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Vol 33, Edition 50 Weekly Publication

A Tip for Infrastructure Builders: Fix It First



By Aaron M. Renn,

Public officials and advocates often suggest infrastructure investment as a way to ignite economic dynamism and growth. But as a mature country with a large and aging infrastructure base, we need to be cautious about how we invest in it to be sure we are doing so where it makes sense.

Building new infrastructure certainly made sense in 1825, when the Erie Canal opened. It reduced transportation costs in the corridor across New York state by 90 percent versus overland cartage. The national electric grid, the interstate highway system, and water and sewer networks delivered immense benefits for both the economy and quality of life.

And new types of infrastructure do arise that require us to build completely new systems. Cellular telephone and broadband data networks come to mind. But what we increasingly have today is less of a need to massively invest in new kinds of infrastructure and more of a need to maintain what we already have and update it for the 21st century.

Yes, there is a need for expanded traditional infrastructure in some places. Where there is high demand and rapid growth, adding incremental infrastructure to support that growth makes sense. This is the case with new transit investments in New York City, for example. The city badly needs an extra pair of rail tunnels under the Hudson River. However, building new subway lines makes no sense if the core subway system is falling apart, which it is. The result is that ridership is declining when it should be growing. Decreasing reliability is chasing riders away.

March 8, 2018

Infrastructure investment is also not likely to spur economic growth in depressed locales. Where I grew up in southern Indiana, Interstate 64 runs east-west across the state, linking St. Louis with Louisville, Ky. Though it might have made sense to build it as part of a national network, this lightly traveled road hasn't spurred much economic growth in the rural counties it passes through. Visiting Flint, Mich., it's hard not to be struck by the juxtaposition of a pristine eight-lane interstate alongside the decayed infrastructure of that economically distressed city.

Today's businesses care much more about things like an available, quality labor force than they do about infrastructure. That's because despite its age, our infrastructure is already pretty good.

Continued on page 9

Women Business Owners: Are Women Better Entrepreneurs?

Chances are that you are one of them. Or you plan to be one soon. Or maybe you are married to one? Mompreneur, fempreneur or woman entrepreneur:

And, according to the statistics, their businesses are thriving.

Who are these women and what kind of business are they running? What are the reasons they are doing it? And why is this even important? Read on, and hold on to your seat. Because your stereotypes might get shattered.

The Myth of the "Mompreneur"

We all know the story of the Mompreneur: Woman becomes mother, quits working and starts her own

very small business out of her kitchen, writing a blog, knitting jumpers or baking cookies. The business grows, her happiness and sense of fulfilment does, too, and all is well.

This story is a myth, and a very misleading at that: It is true that many women business owners state that they started their business to be able to work (and thus have an income) while raising children. But this is only half the truth.

True, business owners have more flexibility over their own schedule – but the so-called Mompreneurs need to put in at least as many hours as childless

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How to Expand Your Construction Business

Almost all construction business owners want to grow their business in order to improve revenue and profit. Since many construction companies operate on contracts or even as a seasonal business, owners are eager to find ways to improve revenue during slow periods or the off season. To solve this problem, you may need to grow your customer base or the amount your existing customers spend. This may require you to expand your small business into other services. These tested ideas may offer you the key to leveling our revenues and eventually growing profits.

Turn your construction company into a 12-month business

In northern climates, you may only have eight or nine months a year when you can focus on your main services. You should know that many construction companies have learned to keep crews working and profits rolling in by expanding their services to meet wintertime demands. Some coldweather services may fit very naturally into your company.

A few examples of cold-season services to consider include snow removal, installation of holiday lights and inside building rehabilitation. One idea that's been growing in popularity has been offering home-energy audits, adding extra insulation and providing other services that helps customers reduce power bills. The same customers that you work with in warmer months probably need at least some of these services during the winter too.

Fine-tune your marketing plan.

You might begin to develop a marketing plan that includes attracting more customers, enticing those customers to spend more on additional services, retaining them for future work and, of course, letting their friends know about the good job that you have done. For example, you might setup a referral program. You could also consider services that you could add that would be natural upsells for the good work you already perform.

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From intern to field superintendent, one woman's rise at Turner Construction



Jennifer Vides **Superintendent, Turner Construction**

By Laurie Cowin,

Jennifer Vides Superintendent, Turner Construction Experience: Vides has worked her way from an intern to a superintendent. She cites her adaptability and relationship building skills, as well as being open minded to whatever comes her way, as key factors to her success.

The world is a classroom: few situations and days don't offer a learning experience. Jennifer Vides, project superintendent for Turner Construction, embraces this concept and any teachable experience, which helped advance her rising career.

She obtained a civil engineering degree with the intent of going into design, but soon realized she wanted to try something in the field rather than sit behind a desk most days. Vides' father was in construction, so the idea wasn't foreign. After a construction internship, she decided she wanted to be a superintendent to be directly involved in the field.

Although the day-to-day responsibilities of coordinating project elements start to finish haven't changed, the demands change year over year. "Because of industry changes, it gets more challenging each year," she said. "The owner wants things done faster and more innovatively so you have to learn to adapt as years pass and as projects progress.'

Vides began her career with Turner Construction as a superintendent intern. She then was hired as assistant superintendent and progressed to superintendent and then project superintendent. She hopes to continue that progression and be a general superintendent, which will enable her to supervise larger projects, as well as give her greater opportunity to share her knowledge with those rising up in the ranks.

"I just like passing on and helping other people," she said. "That's one of my biggest goals helping to develop this business unit and pass on the knowledge that was passed onto me.

She favors commercial construction projects and recently finished work on her second convention center. "[Commercial] has a little more movement and bigger learning potential because you're involved in different aspects of a project rather than a single part," she said. "Everybody brings something to the table. I just love to learn; anything I can grab from anybody I keep piling it up.'

Organization and relationships

Even with a variety of tech tools and scheduling software at her fingertips — which she uses Vides says the best tool in her arsenal is having relationships with workers and their supervisors and fostering a comfortable atmosphere for open

"A relationship with the field staff is what has made me successful so far," she said.

One of Vides' coworkers specifically mentioned her ability to garner respect from all those she works with. Some of that respect comes naturally once Vides demonstrates she's willing to learn and her humility for the job.

"I don't know everything so you have to be patient with me, but at the same time I show them I'm doing my homework," she says. "I'm trying to help you as much as I can and we're going to work together as a team."

Get construction news like this in your inbox daily. Subscribe to Construction Dive:

Juggling personalities, understanding how each person best works and thinks, and being able to include everyone in the project is vital. For field staff in particular, Vides recognizes "without them we can't do our job and without us they can't do their job either."

