area schools through lessons, field trips, and other activities. As part of their weekly lessons, students in their outdoor classrooms will grow, harvest, and cook fresh produce using sustainable practices - experiences that help students forge meaningful connections to the local environment. Education Outside will partner with AmeriCorps to provide highly trained, full-time young educators that

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Smart Ways TO WORK

by Odette Pollar

Saying "No" With Tact and Skill

Have you ever found yourself facing a person who needs you to volunteer when you do not want to; yet you find yourself agreeing, and later kick yourself for doing so? This is probably not the first time it has happened, either. Saying "no" to others who ask for your help, information or resources is often difficult. Saying "no" may conflict with your genuine desire to help and be viewed as a team player. You may worry that a refusal will make you sound unfriendly; however, saying "no" is one of the things you must do to honor your prior commitments and manage your time better.

Keep in mind that saying "yes" to everyone else results in saying "no" to your own priorities. "No" is not synonymous with being rude, unfriendly, or nasty. It simply means that at this time you will not be able to accommodate the request. In order to refuse, you must resist the tendency to acquiesce automatically; give yourself time to evaluate your energy and ability to accommodate a particular request; and decide whether you truly want to participate. This applies to situations that are truly volunteer, and not to a mandatory job assignment couched as a request.

Getting Started

Explore your motives. Do you have a high need to feel useful? Many people encourage others to ask them for help. Being constantly called upon is a real ego boost. The down side is that your desire to be needed can be taken advantage of by others who know that they can always count on you.

Be civil, be polite and be understanding, but say "no." Help others find alternative ways to solve their problems. Search for a way to be useful without doing the entire project. Offer referrals or suggestions about how they may handle

the situation. Encourage them to come to you if there are problems for which there are no other solutions, but also encourage their self-reliance.

Practice saying "no" in situations that do not have a lot of emotional charge to them. Once comfortable, build up to saying "no" to the things that have more emotional impact. You will become more confident and self-assertive as you practice.

Do not hesitate when you wish to decline. Say "no" right away before your ambivalence betrays you. Although people may try to apply pressure, be firm. This is your right, particularly when people are asking you to volunteer your time. Remember that guilt is not fatal. You will become more comfortable and feel less guilty with practice.

Way to Say "No"

Option 1

Allow someone else to say no for you. When a request comes in, check your availability. If you cannot accommodate the request, have an assistant or a colleague call back, explaining that you have looked and that your schedule is tight for the next week. You will not be able to help this

time. Be sure to thank the requester for thinking of you.

Option 2

Use your schedule to say no. When a request comes in, open your calendar immediately. Look at the week in question. Consider your existing commitments and those inevitable unplanned situations that are likely to arise. If your schedule is too full, say no immediately, explaining that you have prior commitments and thank the requester.

Option 3

Say no now, but yes for a time in the future. Use this option when you are truly interested in participating, but you just cannot do so now. Your statement may be, "I'm under deadline for the next two weeks, but the next time the fundraising event comes around, I would be happy to participate."

Option 4

Ask for the request in writing. Conversations often happen when your calendar is not in front of you. Before committing, you must get all the details and check your availability. Here is a

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EDITORIAL POLICY-The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

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The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988.

Organized 1984.

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Access to Capital

Need a small business loan? Get to know your lender first.

The decision has been made. You have decided that XYZ bank is the bank-of-choice to lend your company some badly needed capital. Now is the time to pay that banker a visit, right? Wrong.

Once you sit down with a business banker, you will need to answer a variety of questions about your financial needs and business goals. If you do a little homework before hand, answering those questions thoroughly may ensure a smoother, and possibly quicker, loan application process. Below are a few of the questions that most commercial lenders will want answered before your loan application can proceed.

- What is your company's experience in its particular industry and market?
- Do you have a well-designed business plan that includes a market definition, vision, company goals, and financial projections?
- What resources are available to support reasonable equity investment, and/or what's your willingness to pledge personal assets to support collateral?

Business bankers also will need to review federal tax returns, monthly or quarterly financial reports, and year-end balance sheets and income statements for the last three years (or since the business started, if less than three years old).

Why is it necessary to provide all this paperwork to receive a business loan? The answer is simple. Most financial institutions are relationship lenders. The business relationship you create with a commercial lender is based on experience, financial strength, and integrity. Your lender must be assured that the cash flow generated by your business will be sufficient to make the loan payments into the future. The more complete your loan documents are, the better the chances of getting a loan approval.

Once your planning is complete, and you've gathered the supporting documents you need, it is time to discuss your financial needs with a commercial loan officer. Many times the first step is completing a loan application; other banks may use the business financial statements as an "application." This application provides the banker with critical information, including the history of the business, names of owners, legal structure of the business, pledged collateral, and the purpose of the loan.

Once the application is completed, your lender will want to discuss a variety of topics including your short and long-term business goals. For instance, why do you want credit vs. internal financing? Will you be purchasing equipment? Paying off vendors? Buying real estate? Is your company's cash flow needs primarily seasonal?

Do you have long-term expansion plans? Will the loan require an SBA guarantee?

The answers to these questions will dictate the type of loan needed, and the terms under which that loan will operate.

Next, your banker will probably discuss details of the loan and the performance the bank expects of your company in order to satisfy the financing requirements. Many loans require a personal guarantee, which means you will need to provide personal financial information. A personal guarantee is an unsecured written promise from a business owner and/or business executive guaranteeing payment on a commercial loan in the event the business does not pay. Since it is unsecured, a personal guarantee is not tied to a specific asset. However, in the event of non-payment a lender can go after the guarantor's personal assets. This obligates the borrower to pay for the business loan in case the company itself cannot support the payment.

Once all of the necessary paperwork is completed, and the terms, amount, and expectations of the loan are agreed upon, the loan will be submitted for approval.

Improving the odds

In order to improve the odds of having your loan request approved, be aware of these four common reasons why business loans are denied.

- 1. Problems with past business or personal credit
- 2. Lack of equity in the business
- 3. Lack of planning (cash flow, marketing, legal)
- 4. Lack of collateral
- 5. Sloppy application with obvious errors
- 6. Unrealistic assumptions
- 7. Tax liens and/or judgments filed against the company
- 8. Recent bankruptcy, either personal or business

Some industries naturally have a higher-thanaverage probability of failure, but each bank's experience by industry may vary. If you are concerned about your own industry's performance, and fear it may affect your application, talk to your lender. Ask how much experience the lender has in your industry and whether or not it has been positive.

Working together as a team with a commercial lender will place the business owner in a better position to make sound business decisions, and build a better foundation from which to reach their financial goals.

SOURCE: www.mbda.gov

Important Message from
Consulting Link 2000, Inc.
Small, Minority, and Woman Owned firms
Money for your business that will help you
finance your goals to:

- Expand Your Business
- Bid on Contract Opportunities
- Secure Business Equipment, Vehicles and Business Real Estate
- Day to Day Business Operations

Call/email Consulting Link 2000, Inc. to learn how we can help you access Government and Private sector sources of loans.

Consulting Link 2000, Inc. Email: mjuarez@link2000 loans.com Telephone: 415-824-6720

Visit **www.sbeinc.com** to download the latest SBE Newspaper and Newsletter



Important Message from <u>Consulting Link 2000, Inc.</u> Small, Minority, and Woman Owned Businesses

Special federal, county and city certifications to help you to bid on and compete for government contract opportunities

- SBA 8(a) Business Development certification (Federal)
- City and County of San Francisco Local Business Enterprise (LBE) and PUC-LBE certification
- California Unified Certification
 Program (CUCP) certification
- Small Local Business Enterprise (SLBE) certification (Alameda County/ Oakland)
- Supplier Clearing House certification to access California Public Utilities Contract opportunities
- BART Small Business Certification
- State of California Small Business (SB) Certification
- System for Award Management (SAM)

 Federal

Call or email Consulting Link 2000, Inc. to learn how we can help you to get your firm certified to compete for government contracts.