Some of it has been harder earned. About 80% of the people she's worked with have been fairly seamless relationships.

"The other 20% has been a challenge because of my age and because I'm a woman," she said. "They tend to respect older male counterparts. I overcame that hurdle because I was patient and showed them I was chosen for this role for a reason. I'm just as capable as my male counterparts

and I earned their respect little by little. Eventually those were some of the people I had the best relationships with on a project.

"They were relationships built on trust and the knowledge that no matter what, I was going to own what I said and stick to my word," she continued. "In this industry, when you give your word you better keep it."

An open mind

As much as Vides loves her profession, though, she emphasized the importance of carefully considering if working in construction is what you truly want to do. When she entered the industry, she was told to have a tough skin.

"But that's not the advice I'd give," she said. 'You just need to have an open mind, be able to work with different personalities and, if you encounter a difficult person, just think of it as another challenge to get through and you will. It's motivation, persistency and being openminded to everything that's going to come

Vides hopes more women will consider construction. "We bring a different perspective to the construction field," she said. "Definitely more innovation and, especially with the younger minds, they have different views. We're changing a little bit of construction every day. I'd recommend it for whoever wants to get their boots dirty and get out there."

SOURCE: www.constructiondive.com/

Community Outreach

International Women's Day: Global misperceptions of equality and the need to Press for Progress

To mark International Women's Day, and in the In the United States, the findings show: wake of the #MeToo campaign, a new global study by Ipsos in collaboration with International Women's Day across 27 countries highlights the level of concern people around the world have about a number of equality issues.

- Much like the rest of the world. Americans agree that sexual harassment (36%) is the biggest issue facing women and girls today. Sexual violence and equal pay come
- in as the second biggest concerns with 28% agreeing that these are among the most important issues for women.
- American people were relatively accurate when asked to estimate how many of every

100 women have experienced sexual harassment in their adult lives: 60% of women in the United States say they have experienced sexual harassment in their adult lives.

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Access to Capital

The Advantages of Using Working Capital Loans to Buy Equipment

Having enough working capital to purchase the equipment necessary to successfully compete in your industry is a must for any and every small business. Without this crucial equipment, you may find your small business lagging behind its peers in the market, unable to respond to industry disruptions and quick to lose its customer base. Once your company starts to fall behind the general pace of competition, whether because of a lack of technological upgrades or an inability to pivot to newer machinery, it can be difficult if not impossible to catch up.

Unfortunately, one of the main reasons for owners not buying the most updated equipment or newest technology on the market isn't because they don't want to do it, but because they simply don't have sufficient working capital to make the purchase. Not enough having money to make these acquisitions isn't just a problem in and of itself, but it can lead to a perpetual downward spiral. The lack of funding means you can't purchase the equipment you need, which means

you end up losing market share to competitors causing sales to slump, all of which can put a dent in the working capital, meaning the purchases are pushed further and further into the future. It can be vicious cycle

Thankfully, obtaining a working capital loan can be the perfect option for purchasing the equipment necessary to truly take your small business to the next level. There's a number of advantages to using a working capital loan to buy equipment, such as:

Prepare your business for the unexpected

Having sufficient working capital is paramount for positioning your company to not only compete in a crowded market, but also to be prepared for handling any unexpected turn of events that is not only possibly, but likely, to happen. Equipment is notorious for breaking down or malfunctioning, which can lead to significant downtime. New threats and risks arise every day too. Companies that utilize comput-

Continued on page 8





California Sub-Bid Request Ads



An Equal Opportunity Employer is requesting quotations from all qualified **DBE** onal services, sub-contractors, material suppliers and trucking for the following project

Contract No. 04-4G8904 Bridge Seismic Retrofit
CONSTRUCTION ON STATE HIGHWAY IN CONTRA COSTA COUNTY IN RICHMOND AT SCOFIELD AVENUE UNDERCROSSING. Bid Closing Date: April 11, 2018 @ 2:00 PM

DBE GOAL: 9%

CONTACT: Robert Rosas Brosamer & Wall Inc. 1777 Oakland Bivd, Suite 300 • Walnut Creek, California 94596 PH: 925-932-7900 • FAX: 925-279-2269 PROJECT SCOPE:

We are requesting bids for the following trades and/or material suppliers

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DBE firms for all items of work type, including but not limited to:

- TEMPORARY BRACING CORE DRILLING EROSION CONTROL
- FENCE
- GRADING JACKING LEAD PLAN
- SEISMIC MATERIAL SUPPLIERS
- METAL FABRICATORS PAINTING
- REBAR
- SCHEDULING
- STRUCTURE CONCRETE
 SWEEPING
 TEMPORARY SUPPORT
- TRAFFIC CONTROL

For the complete list of the Actual Project Bid Items go to: http://www.dot.ca.gov/des/oe/weekly-ads/oe-biditems.php?q=04-4G8904

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Caltrans website. B&W will also make plans electronically please email rrosas@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



Proven Management, Inc. 225 3rd Street, Oakland, CA 94607 Phone: 510-671-0000 • Fax: 510-671-1000

Proven Management, Inc., is requesting proposals for services from qualified DBE subcontractors, suppliers, and other service providers for: Contra Costa County Public Works Dept., 255 Glacier Drive, Martinez, California

MARSH CREEK ROAD BRIDGE REPLACEMENT County Project No. 0662-6R4079 Federal Project No. BRLS 5928 (107) Bids: March 13, 2018 @ 2pm

For the following work including, but not limited to: Traffic Control; SWPPP; Earthwork; Erosion Control; Finishing Roadway; Hot-Mix Asphalt; Piling; Pre-stressed Concrete; Concrete Structures; Misc Metals; Fences; Signs & Markers; Railings & Barriers; Markings; Concrete; Geosynthetics

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DBE firms. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE cartified firms. DBE certified firms

DBE certified firms.

100% Payment & Performance bonds will be required from a singl Treasury-listed surety company subject to PMI's approval. PMI w pay bond premium up to 1.5%. Subcontractors awarded on any proje will be on PMI's standard form for subcontract without any modificitions. For questions or assistance required on the above, please ci e at 510-671-0000

We are an Equal Opportunity Employer



O.C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990 **Contact: Jean Sicard**

REQUEST FOR MBE/WBE SUBCONTRACTORS AND SUPPLIERS FOR:

The Resurfacing of Del Valle Road from Mines Road To the Mile Marker 3.9 in the Eastern Unincorporated Areas of Alameda County, CA Alameda County Public Works BID DATE: March 29, 2018 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Water Pollution Control, Sweeping, Traffic Control, Cold Plane Keycut, Inlet Protection, Standard Concrete Monument, Survey Monument Preservation, Striping & Marking, Crack Seal, Roadside Signs and Construction Materials

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage MBE/WBE Participation. Plans & Specs are available for viewing at our office.

You can view more ads at the link below www.sbeinc.com/advertising/ sub bid requests.cfm

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California Sub-Bid Request Ads

Barnard Bessac Joint Venture DBE Opportunities

Barnard Bessac Joint Venture, an Equal Opportunity Employer, is seeking quotes from interested and qualified Disadvantaged Business Enterprises (DBE's) and other subcontractors and suppliers for

PROJECT:

Gravity Pipeline Progressive Design Build Project
OWNER: Silicon Valley Clean Water

Firms that are certified by one of the following programs are qualified: Entities owned and/or controlled by socially and economically disadvantaged individuals, MBE, WBE, SBE, SBRA, LSAF and HUB

OPPORTUNITIES INCLUDE:

Shaft - Slurry wall; Shaft - Secant pile; Jet Grout; Earth Pressure Balance Tunnel Boring Machine fabrication & delivery; Concrete foundations (flat work); Concrete demolition & off-haul (shallow structures); Site clearing & grading: Site fencing: Trucking (spoils off-haul & disposal); Temporary modular office trailer supply & installation; Office Janitorial services; Office Supplies; Security; Quality control testing and other laboratory testing services; Trucking of materials & equipment; Equipment rental (Loaders, Skidsteers Excavators, Manlifts, Forklifts); Raw material supply (iron/steel, consumables, fluids); Fabrication; Jobsite supplies (PPE, tools, etc...); Printing services (plotting / signs / banners); Traffic control supply and/or services; Utility relocation; Trench excavation and shoring; Sheet pile installation; Potholing; Geotechnical investigation (Borings, CPT's); Instrumentation & Monitoring; Pre-condition surveys (buildings, roadways, utilities); Tunnel precast segmental lining manufacturing; Supply of moulds for precast segmental lining; Rebar supply and/or installation; Ready-Mix concrete supply; Street sweeping / cleaning; Utility inspections; Water treatment systems; Concrete pumping and placing; Dimensional lumber supply; and Paving subcontractors.

If interested in bidding, please contact:
Shannon Cozino: shannon.cozino@barnard-inc.com (site office) Susie Howells: susie.howells@barnard-inc.com (HQ office)

DBE Subcontractors/Supplier Bids/Proposals Requested

Contract No. C40403C1151 Purple Line Extension Section 3 Tunnels Project -Design/Build Bid Proposal Submittal Date March 23, 2018 at 2:00 P.M. **Owner: Los Angeles County Metropolitan** Transportation Authority (LACMTA)

Performance/Payment/Supply Bond may be required

This advertisement is in response to LACMTA's DBE Program, Barnard Obayashi SELI, JV intends to conduct itself in "Good Faith" with DBE firms regarding participa-tion on this project. Drawings and specs will be available via iSqFt. Quotes are required by COB March 9, 2018. Quotes are fairly evaluated.

Please submit bids/proposals for the following work (but not limited to): Excavation; Potholing; Aggregates; Traffic Control; Trucking; Utility Installation; Electrical; Instrumentation and Monitoring; Environmental; Permitting; QA/QC Inspection; Armed Site Security; Survey; Curb, Gutter and Sidewalk; Asphalt; Tree Removal; Site Demolition and Restoration.

> Contact: Tonya Topping Barnard Obayashi SELI, JV 701 Gold Ave., Bozeman, MT 59715 406-586-1995 Fax: 406-586-3530 Email PL3@barnard-inc.com

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DESILVA MGATES

11555 Dublin Boulevard • P.O. Box 2909 Dublin CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: Jim Yackley Website: www.desilvagates.com An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 20 - CONSTRUCTION ON STATE HIGHWAY IN COLUSA COUNTY IN AND NEAR COLUSA FROM CYNTHIA DRIVE TO NIAGARA AVENUE AND FROM 0.3 MILE WEST OF STEIDLMAYER ROAD TO SACRAMENTO RIVER BRIDGE, Contract No. 03-0G7404 Federal Aid Project No. ACNH-P020(178)E, **Disadvantaged Business Enterprise Goal** Assigned is 12%

OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816 BID DATE: MARCH 13, 2018 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, EMULSION SUPPLIER, LEAD COM-PLIANCE PLAN, RUMBLE STRIP, STRIPING, SWPPP/ WATER POLLUTION CONTROL PLAN PREPARA-TION, TRAFFFIC CONTROL SYSTEMS, TRUCKING WATER TRUCKS, STREET SWEEPING, RUBBER-IZED HMA (OPEN GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@ pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/ all adv projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal

CAHILL/HERCULES requests bids from Certified SBE Subcontractors and Suppliers for the following DESIGN-BUILD TRADES:

HVAC / Electrical / Plumbing / Fire Sprinkler / Solar Hot Water / Exterior Building Maintenance

CANDLESTICK POINT BLOCK 11A DESIGN BUILD BID Harney Way at Candlestick Point Drive, San Francisco CA

This is an OCII project with construction

workforce and prevailing wage requirements. BID DATE: 3/15/18 @ 2 PM

Voluntary Pre-bid Meeting: 2/28/18 @ 10AM, Cahill's Office 425 California St., Suite 2200 San Francisco, CA 94104

BID DOCUMENTS: Please contact Colby for access to documents on BuildingConnected.

CAHILL CONTRACTORS, LLC Colby Smith at estimating@cahill-sf.com (415) 677-0611

Gordon N. Ball. Inc. is requesting sub-bids from qualified DBE subcontractors, suppliers, manufacturers, and truckers for: Contra Costa County Public Works Department. 255 Glacier Drive, Martinez, CA

Project: Marsh Creek Road Bridge Replacement Project No. 0662-6R4079 Engineer Estimate: \$4,877,000 No. of Working Days: 155 Bid Due Date: 3/13/18 at 2 PM

For the following (but not limited to) work: 28" Drilled Hole, Bar Reinforcing Steel, Biologist, Bridge Removal, Class 2 AB, Clearing and Grubbing, Cold Plane AC Pavement, Construction Area Signs, Construction Materials, Erosion Control, HMA Type A, Lead Compliance Plan, Portable Changeable Message Sign, Prepare SWPPP, Roadway Excavation Rock Slope Protection, Steel Soldier Pile (HP 14 X 102), Striping Work, Structural Concrete, Temporary Erosion Control, Timber Lagging, Traffic Control System, Tree Removal, and Trucking.