Consulting Link 2000, Inc. Email: mjuarez@link2000 loans.com Telephone: 415-824-6720





P.O. BOX 100 • Folsom, CA 95763 Phone: (916) 351-0457 • Fax: (916) 351-1674 Estimator: Jim Hunt - jimh@srco.com

Sub-Bids Requested From $\mathbf{MBE}, \mathbf{DBE}, \mathbf{WBE}$ Subcontractors & Suppliers for:

Owner: County of Sacramento - Public Works & Infrastructure Agency - Department of Transportation McKenzie Road Bridge Replacement Over Laguna Creek Contract # 4369

Location: Sacramento County, McKenzie Rd App 1 mile S of Arno Road over Laguna Creek
BID DATE: October 25, 2018 @ 2:00 PM

Trades Solicited

SAND & GRAVEL, ASPHALT, PILINGS, CONCRETE & CEMENT, REINFORCING BAR SECTION, LUMBER, FENCING, GUARD RAILINGS & BARRIERS, CONSTRUCTION AREA SIGNS, REMOVE BRIDGE ITEM, CLEARING & GRUBBING, DEVELOP WATER SUPPLY, ROADWAY EXCAVATION, STRUCTURE EXCAVATION, STRUCTURE BACKFILL, DITCHES EXCAVATION, IMPORTED BORROW, AGGREGATE BASE, PAVEMENT REINFORCING FABRIC, FURNISH & DRIVE, PILING, CAST-IN-DRILLED-HOLE CONCRETE PILING, REINFORCING STEEL, ROADSIDE SIGN, FENCING, OBJECT MARKER, CONCRETE BARRIER, THERMOPLASTIC TRAFFIC, STRIPE & MARKING, TRUCKER, SANDBLASTING, CONSTRUCTION EQUIPMENT RENTAL

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.

California Sub-Bid Request Ads

Request For Qualified DBE Subcontractors, Consultants and Suppliers For:

Caltrans Contract 03-3F5504 Replace Timber Fender System Surrounding Piers 6 and 7
In Yolo and Sacramento Counties in

West Sacramento and Sacramento at Sacramento River Bridge (Tower Bridge) Revised Bid Date: October 16, 2018 at 2:00 PM

Requesting quotes for but not limited to:

Lead Compliance Plan, Prepare Water Pollution Control Program, Natural Resource Protection Plan, Fiberglass Reinforced Grating. Furnish Steel Pipe Piling, Structural Steel (Bridge), Plastic Lumber, Miscellaneous Metal (Bridge), Electrical WorkMaterials & Supplies.

CEC is willing to breakout any portion of work to encourage DBE participation

Plans and specs are available for viewing at our Pleasanton office.
They may also be viewed and downloaded from

the Caltrans Website:

http://www.dot.ca.gov/des/oe/weekly-ads/all-adv projects.php

100 % Payment & Performance Bonds will be required from a single, treasury-listed surety subject to our approval. CEC will pay bond premiums up to 1.5%. Subcontractors awarded on any project will be on CEC's standard form for subcontract without any modifications.

Please call for assistance in bonding, insurance, lines of credit, technical info, equipment and supplies or if any other assistance is needed.

California Engineering Contractors, Inc. 20 Happy Valley Road, Pleasanton, CA 94566 Phone (925) 461-1500 Fax (925) 461-0510 Estimator-Jeff Hollfelder

AN EQUAL OPPORTUNITY EMPLOYER

Request For Qualified DBE Subcontractors, Consultants and Suppliers For:

Caltrans Contract 04-4G8804 Seismic Retrofit, Replace Approach Slabs and Erosion Control In Alameda County in Fremont at Crandall Creek Bridge Bid Date: October 25, 2018 at 2:00 PM

Requesting quotes for but not limited to:

Lead Compliance Plan, Construction Area Signs Traffic Control System, Portable Changeable Message Sign, Prepare Water Pollution Control Program, Temporary Cover, Temporary Drainage Inlet Protection, Temporary Fiber Roll, Temporary Gravel Bag Berm, Temporary Fencing, Street Sweeping, Temporary Concrete Washout, Water Quality Sampling & Monitoring, Remove Thermo-plastic Striping, Erosion Control, Hot Mix Asphalt, Micropile, Bar Reinforcing Steel (Bridge), Column Casing, Rock Slope Protection Fabric, Marking and Striping, Trucking, Materials and Supplies.

CEC is willing to breakout any portion of work to encourage DBE participation.

Plans and specs are available for viewing at our Pleasanton office

They may also be viewed and downloaded from the Caltrans Website:

http://www.dot.ca.gov/des/oe/weekly-ads/all-advprojects.php

100 % Payment & Performance Bonds will be required from a single, treasury-listed surety subject to our approval

CEC will pay bond premiums up to 1.5%. Subcontractors awarded on any project will be on CEC's standard form for subcontract without any modifications. Please call for assistance in bonding, insurance, lines of credit, technical info, equipment and supplies or if any other assistance is needed

California Engineering Contractors, Inc.

20 Happy Valley Road, Pleasanton, CA 94566 Phone (925) 461-1500 Fax (925) 461-0510 Estimator-Jeff Hollfelder

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DBE Opportunitie

Barnard Bessac Joint Venture, an Equal Opportunity Employer, is seeking quotes from interested and qualified Disadvantaged Business Enterprises (DBE's) and other subcontractors and suppliers for the following

PROJECT:

Gravity Pipeline Progressive Design Build Project
OWNER: Silicon Valley Clean Water

Initial Publish Date: August 30, 2018 Proposal Deadline: October 1, 2018

Firms that are certified by one of the following programs are qualified: Entities owned and/or controlled by socially and economically disadvantaged individuals, MBE, WBE, SBE, SBRA, LSAF and HUB.

OPPORTUNITIES INCLUDE (For October 1, 2018 Deadline):

Shaft - Slurry wall: Jet Grout: Earth Pressure Balance Tunnel Boring Machine fabrication & delivery; Concrete foundations (flat work); Concrete demolition & off-haul (shallow structures): Site clearing & grading; Site fencing; Trucking (spoils off-haul & disposal); Office Janitorial services; Office Supplies; Security; Quality control testing and other laboratory testing services; Trucking of materials & equipment; Equipment rental (Loaders, Skidsteers, Excavators, Manlifts, Forklifts); Raw material supply (iron/steel, consumables, fluids); Fabrication; Jobsite supplies (PPE, tools, etc...); Printing services (plotting / signs / banners); Traffic control supply and/or services; Utility relocation; Trench excavation and shoring; Potholing; Geotechnical investigation (Borings, CPT's); Instrumentation & Monitoring: Pre-condition surveys (buildings, roadways, utilities); Rebar supply and/or installation; Ready-Mix concrete supply; Street sweeping / cleaning: Utility inspections: Water treatment systems; Concrete pumping and placing; and Dimensional lumber supply.

Please contact either of the following names to get you name on the bidders list:

Shannon Cozino:

 $\underline{\textbf{shannon.cozino@barnard-inc.com}} \ (\textbf{site office})$

Brittany McNamee:

brittany.mcnamee@barnard-inc.com (HQ office)

SYSTEMS INTEGRATED

Seeking Qualified Subcontractors and Consultants

Logistics Management & Wireless System Engineering also

Suppliers for the following material:

- · Gel,filled Outdoor CATe or CAT6 cable
- Pelco Mounting Brackets
- Outdoor Ethernet Surge Arrestors

San Francisco Municipal Transportation Agency (SFMTA) project RFP No. SFMTA-2019-03

Wireless Communications Network Deployment and Warranty Support (Need San Francisco CMD certified LBE; WBE and/or MBE)

Interested businesses can review the RFP at: http://mission.sfgov.org/OCABidPublication/Bid-Detail.aspx?K=13366

Interested parties, please contact Systems Integrated ASAP, but no later than October 18, 2018 by 12 noon Susan Diaz at

scorrales-diaz@systemsintegrated.com Tel: 714/998-0900 Fax: 714/998-6059

AN EQUAL OPPORTUNITY EMPLOYER



Kiewit Infrastructure West Co. 4650 Business Center Drive Fairfield, CA 94534 Attn: Victor Molina · norcal.bids@kiewit.com Fax: 707-439-7301

Requests sub-bids from qualified California Unified Certification Program (CUCP) certified Disadvantaged Business Enterprise (DBE), Subcontractors, Consultants, and/or Suppliers seeking to participate in the Construction of Walerga Road Over Dry Creek Bridge Replacement Project.

http://www.dot.ca.gov/obeo/index.html

Subcontractors and Suppliers for the following project:

Walerga Road Bridge Replacement Project Contract No. 000988 Federal-Aid Project: TCSP-E2CA(018) Owner: County of Placer Bid Date: November 1, 2018 at 11:00 A.M.

Disadvantaged Business Enterprises (DBEs)

vanted for the following scopes, including, but not limited to:

AC Paving, Aggregates, Bat and Bird Exclusion Device, CIDH Piling, Clear and Grub, Cold Plane AC Pavement/ Dike, Concrete Pumping, Concrete Reinforcement, Concrete Supply, Concrete Washouts, Concrete Accessories, Concrete Staining, Bridge Railing, Block & Rock Wall, Demo, Earthwork, Erosion Control, Fencing & Gates, Field Office, Grind Existing Bridge Deck, Grind Existing Concrete Pavement, Guardrail, K-rail, Hydro-seed, Joint Seal, Landscaping, Minor Concrete, Misc. Metals, Pavement Markings, Piping and Valves, Polyester Concrete Overlay, Precast Concrete, Prepare Bridge Deck Surface, Rock Slope Protection, Sawcutting, Signage, Structural Concrete, SWPPP, Survey, Traffic Control, Tree Removal, Trucking & Hauling, Sweeping, Water Trucks.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, DBE suppliers and subcontractors.