If you are interested in bidding on this work or know someone who is, please contact Serina Sirna at 925-838-5675 Fax: 925-838-5915

Plans, Specifications, and Requirements for the project are available for review at our office in Alamo or at the Contra Costa County Public Works Department, 255 Glacier Drive, Martinez, CA 94553 and are available for purchase online at www.cccounty.us./pwprojects.

For assistance in obtaining bonds, lines of credit and/or insurance for this project please contact Serina at the noted phone number

> Gordon N. Ball, Inc. 333 Camille Ave., Alamo, CA 94507 www.ballconco.com

Contact: Serina Sirna Phone: (925) 838-5675 Fax: (925) 838-5915 estimating@ballconco.com

An Equal Opportunity Employer



HAYWARD BAKER



DBE SUBCONTRACTORS/SUPPLIER BIDS/ PROPOSALS REQUESTED

CONTRACT NO. C1146-2 Metro Facilities Grouting and Water Remediation BID/PROPOSAL SUBMITTAL DATE: MARCH 19, 2018 @ 2:00 PM

OWNER: LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY (LACMTA)

PERFORMANCE/PAYMENT/ SUPPLY BOND AND INSURANCE MAY BE REQUIRED

(ASSISTANCE OBTAINING BONDS AND INSUR-ANCE IS AVAILABLE)

THIS ADVERTISEMENT IS IN RESPONSE TO LACMTA 'S DBE PROGRAM. HBI. INTENDS TO CONDUCT ITSELF IN "GOOD FAITH" WITH DBE FIRMS REGARDING PARTICIPATION ON THIS PROJECT DRAWINGS AND SPECS CAN BE REVIEWED IN OUR OFFICE (1780 E. LEMONWOOD DRIVE, SANTA PAULA, CA 93060) MONDAY THROUGH FRIDAY, 8:00 AM TO 5:00 PM OR AT https://www.dropbox.com/sh/zhbnwgmvfakvbtv/

AADPenQv4tJLJXLcKPm-dobOa?dl=0

QUOTES ARE REQUIRED BY COB, MARCH 16, 2018. SO THAT ALL BIDS/PROPOSALS CAN BE FAIRLY EVALUATED. PLEASE SUBMIT BIDS/PROPOSALS FOR THE FOLLOWING WORK (BUT NOT LIMITED TO): FABRICATED STRUCTURAL METAL MANUFACTURING, GENERAL FREIGHT TRUCKING, REBAR, ELECTRICAL AND OTHER WIRING INSTALLATION CONTRACTORS, MECHANICAL CONTRACTORS PLUMBING HEATING AND AIR-CONDITIONING CONTRACTORS

CONTACT: DANE TAYLOR, PROJECT MANAGER 1780 E. LEMONWOOD DRIVE SANTA PAULA, CA 93060 PHONE: (805) 933-1331 FAX: (805) 933-1338 DCTAYLOR@HAYWARDBAKER.COM

PROJECT: AC WATER & SEWER GROUP 1020 • CITY OF SAN DIEGO CITY OF SAN DIEGO CONTRACT # K-18-1726-DBB-3
THIS PROJECT HAS A 22.3% SLBE-ELBE GOAL

BID DATE: MARCH 16TH, 2018 BID TIME: 2:00 P.M. **Please respond by 5:00 p.m., MARCH 15TH, 2018**

Coffman Specialties, Inc. (CSI) is requesting quotes from all qualified & certified SLBE & ELBE subcontractors and suppliers for the following items of work, $\underline{\text{including but not limited to}}:$

- LEAD COMPLIANCE PLAN
- ARCHAEOLOGICAL & BIOLOGICAL MONITORING
- ASBESTOS HANDLING AND DISPOSE
- WATER/WASTEWATER SUPPLY VIDEO RECORDING & INSPECTION
- STRIPING/PAVEMENT MARKING

- CONSTRUCTION AREA SIGNS/ ROADSIDE SIGNS
- TRAFFIC CONTROL
- STREET SWEEPING
- WATER TRUCK & EQUIPMENT RENTAL
- EARTHWORK/GRADING/ROADWAY EXCAVATION
- EROSION CONTROL ASPHALT SUPPLY
- LANDSCAPING/IRRIGATION
- CLEAR & GRUB
- UNDERGROUND UTILITIES ELECTRICAL
- CATHODIC PROTECTION
- JACK & BORE
- AGGREGATE SUPPLY AGGREGATE BASE
- SURVEY/QC

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies. Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote. Plans and specs are available at no cost to interested firms from the CITY OF SAN DIEGO/PLANET BIDS using the Project ID # K-18-1726-DBB-3 and/or our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firm

**Please send quotes via email to estimating@coffmanspecialties.com or via fax to (858) 586-0164

If you have any questions or need further information, please contact Joe Eckardt @ (858) 536-3100 or email estimating@coffmanspecialties.com



9685 Via Excelencia, Ste 200 • San Diego, CA 92126 Phone: (858) 536-3100 • Bid Fax: (858) 586-0164 • e-mail inquiries to: estimating@coffmanspecialties.com



California Sub-Bid Request Ads

TUTOR PERINI CORPORATION

in response to California Department of Corrections and Rehabilitation, is seeking qualified bidders including, but not limited to, certified (DVBE), (MB), (SB) and (SB/NVSA) firms for:

Ironwood State Prison - Heating, Ventilating and Air Conditioning System Bid Number: C5607832-D Bids due March 21, 2018 at 1:30 p.m.