Assistance with obtaining necessary equipment, supplies. materials, or services for this project will be offered to interested certified suppliers and subcontractors

Subcontractor and Supplier Scopes are due October 26, 2018 and Quotes NO LATER THAN October 30, 2018 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit http://www. kiewit.com/districts/northern-california/overview.aspx to register your company and to be able to receive bidding information, view plans and specification

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Davis-Bacon Act Applies Buy America Requirements Apply An Equal Opportunity Employer

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MKiewit

Tel: (562) 946-1816, Fax: (562) 946-3823 Contact Mike Sippl at mike.sippl@kiewit.com

Kiewit Infrastructure West Co. (Kiewit) is seeking subquotes from Small Business from SCOOP Network; Small Disadvantaged Business, or a HUB zone business by the U.S. Small Business Administration; or business certified by the U.S. federal government's System of Award Management; or certified as a Disadvantaged Business Enterprise by Caltrans' or by the one of the signatory agencies within the California Unified Certification Program; or Metropolitan Water District of Califor-nia's Regional/ Small Business Program; or certified by the City of San Diego's Small Local Business Enterprise and Emerging Local Business Enterprise Program; or certified as a Small Business or as a Disabled Veteran Business Enterprise by the California State Department of General Services.

Project Owner: San Diego County Water Authority

Project Name: Northern First Aqueduct Structures and Lining Rehabilitation; Spec. 633

Project Location: City of Escondido along the Water Authority's First Aqueduct

Project Bid Date / Time: November 1, 2018 at 2 pm PST.

Project Description:

Work under this Contract consists of rehabilitating 60-pipeline manway, blow-off, and air-vacuum relief structures; construct pipeline turn-out connections at six flow control facilities; and remove 14,500 linear feet of coal tar lining and replace with cement mortar lining.

Kiewit is requesting quotes in the areas described, but

Asphalt paving, fences/gates/guardrails, hydroseeding, ready mix supplies, concrete reinforcing installation, precast concrete, concrete drilling and saw cutting, masonry work, metals, welding services, steel pipe, painting and coating, bolts and gaskets, hangers and support, valves and electrical work.

All responsive subcontractors must possess a valid California Contractor's license and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Bond premium will be reimbursed by Kiewit. Plans and specifications are available at the address listed above or provided to you through Kiewit's electronic use of SmartBid by contacting Kiewit.

Kiewit intends to conduct itself in good faith with all Small Businesses and all other business enterprises regarding participation on this project. For further information, assistance or questions regarding the project, to discuss your specialty or scope of work, project schedule, requirements of the contract, licensing, insurance or bonding, equipment, supplies, materials, related assistance or services, please contact the Lead Estimator listed

Kiewit Infrastructure West Co. is an Equal Opportunity Employer. We encourage qualified women, minorities, veterans, individuals with disabilities, and others to apply.

TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE, VENTURA, CA 93003 Phone: (805) 642-0121 • Fax: (805) 644-1542 Contact: Arnold Tostado • Email: atostado@taftelectric.com

Invites sub-bids from qualified **DBE** businesses for the following project:

Agency: The City of Palmdale

Upgrade Existing Un-Signalized Crosswalks with Ladder Style Crosswalk, Markings, Striping, & Signage and ADA Curb Ramp Construction HISPL-5378(043)

Location: City of Palmdale, CA BID DATE: October 23, 2018

Trades Seeking: Traffic Control, Stripers, Concrete

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprisee subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer

California Sub-Bid Request Ads

Project: State Hwy Santa Ana-Anaheim Grand Ave Project # 12-0C8904
OWNER: CALTRANS – DBE GOAL 13%
BID DATE: OCTOBER 18TH, 2018 BID TIME: 2:00 P.M.
Please respond by 5:00 p.m., OCTOBER 17TH, 2018

Coffman Specialties, Inc. (CSI) is requesting quotes from all qualified subcontractors and suppliers for the following items of work, including but not limited to:

CONCRETE SAW & SEALING

COLD PLANING / PULVERIZING

DISPOSAL OF SOILS, PAVEMENTS & DEBRIS CONCRETE / MINOR CONCRETE

ASPHALT / ASPHALT PAVING / ASPHALT DIKE

AGGREGATE SUPPLY / AGGREGATE BASE

STREET SWEEPING

CLEAR & GRUB

LANDSCAPING

CONCRETE BARRIER

ELECTRICAL

- TRUCKING, BASES ASPHALT
- EQUIPMENT RENTAL
- LEAD COMPLIANCE PLAN / ADL WORK
- SURVEY / QC
- PAVEMENT MARKING / STRIPING

- WATER TRUCK
- METAL BEAM GUARD BAIL (MBGR) / FENCING

- CONSTRUCTION AREA & ROADSIDE SIGNS
- TRAFFIC CONTROL
- EARTHWORK / GRADING / ROADWAY EXCAVATION EROSION CONTROL

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies.

**Subcontractors must provide a current contractor's license number and Department of Industrial Relations (DIR) current registration number with their quote.

Plans and specs are available at no cost to interested firms. Please contact our office @ (858) 536-3100, email us: estining@coffmanspecialties.com or you can visit our San Diego Office. We are an EOE & seriously intend to negotiate

**Please send quotes via email to estimating@coffmanspecialties.com or via fax to (858) 586-0164

If you have any questions or need further information, please contact Gus Rios or Marty Keane @ (858) 536-3100



9685 Via Excelencia, Ste 200 • San Diego, CA 92126 Phone: (858) 536-3100 • Bid Fax: (858) 586-0164 e-mail inquiries to: esti

Turner Construction Company Request for Qualification (RFQ) and Invitation to Bid (ITB) RFQ/Bid Period: September 25, 2018 - October 16, 2018

Turner Construction Company (Turner) is seeking qualified Subcontractors for the following Public Works project:

Skyline College Bid No. 86735 **Boiler Plant Project**

Turner has been awarded this project for a new 1,500 GSF CMU boiler plant will be located within an existing parking lot at the South end of Skyline College campus. The boiler plant will replace the existing boiler plant located in Building 1 and will serve the whole campus. Construction is scheduled to start early 4th quarter 2018 with completion in the middle of 2nd quarter 2019.

Only those Subcontractors who meet pre-qualification criteria and are deemed pre-qualified to perform work on their respective trades will be invited to submit a bid. Trade Subcontractors who are not pre-qualified will not be allowed to bid the project and their bids will be deemed non-responsive. Prequalification packages are encouraged to be submitted prior to bid or as soon as possible.

Turner is seeking RFQs and Bids for the following trade packages:

| TRADE PACKAGE DESCRIPTION | EST. VALUE |
|---|------------|
| ☐ Selective Demo & Abatement | \$ 20,000 |
| ☐ Grading & Paving | \$40,000 |
| ☐ Site Utilities | \$ 200,000 |
| ☐ Site Concrete & Structural Concrete | \$160,000 |
| ☐ Masonry | \$125,000 |
| ☐ Structural Steel, Metal Decking & Misc Metals | \$75,000 |
| ☐ Roofing/Waterproofing | \$65,000 |
| ☐ Coiling Doors | \$15,000 |
| ☐ Painting | \$5,000 |

Prequalification: For information on how to Pre-Qualify with Turner, please contact Brittany Azevedo at 510.267.8231 or bazevedo@tcco.com.

Prevailing Wage: Pursuant to Labor Code Sections 1726-1861, et seq., including without limitation Labor Code Sections 1813 & 1776. Minimum wage rate for this project must comply with the current Highest General Prevailing Wage as determined by the State Department of Industrial Relations.

This is a Labor Agreement Project: This project is subject to the terms of the Program Stabilization Agreement (PLA) executed between the San Mateo County Community College District and the San Mateo County Buildings and Trades Council. Copies of the PLA are available on the District's Web at: http://www.smccd.edu/facilities/

Plans and Specifications: Plans. Specifications. Requirements, and other job documents will be available August 6, 2018. Please go to https://www.dropbox.com/sh/ggju4lsycfalrrq/AACUMYc5DC0BD8YKRmsY3w Ja?dl=0 to access the documents.