Address bids to: Tutor Perini Corp, 15901 Olden Street, Sylmar, CA 91342 Attention: Shimon Barak (818)362-0443 (Bid Day ONLY) • (818) 362-8391 (ALL OTHER DAYS) • FAX 818-364-8128

Scopes of work include:

Acoustical Ceilings; Asbestos, Lead Abatement; Ceramic Tiles; Chemical Treatment of Chilled Water System; Concrete Work, Rebar; Demolition / Haul off / Disposal; Design-Build Fuel Oil System and Distribution; Design-Build Thermal Energy Storage Tank; Ductwork/Piping Insulation; Electrical; Entrance Floor Mats; Excavation/Trenching and Backfill : AC Paving; C12 AB placement; Street Signage & striping; SWPPP/ Erosion Control; Trucking; Demolition of existing pavement; Clear & Grub; PCC Sidewalk, Valley gutters, ADA ramps; PCC pavement; Pavement Rebar; Pavement header board; Excavation & Grading; Fencing and Gates; Precast Bumpers; Off-haul and disposal of existing stored HDPE/PVC/CMP pipe at site; Furnish/Install Storm Drain piping and structures; Furnish/Install Chilled Water System; Jack and Bore Steel Casing Pipe; Expansion Control; Fire Extinguisher Cabinet (F-1); Finish Carpentry; Fire Alarm (supply/install); Hollow Metal Doors/Finished Hardware (F-1); HVAC; HVAC Controls & Instrumentation; Insulation; Masonry; Metal Building Systems; Metal Roofing; Metal Wall Panels; Painting, Coating, Roof Coating; Plumbing; Resilient Flooring; Roofing; Sealants & Caulking; Sheet Metal Ductwork; Signage, Site Signage; Sprayed on F.P.; Storefronts, Glazing, Skylights; Structural & Misc. Metals; Studs, Gypsum, Plaster; Toilet, Bath & Laundry Accessories

All questions with regard to the bidding of this project should be directed to Shimon Barak

Phone: 818-408-5517 Email: Estimating.Building@tutorperini.com FAX 818-364-8128

Drawings / Specifications / Insurance Requirements (Contractors Controlled Insurance Program) as well as Scope (Bid Package) are available upon request.

Please email: Pauline.Rocha@tutorperini.com • Phone: 818-362-8391

TUTOR PERINI CORPORATION INTENDS TO CONDUCT ITSELF IN GOOD FAITH WITH (DVBE), (MB), (SB), AND (SB/NVSA) BUSINESSES REGARDING PARTICIPATION ON THIS PROJECT

NOTE: ASISTANCE WILL BE GIVEN IN OBTAINING BONDS, LINES OF CREDIT AND/ OR INSURANCE AS WELL AS NECESSARY EQUIPMENT, SUPPLIES, MATERIALS OR RELATED SERVICES

TPC is an Equal Opportunity Employer

REQUESTING BIDS FROM

DBE/MBE/WBE/SBE/LBE/DVBE/OBE

Subcontractors and Vendors

Project: Solar Panels on Milpitas Parking Garage, Milpitas, CA Reference #: C744(C17207F) Owner: Santa Clara Valley Transportation Authority (VTA) Bid date: March 12, 2018 @ 2:00 pm

DMZ Builders is bidding the above referenced project as a Prime Contractor. We are requesting bids from the following trades/vendors/suppliers:

- Fire Protection Design and Installation of Solar Photovoltaic (PV) Fire Sprinkler System, Fire Alarm and Tamper Components
- 2. Furnish PV Panels and Electrical Components
- 3. LED lighting fixtures for new Solar Canopy
- Structural Steel Supports for new roof top solar
 PV system

Plans and specifications can be obtained from http://www.vta.org/about-us/procurement.

Technical questions or assistance can be obtained from Brady Poepping, Estimating at 916-919-0181 or fax 925-825-5400 or email bpoepping@dmzbuilders.com.

Please send quotes to: estimating@dmzbuilders. com or fax to 925-826-5766 at least by close of business on 3/11/2018 and include any certification you may have. Please contact DMZ if you require assistance in obtaining bonding, lines of credit, insurance, equipment, supplies, materials or technical assistance.

DMZ BUILDERS
4070 Nelson Avenue, Ste A,
Concord, CA 94520
Phone 925-826-5387 • Fax: 925-825-5400
An Equal Opportunity Employer

Ghirardelli Associates, Inc. (a DBE/SBE/WBE certified

Construction Management firm)
300 Frank H Ogawa Plaza, Suite 229,
Oakland CA 94612 | (510) 451-4180 |
outreach@ghirardelliassoc.com

We are requesting qualifications from all DBE/ SBE subconsultants for the following:

Bay Area Rapid Transit (BART) District Construction Management Services for BART Projects, RFP No. 6M8132 Proposal Due Date: March 27, 2018 @ 2PM

We are seeking teaming partners with Systems Inspection, Electrical Inspection, Quality Assurance, Scheduling, and Estimating as it relates to commuter rail projects.

If you are interested, email outreach@ghirardelliassoc.com with Subject Line "BART 6M8132 Opps" to receive an email with our request to evaluate your qualifications and a link to download the RFP.

Ghirardelli Associates, Inc. is an Equal Opportunity Employer. Plans and Specs are available to view at our office. We will assist interested DBEs with obtaining insurance, equipment, supplies, materials, and related services.

Shimmick Construction Company Inc. 8201 Edgewater Drive, Suite 202 • Oakland, CA 9462 Phone (510) 777-5000 • Fax (510) 777-5099

DBE Subcontractor/Supplier Bids Requested For: San Francisco Bay Area Rapid Transit District TBT Cathodic Protection Reference Cell Replacement • Contract No. 09DJ-150A Bid Date: April 17, 2018 at 2:00PM • Fax all quotes to 510-777-5099

Requesting certified DBE Subcontractor and Supplier Quotes on: **Electrical, Conduit Wire & Terminations** for cathodic Protection System.

IMPORTANT: This is a security sensitive contract and all 3rd party firms must sign a Non-Disclosure Agreement with BART before being allowed access to the plans and specifications. To begin the NDA process, please contact Jamie Helmick at jhelmick@shimmick.com. NDA Packages must be submitted to BART by Monday, March 5th, 2018 @ 4pm.

Security cleared Subcontractors and Suppliers interested in this project may contact Greg Adams by email at gadams@shimmick.com

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

How to Expand Your Construction Business

Continued from page 1

If your marketing plan hasn't worked as well as you hoped it would, you should probably also take a hard look at which lead sources haven't really been worth the effort or money. If you aren't sure, you might benefit from a marketing consultant who can help you understand how much you spend to attract and keep customers.

Refine your online business.

You might not think that your construction business has much to do with the internet; however, thinking like that could limit your opportunities. Both consumers and business clients search online for service providers and partners. Make sure your business website looks professional and works well on mobile devices. You might also consider adding your company to social networks that are likely to attract local customers.

Also, some construction company have used their knowledge of sourcing supplies and tools to setup an online store that offers quality products to consumers. You could consider marketing your business website and your online store by producing some how-to videos that you could distribute on social networks, YouTube and your own site. You can attract interested people by sharing your knowledge, but you know, that some percentage of them will decide they'd rather have your company do the work. If they don't, they may still decide to buy supplies or tools from you.

Consider ways to add equipment to diversify.