Requests for Information: Pre-Bid Requests for Information (RFIs) are due Tuesday, October 9th

Emailed, faxed, or hand delivered bids are due no later than 2:00 p.m., TUESDAY, October 16, 2018

EMAIL TO: avalencia@tcco.com FAX TO: 510-267-8214 HAND DELIVER TO: Attn: Ana Valencia 300 Frank H. Ogawa Plaza, Suite 510 Oakland, CA 94612

VANGUARD CONSTRUCTION IS REQUESTING QUOTATIONS FROM ALL QUALIFIED DBE & SBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT

> <u>US 101 – SR 85 Express Lanes Phase 3 (Contract No. C18081)</u> Santa Clara Valley Transportation Authority ("VTA") BID DATE: October 30, 2018 @ 2:00pm

Sub-Trades needed, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control System, Temporary Railing (Type K), Crash Cushions, WPCP, Street Sweeping, Roadway Excavation, Hazardous Waste Transport & Disposal, Structure Backfill, Erosion Control, Aggregate Base, Asphalt Concrete Pavement, HMA Dike, Cold Plane AC Pavement, 60" Cast-In-Drilled-Hole Concrete Pile, Alternative Pipe Culvert, Adjust Utilities, Rock Slope Protection, Toll Infrastructure, Object Markers, Adjust Utilities, Roadside Signs, Sign Structure, Midwest Guardrail System, Minor Concrete, Concrete Barrier, Demolition, Striping & Markings, Electrical, Ready Mix Concrete Supplier.

Plans & specifications are available for viewing at our Livermore office or at http://www.vta.org/about-us/procurement. Please call our office for assistance in obtaining bonding, lines of credit, insurance, equipment, supplies, materials or related assistance in services. 100% Payment & Performance Bonds may be required. Vanguard is willing breakout any portion of work to encourage DBE & SBE participation.

Contact: Jason Muller FBD VANGUARD CONSTRUCTION, INC. 550 Greenville Road, Livermore, CA 94550 T: (925) 245-1300 F: (925) 245-1244 AN EQUAL OPPORTUNITY EMPLOYER



INVITATION TO PREQUALIFY FOR **CALIFORNIA STATE UNIVERSITY, FULLERTON TOCA 090 PROJECT**

DUE DATE FOR PREQUALIFICATIONS

Requesting completed prequalification forms from Subcontractors by Tuesday October 16th, 2018

> **OUTREACH REQUIREMENTS:** 10% DVBE and 30% SBEPROJECT

PROJECT INFORMATION AND DESCRIPTION:

CSUF TOCA 090 - ANTICIPATED PROJECT BID DATE: October 23rd, 2018

CSUF Chilled Water Line - New Chiller Project Estimated Budget: \$2.8 million

The primary scope of this project is to provide 480V service to the new chiller 'CH-3' and provide electrical service to new electric boilers and associated pumps. The goal is to provide the necessary electrical infrastructure to support electric boilers and chiller. Since the 4160V chillers are being demolished, the objective is to eliminate the 4160V service from the central plant and transform directly from 12.47kV to 480V to avoid multiple voltage levels on campus and minimize the potential points of failure.

The existing 12.47 - 4.16kV transformers will be demolished, 12.47kV will be routed to the central plant and new selector switch and substations will be provided to serve all loads in the central plant using 480V service

TRADES:

CSI Divisions 1 thru 32 Including but not limited to: Surveying, Abatement, Sawcutting, Demolition, Shoring, Electrical (Design Assist), Concrete, Misc. Metals, Signage, Sheet Metal, Clean up

Required Submittals

Completion of Swinerton Master Service Agreement (MSA) Swinerton Prequalification

Subcontractors are encouraged to begin the Swinerton Prequalification process at: http://www.swinerton.com/subcontractors/

subcontractor-pregual Prequalified Subcontractors will be eligible to bid the project.

For additional information on prequalification, please contact:

Veronica Miguel at vmiguel@swinerton.com or 213.896.3439



Kiewit Infrastructure West Co. 4650 Business Center Drive Fairfield, CA 94534 Attn: Victor Molina · norcal.bids@kiewit.com Fax: 707-439-7301

Requests sub-bids from qualified California Department of General Services (DGS) certified Small Business Enterprises (SBE), Micro Small Businesses and Disabled Veteran Business Enterprises (DVBE), Subcontractors, Consultants, and/or Suppliers seeking to participate in the construction on state highway in anta Clara and San Mateo Counties in Palo Alto and Redwood City from 0.3 mile North of San Antonio Road to Whipple Avenue Overcrossing.

http://www.pd.dgs.ca.gov

Subcontractors and Suppliers for the following project:

State Route 101 Managed Lanes Contract No. 04-1J5614 Construction Manager/General Contractor (CM/GC) Owner: Caltrans

Quotes Due: October 29, 2018 @ 5:00 P.M. Small Business Enterprises/Micro (SBEs) and Disabled Veteran Business Enterprises (DVBE)

wanted for the following scopes, including, but not

AC Paving, CIP Barrier, CIDH, Concrete Washouts, Concrete Barrier, Concrete - Minor, Concrete - Structural, AC Cold Planing, Demo, Dewatering, Electrical, Erosion Control, Guardrail System, Hydroseeding, K-rail, Metals, Pavement Markings, Piping, Painting, Signage, SWPPP, Street Sweeper, Temp Striping, Traffic Control, Trucking & Hauling, Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested DGS certified, SBE/Micro SB and DBVE suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and sub-

Subcontractor and Supplier Scopes are due October 26, 2018 and RFIs NO LATER THAN October 24, 2018 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN). All subcontractors that are registered in our SBN database

will receive an invitation to bid. Please visit http://www.kiewit.com/districts/northern-california/overview.aspx to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Prevailing Wages Apply

Subcontract work shall be signatory to the applicable local union or willing to sign a one-time agre

> An Equal Opportunity Employer CA Lic. 433176 DIR # 1000001147

6 SMALL BUSINESS EXCHANGE OCTOBER 11, 2018 - OCTOBER 18, 2018





O.C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990

REQUEST FOR **DBE**SUBCONTRACTORS AND SUPPLIERS FOR:

Install Single Lane Roundabout Hwy 12 Rio Vista Caltrans #04-4G5604 BID DATE: November 1, 2018 @ 2:00 PM

We are soliciting quotes for (including but not

Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Delineator, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Temporary Hydraulic Mulch, Temporary Silt Fence, Temporary Gravel Bag Berm, Sweeping, Treated Wood Waste, Clearing & Grubbing, Roadway Excavation, Structure Excavation, Structure Backfill, Subgrade Enhancement Geotextile - Class B1 Rock Blan-Precast Concrete Panel, Electrical, Erosion Control, Hydromulch, Hydroseed, Compost, Lean Concrete Base, Tack Coat, Jointed Plain Concrete Structural Concrete, Architectural Treatment, Bar Reinforcing Steel, Pipe Culvert, Minor Concrete, Misc. Iron & Steel, Pavement Marker, Roadside Sign, Vegetation Control (Minor Concrete), Transition Railing, Guard Rail, Concrete Barrier Transi-tion, Grated Line Drain, Striping & Marking and Construction Materials

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.



MEPF BID DATE - 10/26/2018

Swinerton is requesting quotations from certified LBEs (MBE, WBE, OBE).

The project has a 10% LBE Participation Goal. Provide "Local Hiring and Business Program Requirements".

Building Construction Estimate is: \$200M Scopes: MEPF – Bid Date 10/26/18

BAS – Bid Date TBD

Shoring - Bid Date TBD

Earthwork - Bid Date TBD Exterior Skin - Bid Date 10/26/18

Pre-Bid Meeting: Wednesday October 10th at 9:00am

260 Townsend street, San Francisco; 3rd floor

Project Description:

The 415 Natoma (5M) project is a 25 level office tower located at the corners of 5th and Mission Streets.

The project consists of two (2) levels of below grade parking and 25 levels of Class A office space. The main vel will include a lobby spaces and retail space for future vendors. The building will consist of a structural steel frame with a curtainwall exterior over improvement soil and a mat foundation.

Assume project starts on June of 2019.

PLANS & SPECIFICATIONS:

iect/402440

WE REQUEST BIDS FROM ALL SUBS Contact: Allen Terrell Tel: (415) 269-4502

EMAIL TO: aterrell@swinerton.com

Please submit your bid to Allen Terrell via email or by SmartBid

"Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer



O.C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990 Contact: Greg Souder

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Replace Slabs, Resurface Shoulder & Ramps and Construct MBGR & Barrier Hwy 580 Oakland/Alameda County Caltrans #04-270104 BID DATE: November 15, 2018 @ 2:00 PM

We are soliciting quotes for (including but not limited to):

Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Treated Wood Waste, Noise Monitoring, Temporary High Visibility Fence, Clearing & Grubbing, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Irrigation, Compost, Lean Concrete Base Rapid Setting, AC Dike, Tack Coat, Cold Plane AC, Individual Slab Replacement (RSC), Channelizers, Crash Cushions, Fiber Rolls, Pedestrian Barricade, Underground, Concrete Grinding, Detectable Warning Surface, Minor Concrete, Pred Post Construction Surveys, Drain Inlets, Misc. Iron & Steel, Signal & Lighting, Emergency Vehicle Detection System, Fencing, Pavement Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Transition Railing, Concrete Barrier, Striping & Marking, **Electrical and Construction Materials**

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot. ca.gov/hq/esc/oe/weekly_ads/index.php.

Best Contracting Services, Inc.

is requesting bids from qualified ${\bf MBE/WBE/DBE}$ Suppliers, Subcontractors and Truckers for Housing Authority of the City & County of San Francisco

Project: Sunnydale Roof Leaks and Structural Repairs at Cal 1-3 Sunnydale Housing Development Solicitation No.: 18-050-IFB-0014 Bid Due Date: 10/26/2018 at 2:00 pm

For the following (but not limited to) work: Demolition, Electrical, Plumbing, Painting, Trucking, Material Suppliers

If you are interested in bidding on this work or know someone who is, please contact: Tom Ryan/Candys Simpkins at P: (310) 328-6969, F: (310) 328-9176

Plans, Specs, and Requirements for the project are available for review at our office in

Union City or at San Francisco Housing Authority at 1815 Egbert Avenue Suite #300 San Francisco, CA 94124 and are available at the SFHA website address: http://sfha.org//Pages/Procurement.aspx

For assistance in obtaining bonds, line of credit, and/or insurance for this project please contact Thomas Ryan/ Candys Simpkins at the noted phone number

Best Contracting Services, Inc.

4301 Bettencourt Way Union City, CA 94587 P: (310) 328-6969, F: (310) 328-9176 E: tryan@bestcontracting.com, cruffin@bestcontracting.com WE ARE AN EQUAL OPERTUNITY CONTRACTOR



Proven Management, Inc. 225 3rd Street, Oakland, CA 94607 Phone: 510-671-0000 • Fax: 510-671-1000

PMI is requesting proposals/quotes from all qualified & certified Small & Disadvantaged ness Enterprises (SBE & DBE) subcontractors material suppliers, and truckers for the following project:

L TARAVAL IMPROVEMENT PROJECT SF ZOO TO SUNSET BOULEVARD, SF SFMTA Contract No. 1306 Bids: 11/14/2018 @ 3 pm

10% SBE; 5% DBE; 5% WBE Participation Goals

Sitework; Demo; Temp Tree & Plant Protection; Dewatering; Excavation Support Systems; Earthwork; Trenching & Backfill; AC Planing & Paving; Concrete Paving; Unit Pavers; Portland Cement Concrete Paving; Reinforced Concrete Pipes; Water Utility Distribution Piping; Polyethylene Encasement of Ductile Iron Pipe & Fittings; Repair & Replacement of Side Sewers for Water Work; Cured-in-Place Pipe for Water Work; Sewerage Systems; Tree Removal & Stump Grinding; Decorative Mosaic Tile; Site Furnishings; Planting; Volumetric Boulders; Concrete Reinforcement; Drilled Concrete Anchors; CIP Concrete; CIP for Sewer Work; Special Paving Area - Etched Text: Misc Metals: Handrails & Barrier Railings; Tapered Steel Trolley Poles & Accessories; Special Trackwork; Rail Welding; CIP Detectable Surface Tiles; Anti-Graffiti Coating; Painting & Coatings; Platform ADA Signage; Cathodic Protection; Electrical; Raceways; Wire & Cable; Traction Power Cable; Pull Boxes; Traffic Signals; Street Lighting; Overhead Contact System

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested SBE & DBE certified suppliers, subcontractors, and truckers Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested SBE & DBE firms. PMI is signatory to the Operating Engineers, Carpenters & Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

Balfour Beatty

9800 S Meridian Blvd Suite 250 Englewood, CO 80112 • Phone: (720) 643-2292

Balfour Beatty Infrastructure, Inc. (BBII) is soliciting proposals from all interested contractors for the following tasks and trades: Earthwork, Paving, Striping, Temporary Traffic Control, Sweeping, Utility Work, Plumbing, Concrete and Flat work, Electrical, Quality Control, Staking and Surveying, Sewer, Roadway, Civil, Landscaping, Tree Removal, Water, Traffic Signal, Ductbank, Testing, Trucking (hauling), Trucking (hazardous material removal), Street lighting, and Milling for subcontract work associated with the L Taraval Improvement Project SF Zoo to Sunset Boulevard currently advertised by San Francisco Municipal Transportation Agency (SFMTA) in San Francisco, California.

For this project, goals for Small Business Enterprise (SBE). African-American Disadvantaged Business Enterprise (DBE), and Women-Owned Disadvantaged Business Enterprise (DBE) participation have been established. Subcontractors meeting project goals for this criteria may be given preference in order to meet these goals.

If interested in submitting a bid in any of these categories, please email railbids@balfourbeattyus.com for a link to the specifications and plans.

All questions or clarifications with respect to the inquiry can be addressed to Kelsey Chiarelli by email at kchiarelli@balfourbeattyus.com or by phone at 720-737-4390.

Proposals must be submitted no later than 11/12/2018 at 4:00 PM PST to railbids@balfourbeattvus.com

Balfour Beatty is an equal opportunity employer.

CAHILL CONTRACTORS LLC requests bids from Certified SBE, LBE. MBE, WBE Subcontractors and Suppliers for the following SELECT TRADES:

Driven Piles / Elevators / Mechanical / Electrical / Plumbing / Fire Sprinklers / Solar Hot Water / Tower Crane / Personnel Hoist

MISSION BAY BLOCK 6W - EARLY TRADES

691 China Basin Street. San Francisco, CA 94158

This is an OCII project with construction workforce and prevailing wage requirements.

BID DATE: 10/23/18 @ 12 PM

Voluntary Pre-bid Meeting: 10/9/18 @ 3 PM, Mission Creek Senior Community 225 Berry Street, San Francisco, CA 94158

BID DOCUMENTS:

Please contact Colby for access to documents on BuildingConnected.

CONTACT:

Colby Smith at estimating@cahill-sf.com, (415) 677-0611.

Construction **Employment Rises**

Continued from page 1

prompting firms to charge more for projects, according to the survey.

"Tax reform and a more common-sense regulatory approach are helping drive new demand for construction projects," said Stephen E. Sandherr, the association's chief executive officer. "That growth could be undermined unless public officials make greater investments in career and technical education programs and enact needed immigration reforms so more students can pursue high-paying construction careers."

SOURCE: AGC of America

Saying "No" With Tact and Skill

Continued from page 2

friendly way to respond: "I can't trust my memory. Could you give me a quick note so that I can think about it and check my calendar? Thank you." This way, the responsibility is on the requester. Many requests will go away because people will not even take the time to drop you a note. For those who do drop you a line, you can then check your calendar, your interest and make a thoughtful decision.

Odette Pollar is a nationally known speaker, author, and consultant. President of the management consulting firm, Smart Ways to Work based in Oakland, CA, her most recent book is Surviving Information Overload. Email to share your comments, questions and suggestions: odette@ SmartWaysToWork.com.

www.smartwaystowork.com call: 1-800-599-8463.

Number of Women-Owned Businesses Increased Nearly 3,000% since 1972, According to New Research

Continued from page 1

businesses, they now account for 68% of total employment and 69% of revenue among all women-owned businesses.

Over the past 11 years, the ratio of womenowned businesses to total businesses in the U.S. increased much faster than their employment and revenue growth. While the share of womenowned businesses leapt from 29% in 2007 to 40% in 2018, the proportion of total employment and revenues for all businesses grew by only a few percentage points. Over this period, the total proportion of employment increased from 6% to 8% and total revenues increased from 4.0% to 4.3%.

The number of firms owned by minority women has grown 163% since 2007

Since 2007, women of color have started businesses at an unmatched rate. While the number of women-owned businesses grew 58% from 2007 to 2018, firms owned by women of color grew at nearly three times that rate (163%). As of 2018, women of color account for 47% of all women-owned businesses. An estimated 5,824,300 women-of-color-owned businesses employ 2,230,600 people and generate \$386.6 billion in revenues.

More specifically, numbers for Latinas and African Americans grew faster than the average rate for businesses owned by women of color: 172% and 164% respectively, equaling 2.1 million Latina-owned and 2.4 million African American women-owned businesses in 2018.

Native Hawaiian/Pacific Islander, Asian American and Native American/Alaskan womenowned businesses grew slower than for women of color in general but faster than overall women-owned businesses. There are 36,800 Native Hawaiian/Pacific Islander owned firms, representing 146% growth since 2007. Asian American women-owned firms grew 105% corresponding to 1 million firms and Native American/Alaskan women-owned firms grew 76% to 169.500 businesses.