Some additional services may not require expensive equipment. For instance, you may be able to use the same machines that you use to move dirt to help you move snow. If you do get a request for work that falls outside of your current equipment, you may consider leasing that equipment at an affordable monthly rate.

This will give your crews a chance to gain experience and training with new equipment. It will also give you an opportunity to test the new service to decide if it is something you want to invest in. Your company might not be suited to every construction service. Very often, it will be hard for you to know unless you run a real-world test first. If you decide you'd rather focus on other areas, you won't have risked much to learn a valuable lesson.

Think about expanding through acquisi-

If you're thinking about expanding your operations into more services, you have probably already considered the cost of training or hiring employees and acquiring different equipment. If you believe your current customers may be open to these new services, the task of marketing might not be that overwhelming. You probably already know your customers; you just don't have ready access to the right people or tools.

One way to expand without having to start from scratch is to simply acquire a smaller business that already focuses on the new line of business. If they already have trained people, machinery and possibly even a customer base, you might find out that absorbing another business is faster and simpler than trying to begin from the ground up.

Why work to expand your construction business?

Most small business owners operate by the old saying that if they're not growing, they're stagnating. In addition, having the ability to smooth out gaps in revenue will make it much easier to manage cash flow. If your construction business experiences gaps in income during the winter or between contracts, expansion into other services may provide a profitable solution.

SOURCE: www.kabbage.com



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6 SMALL BUSINESS EXCHANGE MARCH 8, 2018 - MARCH 15, 2018

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ABLE: Asian Black Latino Enterprises







5 self-made Hispanic immigrant millionaires

By Chris Morris,

Hispanics make up 17.6 percent of the total population of the United States. By 2060, according to the U.S. Census Bureau, that figure will jump to 28.6 percent.

According to the most recent figure, there were 3.3 million Hispanic-owned businesses, a modest rise from 2007. But the odds of middle-aged, college-educated Hispanics becoming millionaires are less than 7 percent, while those of

Caucasians are better than 21 percent. And those odds only go up for immigrants.

Immigrants, though, are risk-takers. A recent Kauffman study found that people who come to the United States are almost twice as likely to

be entrepreneurs versus native-born Americans. And while their failure rate is also higher, there are some very notable success stories. Here are some of the biggest.

SOURCE: CNBC



Jorge Pérez, co-founder and CEO of The Related Group

Born in Argentina, Jorge Pérez came to the United States in 1968 after finishing high school. Settling in Miami, he, perhaps more than anyone else, is responsible for the skyline of that city. Pérez has a net worth of \$2.8 billion, according to Forbes, and has been called "The condo king of South Florida" by the Wall Street Journal.

A chance meeting with New York developer Stephen Ross led to the founding of The Related Group, which started off making affordable housing but today specializes in high-end condominiums. His success in that line of work led to a friendship with President Donald Trump, as well as several joint business ventures. However, when it comes to the topic of the wall along the U.S./Mexico border, the two disagree, with Pérez calling the idea "idiotic."



Alberto "Beto" Perez, founder of Zumba

Zumba, the dance fitness regiment that has been popular for more than a decade, got its start in Colombia in 1986. Perez, an aerobics instructor at the time, forgot the regular music for his class, so he improvised with a tape of Latin music he'd recorded from the radio. Thirteen years later he moved to Miami to grow the business. Today 15 million people at 200,000 locations in 180 countries take Zumba classes, according to the company.

The craze has moved beyond workouts to include a clothing line, shoes, food items and even a cruise and video games. In 2012, Raine Group and Insight Venture Partners took a minority stake in Perez's business, giving it a valuation of \$500 million.



Carlos Castro, president and CEO of Todos Supermarket

The year 1990 was a busy one for Castro. He not only founded Todos, a supermarket chain catering to Latino shoppers in the Washington, DC, area, he also became a U.S citizen, 11 years after he first entered the country. He initially fled El Salvador in 1979 and entered illegally but was later deported. The next year, he was back, working a series of odd jobs and eventually bringing over his wife and children.

Todos (Spanish for "everybody") is a small chain, but it's a multimillion-dollar business — and a well-respected one. The Virginia Chamber of Commerce named it one of its Fantastic 50 businesses for three consecutive years starting in 2005, and in 2007 it claimed business-of-the-year honors from the Virginia Merchant and Retailers Association. And Castro himself picked up this year's Charles J. Colgan Visionary Award from the Prince William Chamber of Commerce for his business and civic leadership.



Maria Contreras-Sweet, former administrator of the SBA and founder of ProAmérica Bank

Born in Guadalajara, Mexico, Maria Contreras-Sweet may not have the accumulated wealth of someone like The Related Group's Jorge Pérez (the Center for Responsive Politics estimates her net worth at \$3.5 million), but she has a business record that few can match.

While she's most widely known for her four-year stint as the administrator of the SBA under President Obama, she also served as executive chairwoman and founder of ProAmérica Bank, which services businesses within the Latino community. She launched Contreras-Sweet Enterprises, a marketing and research firm. Among her clients: Coca-Cola, Pacific Gas and Electric and Walt Disney. She also co-founded the venture-capital firm Fortius Holdings. Since leaving the SBA, she has joined the board of directors at San Diego-based Sempra Energy.



Jordi Munoz, founder of 3D Robotics

Jordi Munoz's empire got its unlikely start while he was waiting for his green card. In 2007, after moving from Tijuana and awaiting the all-clear to legally work, Munoz hacked the sensors on the controller of his Nintendo Wii, wrote some code and gave birth to the first autopiloted drone.

Two years later he and his partner, Chris Anderson, former editor in chief of Wired, launched 3D Robotics, despite never having met face to face. (Their previous business dealings were all done online.) Munoz left the company in 2015 in the first of a series of consolidations. As recently as last March, 3DR went through another round of layoffs, reducing its staff to less than 100.

The company's still attracting investors, though. To date, 3D Robotics has raised \$159 million in venture capital, including a \$53 million Series D round earlier this year. Munoz, while he has left, is still a shareholder.

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The Advantages of Using Working Capital Loans to Buy Equipment

Continued from page 3

ers leave themselves vulnerable to viruses and malware that could potentially shut down the entire network.

Having quick and easy access to working capital can provide the funding needed to swap out a sputtering wreck of equipment with a well-oiled machine or replace a swath of computers following a hack or cyber breach.

Sole equipment ownership

One of the ways some small business owners bridge funding deficits is by taking on outside investors, typically private equity firms. While this can provide a capital injection in the company, it also means owners need to relinquish a substantial portion of the ownership to the investors

Instead of handing over a chunk of your business to outside parties to cover the cost of buying new equipment, a working capital loan lets you retain full ownership of your small business. Other than making the regular payments on time, there are no other obligations or relinquishment ownership.

Collateral isn't always necessary

Working capital loans can be either secured or unsecured, with many falling under the latter category. An unsecured working capital loan does not require you to put down any collateral to receive funding. Typically businesses with a stellar good credit history and or little to no risk of defaulting will be strong candidates for an unsecured working capital loan. However, even businesses with poor credit history are still eligible for a working capital loan from an alternative lender.

Working capital for all industries

Whether you operate a retail store that needs to purchase new point-of-sale equipment or you

run a construction company that has to replace antiquated machinery, a working capital loan is the quick and easy solution you need. Every industry has its own unique obstacles that need to be overcome and requirements that need to be met to find success. And no matter which industry you operate in, chances are you'll need to have the best equipment possible to remain competitive.

Landscaping companies need lawn mowers, weed whackers and bush trimmers. Farmers need to utilize machinery to plant and harvest their fields, while offices need to have computers, software and other equipment necessary for daily operations like phone systems and copy machines. The cost to buy all of this equipment can be prohibitive for companies that don't have the necessary working capital.

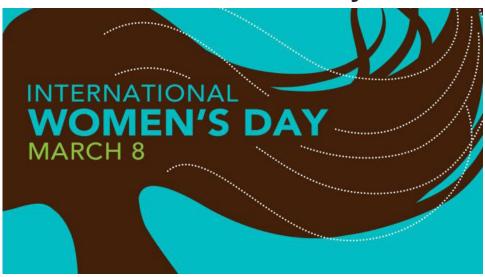
Quick and flexible application process

Aside from the actual cash injection, perhaps the best part of a working capital loan from an alternative lender is that they're quick and easy to obtain. With approvals in as quickly as 24 hours, you can obtain a working capital loan overnight. By providing access to this important funding channel without delay, you can get to work on buying the equipment necessary to compete in the business of tomorrow.

Additionally, financing for working capital loans is typically flexible, with interest rates and repayment terms tailored to the needs and capabilities of your small business. Lenders will work with your business to find the best repayment schedule so that terms are not too onerous and payments are not cutting in the budget, both of which would defeat the entire purpose of obtaining a working capital loan.

SOURCE: www.nationalfunding.com

International Women's Day



Continued from page 2

yet the average guess among Americans is that 57% of women have. However, men tended to greatly underestimate the prevalence (49%).

- Half of all respondents in the study still think that reports of sexual harassment are ignored though in the US this falls to 38%. Three in four Americans (78%) support a zero tolerance policy on sexual harassment
- Americans hugely overestimate the pace of change on pay and economic equality. In the US, people think economic equality will be achieved within 50 years by 2068, however, it has been estimated that economic equality will take 167 years longer (2117). Americans estimate equal pay will be achieved in their country in 2028, however, the predicted year is 2059 31 years later.
- Americans also overestimate women's representation in business leadership, believ-

ing that 18% of CEOs in the largest 500 companies around the world are women, when representation is actually one-sixth of the estimate (3%).

- Seven of ten Americans (70%) say that achieving equality among genders is important to them. When asked if things would work better if more women held positions with responsibilities in government and companies, 61% of Americans agreed.
- Close to half of all participants in the study think things have gone far enough when it comes to giving women equal rights (45%). Americans, however, are not so complacent with only 35% saying things have gone far enough, and 53% disagreeing.

For more results and study methodology details, visit https://www.ipsos.com/en-us/new-polls/ International-Womens-Day-global-misperceptions-of-equality-and-the-need-to-Press-for-Progress.

SOURCE: Ipsos

Women Business Owners: Are Women Better Entrepreneurs?

Continued from page 1

female or male entrepreneurs. Put it another way: Have you ever heard of a Dadpreneur? No. Because business-owning Dad is just a regular entrepreneur.

So why should we even talk, read and write about female entrepreneurs? Does entrepreneurship have anything to do with gender? Looking at the numbers, it obviously does – but not the way you would think.

Women's Entrepreneurship in Numbers

Starting a business is easy, but running a sustainable business is hard work. And, statistically speaking, women seem to be very good at it. As of 2015, 31 % of small businesses, and 9.1 million firms (small and large) are owned by women in the U.S. From 2012 to 2014, the number of female businesses has grown by 7% worldwide, closing the global gender-gap by 6%, says the GEM Special Report: Women's Entrepreneurship.

And between 1997 and 2016, the number of women business owners has grown by a whopping 54 percent in the U.S., according to The State of Women-Owned Businesses 2016, a study commissioned by American Express OPEN.

The Success of Women-owned Business

Still here? Good. Because here comes the big surprise: While overall employment numbers have declined by 1.2% between 2007 and 2012 in the U.S. and only the very largest firms are growing economically, employment in women-owned firms has actually grown all over the spectrum – by no less than 18%.

Impressive, isn't it? While unemployment numbers tend to go up and many smaller businesses need to scale down, women business owners have actually created jobs. A lot of them. At the same time, revenues of women-owned businesses have increased by 35% since 2007, at rate that is 30% above the national average.

Judging from these numbers, women seem to make a better job of owning and running their businesses, small and large. How come? There seem to be three main reasons for this:

1. Women Create More Productive Teams
The State of The American Manager report by
Gallup states that women are actually better
at engaging their employees and being more
engaged themselves. Also, female managers
tend to give sincere and constructive feedback,

and they seem to better at recognizing and praising their staff for their efforts. Which, in turn, results in more productive employees and higher-performing teams. Which is crucial to make a business more successful.

2. Women Want Sustainability

According to Shattering Stereotypes, a study by Barclay Bank published in 2015, female entrepreneurs are more concerned with sustainability of their business than their male counterparts. Rather than growing a firm as quickly as possible and then look for the exit, female entrepreneurs tend to strive for long-lasting profits. Which is why they foresee more obstacles, minimize the risks and proceed with more caution.

3. Women Underestimate

This is a stereotype that seems to be true: Women tend to under-estimate while men are over-confident. When asked how their business was going, 42% of female and 62% of male entrepreneurs said "prospering" – while, in fact, the women-owned businesses in the same study outperformed the maleled businesses. But there is a good side to this: Women tend to hire experts where men would not. Female business owners are also

nearly three times as likely to collaborate with research institutions like universities than male leaders would.