The report estimates that if revenues generated by minority women-owned firms matched those currently generated by all women-owned businesses, they would add four million new jobs and \$1.2 trillion in revenues to the U.S. economy.

Geographic trends for U.S. women-owned businesses

The report analyzes geographic trends for all 50 states (including District of Columbia), as well as the 50 most populous metropolitan areas in the U.S.

The states with the fastest growth rate in terms of the number of women-owned firms between 2007 and 2018 are:

- 1. Florida
- 2. Georgia
- 3. Michigan
- 4. Tennessee (tie)
- 4. South Carolina (tie)

This report examined economic clout, a measure that includes the growth in the number of women-owned firms, employment and revenues. The states where women-owned businesses most increased their economic clout between 2007 and 2018 are:

- 1. South Dakota
- 2. Texas (tie)
- 2. Utah (tie)
- 4. Delaware
- 5. North Dakota (tie)
- 5. Tennessee (tie)

The top metropolitan areas where women-owned businesses increased their economic clout from 2007 to 2018 are:

- 1. Charlotte-Concord-Gastonia metro area, NC/SC
- 2. San Antonio, TX
- 3. Austin, TX
- 4. Indianapolis, IN
- 5. Miami, FL

The states showing the highest employment vitality - a measure of employment growth rate from 2007 to 2018 at women-owned firms and their average number of employees are:

- 1. Minnesota
- 2. Maine (tie)
- 2. North Dakota (tie)
- 4. Iowa
- 5. Delaware (tie)
- 5. Virginia (tie)

A look at U.S. women business owners of different ages

New this year, the report examined generational trends among women business owners. Nearly half of women business owners are between the ages of 45 and 65 (48%) and two thirds (67%) are 45 or older. The next largest age group, 25-44 years old, account for 31% of women business owners.

Distinctive trends emerge when racial and ethnic groups are analyzed by generations:

- African American women business owners tend to be younger: four out of ten (39%) were millennials or younger generations (under 35).
- Gen Xers (ages 35 to 54) represented the highest concentration of Latina business owners (53%) and Asian American women-business owners (54%).
- Native American/Alaska Native business owners were more likely to be older, between the ages of 45 and 64 (47%).
- Native Hawaiian/Pacific Islander women business owners were more evenly divided between age categories ranging from 25 to 54 (70%)

Explore the 2018 State of Women-Owned Businesses Report, <u>here</u>.

Methodology

This report is based on data from the United States Census Bureau Survey of Business Own-

ers (SBO), which is conducted every five years in years ending in two and seven. Data from the 2007 and 2012 Census surveys were collated, analyzed and extrapolated forward to 2018, factoring in relative changes in Gross Domestic Product (GDP) not only nationally but also at industry, state and metropolitan statistical area levels. All GDP data was obtained from the U.S. Bureau of Economic Analysis (bea.gov).

Specifically, the report compared growth in GDP from 2007 to 2012 (\$10.8 to \$16 trillion) with data from 2012 to Q4 2017 (\$16 to \$18.7 trillion). Relative annual growth rates were then used to estimate the growth in the number of firms over the 2012 to 2018 period -- thus adjusting a straight-line extrapolation to account for relative economic growth between the two time periods. This was done not only at the national level, but also by applying actual gross state, metro area and industry-level output figures (which were available up to the fourth quarter of 2017).

About American Express

American Express is a global services company, providing customers with access to products, insights and experiences that enrich lives and build business success. Learn more at american-express.com and connect with us on facebook. com/americanexpress, instagram.com/americanexpress, linkedin.com/company/americanexpress, twitter.com/americanexpress, and youtube.com/americanexpress.

Key links to products, services and corporate responsibility information: charge and credit cards, business credit cards, travel services, gift cards, prepaid cards, merchant services, Accertify, InAuth, corporate card, business travel, and corporate responsibility.

SOURCE

https://about.americanexpress.com/pressrelease/research-insights/number-women-owned-businesses-increased-nearly-3000-1972-according

BIM Design Vs Traditional 2D Design

By Kuldeep Bwail,

Technological advances versus the traditional - it's an age-old dilemma. Which one is better? Well, in the case of the BIM design versus traditional 2D design debate, even traditionalists are voting for the evident benefits of BIM design using architectural CAD services. As several layers of BIM design benefits are unveiled, the way forward becomes ever clearer. Determining how and why BIM design is a more desirable methodology could be vital to increased profits in the AEC (architecture, engineering and construction) industry.

Firstly, what do we mean by BIM design?

An intelligent 3D model-based process, Building Information Modelling, or BIM, provides insight and tools to AEC professionals so that they can efficiently design buildings and infrastructure, while adding data (information) to the models

for use downstream. The BIM process involves the creation, evolution and monitoring of digital representations of the physical and functional aspects of building design. This process is enabled through the generation of BIM files containing large amounts of data which can be viewed, changed or communicated to all stakeholders in a project. BIM software can be used to design water, refuse, electricity, gas, communication utilities as well as roads, bridges, tunnels, etc. The BIM process is not restricted to generating just 3D models, but it may provide more dimensions, such as 4D (time), 5D (cost) and 6D (as-built operation). Since the BIM process covers such a wide range of functions, its benefits are many.

Benefits of BIM Design

• Improved Quality - At any given time of the design process, BIM enables a significant degree

Continued on page 9



Image Credit: thebimhub.com

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795 Folsom Street, 1st Floor San Francisco, CA 94107 Phone: 800-800-8534 • Fax: 415-778-6255 www.sbeinc.com OCTOBER 11, 2018 - OCTOBER 18, 2018 **SMALL BUSINESS EXCHANGE 9**





Contract No. 1000010914 **MERCED HEIGHTS** PLAYGROUND RENOVATION

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until 2:30:00 p.m. on October 10, 2018, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublicworks. org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublicworks. org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work to be done under this contract is located at Merced Heights Playground at Shields and Byxbee Street, San Francisco, California, consists of site improvements with demolition, grading; drainage; soil improvement; utility work; asphalt and court improvements; concrete paving, walls and curbs; new planting and irrigation, lighting, fencing, restroom modifications, all as shown on the drawings and as specified in these Specifications. The time allowed for completion is 210 consecutive calendar days. The Engineer's estimate is approximately \$2,100,000. For more information, contact the Project Manager, Paulina Araica at 415-581-2558.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for Partnering Level 1. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state with laws that perpetuate discrimination against LGBT populations ("Covered State") or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: https://oag.ca.gov/ab1887.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 20%. Call Finbarr Jewell at 415-274-0511 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%

Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on September 27, 2018 at 1:30 p.m. at Merced Heights Playground, 801 Shields St, San Francisco, CA 94102. Meet at corner of Byxbee St. and Shields

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the General Manager of the Recreation and Park Department recommends the contract for award, and the Recreation and Park Commission then adopts a resolution awarding the Contract. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

10/11/18 CNS-3182429# SMALL BUSINESS EXCHANGE

Traditional 2D Design

Continued from page 7

of flexibility. The design can be thoroughly explored and changed. Time for coordination and manual checking are minimised, allowing other tasks to be completed.

- Increased Speed Design and documentation can be performed simultaneously using the BIM process. Therefore, schedules, diagrams, drawings, estimations, value engineering, planning and other forms of communication are generated while the design process is ongoing, saving time.
- Reduced Cost Smaller technical teams can handle work previously performed by larger teams, leading to reduced miscommunication and less cost. Because of greater document quality and more effective planning, time and money are saved on processes.

And now, what is 2D design?

Design elements in 2D design, as its title suggests, are only portrayed in two dimensions, length and width. Typical documents of 2D design consist of the floor plan, the view and the section.

The floor plan consists of the building outline, rooms, structural elements (walls, etc.), furniture, dimensions, altitudes, uncovered spaces, openings (doors, windows), all drawn to scale and as they would be viewed from above. Fixtures, such as sinks, water heaters, furnaces, etc., may also be included, as well as notes for construction. Floor plans are required to make views and sections.

A section is a 2D drawing of what a building would appear as if it was cut down the middle vertically to reveal the interior view. It can show steps, doors, windows, etc. Section drawings and floor plans are of the same scale.

A view is dependent on vantage point. Typically, there are front views, back views, left and right views. A view will consist of floor section lines, visible structural elements, such as doors, windows, balconies, walls, furniture and even plants.

Benefits of 2D Design

When design moved from traditional paper drawings to digital 2D, sketches and drawings became easier and faster to generate and share. Working on a global scale became increasingly easier and more effective.

Drawbacks of 2D Design

Design in 2D is limited due to its nature, and drawings cannot fully explore the vast range of design options properly. Limited information or data can be included in 2D design.

So, how does BIM design compare with 2D design? Some of the key areas where BIM design scores over 2D design are:

Information

There is a great amount of data available, such as aerial imagery, digital elevations and laser scans of existing structures, with BIM design that can be compiled and shared in a model, unlike anything that 2D drawings convey.

Less Rework

Working on a shared model means there is less rework and duplication of drawings. With more information than a 2D drawing, each discipline

can annotate and connect to the project in BIM design. With faster tools, BIM design enables a database to be hosted that helps stakeholders know when there are changes or updates, minimising rework.

Increased Collaboration

With a digital workflow, more functions make collaboration easier with BIM design than with 2D design. Many of these functions are delivered in the cloud, BIM 360/Collaboration for Revit (C4R) being one of the solutions. Input on project changes can be reviewed and noted by all stakeholders, increasing collaboration.

Accurate Visualisation

Views of a project in different light conditions and calculating a building's energy performance are enabled by simulation tools in BIM design. More analysis and modelling can be carried out for effective project design. Renders are created easily in 3D for marketing purposes and to gain approvals.

Improved Conflict Resolution

Elements from different disciplines can clash at some point, for instance an electrical conduit running into a duct or a beam. With BIM design, clashes are identified at an early stage, reducing on-site clashes. This design method also helps ensure prefabricated components fit correctly into previously designed spaces.

Proper Process

BIM design enables the process of design to be coordinated and in the right sequence, with the right materials and resources for greater efficien-CV.

Work Faster

As the BIM design process involves sharing plans, sections, elevations and reports and updates with the entire project team, the overall design process becomes faster than with a 2D design method.

Easier Accessibility

The BIM design model is connected to a large database, which can be hosted in the cloud. Using BIM 360 software enables this information to be accessed on any device, from any location.

More Effective Communication

Using 2D design, many separate documents are needed to get a complete view of the project. With BIM design, all documents are in a single view, allowing better communication.

Ultimately, 2D CAD services and 3D BIM services are both effective during the course of design, but the advantages of BIM services are too great to ignore. With the easy availability of offshore BIM consulting services, both 3D BIM design and consultancy can be procured easily, reliably and at a profitable cost.

Kuldeep Bwail is a Director at XS CAD Limited, a leading pre-construction planning company providing 3D BIM Modeling to Homebuilders, Architects, Retailers, BIM services etc. operating in the UK, US, Australia, Canada, Europe and India.

Article Source:

http://EzineArticles.com/10015214

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0383169-00

1) Big Bus Tours 2) Big Bus Tours San Francisco 3) Open Top Sightseeing SF, LLC 3240 3rd Street, San Francisco, CA 94124 Full Name of Registrant #1 Open Top Sightseeing San Francisco, LLC (DE) Address of Registrant # 1 3240 3rd Street, San Francisco. CA 94124

This business is conducted by A Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on N/A

Signed: Andrew Smith

This statement was filed with the County Clerk of San Francisco County on 9/20/2018.

Notice: This fictitious name statement expires five years from the Notice: I mis fictutious name statement expires rive years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Susanna Chin Deputy County Clerk 9/20/2018

9/27/2018 + 10/4/2018 + 10/11/2018 + 10/18/2018

$\frac{FICTITIOUS\ BUSINESS\ NAME\ STATEMENT}{File\ No.\ A-0383274-00}$

CLEAN IT UP JANITORIAL SERVICES

2500 Arelious Walker Dr., Apt #328, San Francisco, CA 94124

Full Name of Registrant #1 Willie Brown

Address of Registrant # 1 2500 Arelious Walker Dr., Apt #328, San Francisco, CA 94124

This business is conducted by An Individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 9/26/2018

Signed: Willie Brown

This statement was filed with the County Clerk of San Francisco County on 9/26/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Mariedyne L. Argente Deputy County Clerk Filed:

9/26/2018

10/4/2018 + 10/11/2018 + 10/18/2018 + 10/25/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0383047-00

Fictitious Business Name(s): Harborview Restaurant & Bar

4 Embarcadero Center, Lobby Level, San Francisco, CA 94111

Full Name of Registrant #1
Team Work Restaurant LLC (CA)

Address of Registrant # 1 2208 Hillside Drive, Burlingame, CA 94010 This business is conducted by A Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 9/11/2018

Signed: Kinson Wong

This statement was filed with the County Clerk of San Francisco County on 9/11/2018.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Susanna Chin Deputy County Clerk 9/11/2018

9/20/2018 + 9/27/2018 + 10/4/2018 + 10/11/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0383199-00

Fictitious Business Name(s): HK Tea Kee Cafe

2500 Noriega Street, San Francisco, CA 94122

Full Name of Registrant #1 HK Tea Kee Inc (CA)

Address of Registrant # 1 1524 Claudia Dr., Sacramento, CA 94822

This business is conducted by A Corporation.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 9/1/2018

Signed: Daman Leung, CEO

This statement was filed with the County Clerk of San Francisco County on 9/21/2018.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Mariedyne L. Argente Deputy County Clerk

9/21/2018

9/27/2018 + 10/4/2018 + 10/11/2018 + 10/18/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0383024-00

Fictitious Business Name(s):

Address 1581 Webster Street #110, San Francisco, CA 94115

Full Name of Registrant #1 Ritsuko Suzuki

Address of Registrant # 1
1531 Rever Avenue, San Francisco, CA 94124

This business is conducted by An Individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 9/10/2018.

Signed: Ritsuko Suzuki

This statement was filed with the County Clerk of San Francisco County on 9/10/2018.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Deputy County Clerk 9/10/2018

9/20/2018 + 9/27/2018 + 10/4/2018 + 10/11/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0383106-00

Fictitious Business Name(s): SF Bay Acupuncture

1335 11th Avenue #4, San Francisco, CA 94122 Full Name of Registrant #1

Rodney Artiles

Address of Registrant # 1

This business is conducted by An Individual.

The registrant(s) commenced to transact by fictitious business name(s) listed above on 9/14/2018.

Signed: Rodney Artiles

This statement was filed with the County Clerk of San Francisco County on 9/14/2018.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Comm

Mariedyne L. Argente

Deputy County Clerk 9/14/2018

10/11/2018 + 10/18/2018 + 10/25/2018 + 11/1/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0383184-00

Fictitious Business Name(s): **Thailand Restaurant**

438A Castro Street, San Franciso, CA 94114

Full Name of Registrant #1 Khomsak Panyapoemtaweesakul Address of Registrant # 1

1051 Post Street, Apt #21, San Francisco, CA 94109

This business is conducted by An Individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on N/A

This statement was filed with the County Clerk of San Francisco County on 9/21/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed: Sonya Yi

Deputy County Clerk 9/21/2018

9/27/2018 + 10/4/2018 + 10/11/2018 + 10/18/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0383300-00

Fictitious Business Name(s):

The Shota

Address

115 Sansome Street, Suite 105, San Francisco, CA 94104

Full Name of Registrant #1 Communion Culinary Co. (CA)

Address of Registrant # 1

1800 Camino Leonor, San Jose, CA 95131

This business is conducted by A Corporation.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

This statement was filed with the County Clerk of San Francisco County on 9/27/2018.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed:

Mariedyne L. Argente

Deputy County Clerk 9/27/2018

10/4/2018 + 10/11/2018 + 10/18/2018 + 10/25/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0383259-00

Fictitious Business Name(s): The Urban Paw

512 Frederick Street #34, San Francisco, CA 94117

Full Name of Registrant #1

Emy Sakai

Address of Registrant # 1 512 Frederick Street #34, San Francisco, CA 94117

This business is conducted by An Individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

This statement was filed with the County Clerk of San Francisco County on 9/25/2018.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed:

Susanna Chin Deputy County Clerk 9/25/2018

10/4/2018 + 10/11/2018 + 10/18/2018 + 10/25/2018

FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

THG Commercial Real Estate

Address 577 2nd Street #202, San Francisco, CA 94107

Full Name of Registrant #1

The Hawthorne Group Commercial Real Estate Inc.

Address of Registrant # 1

577 2nd Street #202, San Francisco, CA 94107

This business is conducted by A Corporation.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable.

Signed: Michael Halpren

This statement was filed with the County Clerk of San Francisco County on 9/12/2018.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed:

Sonya Yi Deputy County Clerk 9/12/2018

9/20/2018 + 9/27/2018 + 10/4/2018 + 10/11/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-08383181-00

Fictitious Business Name(s):

Two Cranes Tattoo

825 Sacramento Street, San Francisco, CA 94108

Full Name of Registrant #1
Two Cranes Tattoo LLC (CA) Address of Registrant # 1

825 Sacramento Street, San Francisco, CA 94108 This business is conducted by A Limited Liability Company The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 9/21/2018.

This statement was filed with the County Clerk of San Francisco County on 9/21/2018.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed:

Giselle Romo

Deputy County Clerk

10/11/2018 + 10/18/2018 + 10/25/2018 + 11/1/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0383350-00

Wordjet Transcription, LLC

Address 2837 Balboa Street, San Francisco, CA 94121

Full Name of Registrant #1
Stephanie L. Yee

Address of Registrant # 1 2837 Balboa Street, San Francisco, CA 94121

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 5/9/2016

Signed: Stephanie L. Yee

This statement was filed with the County Clerk of San Francisco County on 10/1/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Maribel Jaldon Deputy County Clerk 10/1/2018

10/4/2018 + 10/11/2018 + 10/18/2018 + 10/25/2018

FICTITIOUS BUSINESS NAME STATEMENT

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0383276-00

Fictitious Business Name(s):

1.) Haute Sauce

2.) Hautesauce.studio

3.) Haute Sauce Studio

236 West Portal Avenue, Suite 226, San Francisco, CA 94127

Full Name of Registrant #1
Haute Sauce Inc. (CA)

Address of Registrant # 1

236 West Portal Avenue, Suite 226, San Francisco, CA 94127

This business is conducted by A Corporation.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable.**

This statement was filed with the County Clerk of San Francisco County on 9/26/2018.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed: Mariedyne L. Argente Deputy County Clerk 9/26/2018

10/11/2018 + 10/18/2018 + 10/25/2018 + 11/1/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0382854-00

Fictitious Business Name(s):

SparkSwap

Address 1288 Columbus Avenue, Suite 279, San Francisco, CA 94133

Kinesis Inc (DE)

Address of Registrant # 1

675 Ponce De Leon Avenue NE, Apt # E906, Atlanta, GA 30308

This business is conducted by A Corporation.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **July 26, 2018**

Signed: Thomas Griffith, President

This statement was filed with the County Clerk of San Francisco County on 8/27/2018.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Mariedyne L. Argente Deputy County Clerk 8/27/2018

9/6/2018 + 9/13/2018 + 9/20/2018 + 9/27/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0382941-00

Fictitious Business Name(s):

Concrete Remedy

Address

2380 25th Avenue, San Francisco, CA 94116

Full Name of Registrant #1 Niansa LLC (CA)

Address of Registrant # 1

2380 25th Avenue, San Francisco, CA 94116

The registrant(s) commenced to transact business under fictitious business name(s) listed above on NOT APPLICABLE

Signed: Michael Ullman, CEO

This statement was filed with the County Clerk of San Francisco County on 8/31/2018.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Fallon Lim

Deputy County Clerk

9/6/2018 + 9/13/2018 + 9/20/2018 + 9/27/2018

ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) Katsura Garden

Located at 1581 Webster Street, San Francisco, CA 94115

This fictitious business name was filed in the County of San Francisco on May 24, 2018 under file 381605.

Name and address of Registrants (as shown on previous

Full Name of Registrant #1 Yoshimura, Nobuyuki 504 Cypress Avenue, Millbrae, CA 94030

This business was conducted by a AN INDIVIDUAL.

Signed: Nobuyaki Yoshimura

This statement was filed with the County Clerk of San Francisco County on

Mariedyne L. Argente **Deputy County Clerk** 9/12/2018

9/20/2018 + 9/27/2018 + 10/4/2018 + 10/11/2018

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) Nails-N-Beauty

Located at 2385 Chestnut Street, San Francisco, CA 94123

This fictitious business name was filed in the County of San Francisco on 02/08/2016 under file 2016-0369265.

Name and address of Registrants (as shown on previous

Full Name of Registrant #1

1133 Scott Street, San Francisco, CA 94115

This business was conducted by a AN INDIVIDUAL.

Signed: Mary Nguyen

This statement was filed with the County Clerk of San Francisco County on

Susanna Chin

Deputy County Clerk

9/27/2018 + 10/4/2018 + 10/11/2018 + 10/18/2018



Public Legal Notices

DISADVANTAGED BUSINESS ENTERPRISE PROGRAM POLICY STATEMENT

Objectives/Policy Statement Section 26.1, 26.23

The City of Tracy (hereinafter known as TRACY) has established a Disadvantaged Business Enterprise (DBE) program in accordance with regulations of the U.S. Department of Transportation (DOT), 49 CFR Part 26. TRACY has received Federal financial assistance from the Department of Transportation, and as a condition of receiving this assistance, TRACY has signed an assurance that it will comply with 49 CFR

It is the policy of TRACY to ensure that DBEs as defined in Part 26, have an equal opportunity to receive and participate in DOT-assisted contracts. It is also TRACY's policy:

- To ensure nondiscrimination in the award and administration of DOT – assisted contracts;
- To create a level playing field on which DBEs can compete fairly for DOT-assisted contracts;
- To ensure that the DBE Program is narrowly tailored in accordance with applicable law;
- To ensure that only firms that fully meet 49 CFR Part 26 eligibility standards are permitted to participate as DBEs;

- DBEs in DOT assisted contracts
- To assist the development of firms that can compete successfully in the market place outside the DBE Program.

Zabih Zaca, Senior Civil Engineer - Development Services, has been delegated as the DBE Liaison Officer for Federal Highways Administrations (FHWA) projects. Ed Lovell, Management Analyst II – Parks & Recreation, has been delegated as the DBE Liaison Officer for Federal Transit Administration (FTA) and Federal Aviation Administration (FAA) projects. In their capacity, Mr. Zaca and Mr. Lovell are responsible for implementing all aspects of the DBE program. Implementation of the DBE program is accorded the same priority as compliance with all other legal obligations incurred by TRACY in its financial assistance agreements with the Department of Transportation.

TRACY has disseminated this policy statement to the City Manager who has been delegated authority by the City Council, and all of the components of our organization. TRACY will distribute this statement to DBE and non-DBE business communities that perform work for us on DOT-assisted contracts by publishing an announcement of availability in general circulation, women/minority-focused, and trade association publi-

EPA awards environmental education grants to California and Hawaii organizations

Continued from page 2

maintain school gardens, teach weekly lessons, and engage students in sustainability campaigns, such as campus-wide recycling, water conservation, energy audits, lunchroom composting, and bike/walk-to-school days.

Sequoia Riverlands Trust - San Joaquin Valley, \$100,000

The Sequoia Riverlands Trust (SRT) is a nonprofit based in rural Tulare County that will collaborate with landowners, farmers, conservationists, business partners, and government agencies to provide opportunities for local youth to connect with their natural environment. The project's goal is to reach 600 students, 60 interns. 50 farmers/ranchers, and 300 community members through classroom and outdoor education, hands-on workshops, field trips, weekly service learning days, and presentations at conferences

and community events. Students will visit farms and learn directly from ranchers and farmers about important environmental issues such as soil conservation, rangeland management, and composting.

The 2018 Environmental Education Local Grant Program supports projects that help students and teachers build knowledge about local environmental and conservation issues through handson outdoor learning experiences, classroom research and field trips. Since 1992, EPA has distributed between \$2 million and \$3.5 million each year under this program.

Find background on the EE Grants Program and resources for applicants at http://www.epa.gov/ education/environmental-education-ee-grants.

SOURCE: Environmental Protection Agency.



DIVERSITY OUTREACH

- ITB to Targeted (NAIC/SIC/UNSPSC) **Certified Business**
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Visit this link for the **OUTREACH ORDER FORM:** www.sbeinc.com/services/diversity_ outreach.cfm

12 SMALL BUSINESS EXCHANGE OCTOBER 11, 2018 - OCTOBER 18, 2018



SBE PROJECT PARTNERS IN BUSINESS & COMMUNITY OUTREACH

- 34 years of history in connecting Primes, Corporations and Agencies with Small, Minority-Owned, Women-Owned, Disabled Veteran-Owned and DBE firms.
- "Vetted" Database including businesses certified by federal, state or local jurisdictions
- National trade / focus publications to community businesses and stakeholders
- Expertise in Diversity Outreach to identify firms, promote outreach events, and handle registration details.
- Archived search results

LINK TO OUTREACH ORDER FORM:

http://e8.octadyne.net/clientFiles/8023/SBE_Diversity-Outreach-Form.pdf

For more information contact:

Small Business Exchange, Inc. • 795 Folsom Street, 1st Floor, San Francisco, CA 94107 Phone: 415-778-6250 • Toll Free: 800-800-8534

Fax: 415-778-6255 • Email: sbe@sbeinc.com • Website: www.sbeinc.com