What The Future Holds for Women Business Owners

Women-owned businesses seem to be more successful whatever their size, across all sectors and countries. On average, small (50-99 employees) and non-employee businesses (one-woman shows) are creating more revenue if they are owned by a woman. So far so good.

From the woman running a family and a business single-handedly to the female owners of multibillion dollar corporations, they all have one thing in common: women in business still are a minority. And usually, they are earning less than their male counterparts. But it seems that change is under way.

Even though statistically women make better bosses, the Gallup study found that a minority of 20% would rather work for a female boss, while 33% prefer a male manager. The good news: the majority of 46% actually has no preference.

This is what I call real gender equality. Because, well, we're all just humans.

SOURCE: blog.moneypenny.me



Public Legal Notices

OAKLAND UNIFIED SCHOOL DISTRICT

NOTICE TO BIDDERS

1.Notice is hereby given that the governing board ("Board") of the Oakland Unified School District ("District") will receive sealed bids for the following project, Bid No. 13179, ("Project" or "Contract"):

Laurel Elementary School - Finishing Kitchen 3750 Brown Avenue, Oakland, CA 94602

The Project consists of:

Scope of work includes demolition, earthwork, asbestos abatement, lead material removal, mold remediation, below & above grade utilities, new sanitary sewer lateral to public street, concrete footings and slab, rough & finish carpentry, structural steel, structural anchors, plywood roof sheathing, building expansion joints, mechanical, electrical, plumbing, low voltage systems, exhaust hoods, fire suppression system, food service equipment, coiling roll-up counter door, doors & hardware, restroom fixtures & accessories, drinking fountain, bottle filling station, lockers, urethane cement flooring, gypsum board, fiberglass reinforced panels, acoustical suspended ceiling, glue-on acoustical ceiling tiles, acoustical wall panels, attic access pull-down stairs, roof access ladder, rigid roof insulation, batt insulation, cabinetry, painting, exterior cement plaster, skylights, mineral cap built-up roofing, shingle composition roofing, roof safety tie-off anchors, roof gutters, roof downspouts, asphalt paving, striping and markings, signage, chain-link fencing

3. Engineer's Estimate: \$2,300,000

- 4. Project Manager for this project is **Mary Ledezma**, she can be reached at (510) 535-7055.
- 5. To bid on this Project, the Bidder is required to possess one or more of the following State of California contractors' license(s):

B – General Building Contractor

The Bidder's license(s) must remain active and in good standing throughout the term of the Contract.

- 6. To bid on this Project, the Bidder is required to be registered as a public works contractor with the Department of Industrial Relations pursuant to the Labor Code. The Bidder's registration must remain active throughout the term of the Contract.
- 7. Contract Documents will be available on or after Monday, March 5, 2018, for review at East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077 Email: ebbp@ eastbayblueprint.com, Attn: Sandy. Online using the Plan Command System at www.eastbayblueprint. com or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are NON-REFUNDABLE

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County McGraw Hill Construction Data San Francisco Builder's Exchange Reed Construction Market Data Contra Costa Builder's Exchange Marin Builder's Exchange

8. Sealed bids will be received until 2:00 p.m., on Wednesday, April 11, 2018, at the District Office, located at 900 High Street, Front Desk, Oakland, California, at or after which time the bids will be opened and publicly read aloud. Any bid that is submitted after this time shall be nonresponsive and returned to the bidder. Any claim by a bidder of error in its bid must be made in compliance with section 5100 et seq. of the Public Contract Code

Pursuant to Public Contract Code section 20111.6, and the District's Prequalification for Prospective Certified Local/Small Local Resident Bidders, only prequalified bidders will be eligible to submit a bid contracts \$1 million or more using or planning to use state bond funds. Any bid submitted by a bidder who is not prequalified shall be non-responsive and

returned unopened to the bidder. Moreover, any bid listing subcontractors holding C-4, C-7, C-10, C-16, C-20, C-34, C-36, C-38, C-42, C-43 or C-46 licenses, if used, who have not been prequalified, shall be deemed nonresponsive and will not be considered. Both First-Tier Subcontractors and Prime Contractors must be Pre-qualified by Monday.April 2, 2018. The list of Prequalified Contractors will be posted on the OUSD's website.

- 9. All bids shall be on the form provided by the District. Each bid must conform and be responsive to all pertinent Contract Documents, including, but not limited to, the Instructions to Bidders.
- 10. A bid bond by an admitted surety insurer on the form provided by the District, cash, or a cashier's check or a certified check, drawn to the order of the Oakland Unified School District, in the amount of ten percent (10%) of the total bid price, shall accompany the Bid Form and Proposal, as a guarantee that the Bider will, within seven (7) calendar days after the date of the Notice of Award, enter into a contract with the District for the performance of the services as stipulated in the bid.
- 11. A mandatory pre-bid conference and site visit will be held on Wednesday, March 21, 2018 at 2:30 p.m. at Front Entrance of Laurel. All participants are required to sign in at the front Entrance of the Building. The site visit is expected to take approximately [1] hour. Failure to attend or tardiness will render bid ineligible.
- 12. The successful Bidder shall be required to furnish a 100% Performance Bond and a 100% Payment Bond if it is awarded the Contract for the Work.
- 13. The successful Bidder may substitute securities for any monies withheld by the District to ensure performance under the Contract, in accordance with the provisions of section 22300 of the Public Contract Code.
- 14. The successful bidder will be required to certify that it either meets the Disabled Veteran Business Enterprise ("DVBE") goal of three percent (3%) participation or made a good faith effort to solicit DVBE participation in this Contract if it is awarded the Contract for the Work.
- 15. The Contractor and all Subcontractors under the Contractor shall pay all workers on all Work performed pursuant to this Contract not less than the general prevailing rate of per diem wages and the general prevailing rate for holiday and overtime work as determined by the Director of the Department of Industrial Relations, State of California, for the type of work performed and the locality in which the work is to be performed within the boundaries of the District, pursuant to section 1770 et seq. of the California Labor Code. Prevailing wage rates are also available from the District or on the Internet at: http://www.dir.ca.gov.
- 16. This Project is subject to labor compliance monitoring and enforcement by the Department of Industrial Relations pursuant to Labor Code section 1771.4 and subject to the requirements of Title 8 of the California Code of Regulations. The Contractor and all Subcontractors under the Contractor shall furnish electronic certified payroll records directly to the Labor Commissioner weekly and within ten (10) days of any request by the District or the Labor Commissioner. The successful Bidder shall comply with all requirements of Division 2, Part 7, Chapter 1, Articles 1-5 of the Labor Code
- 17. The District has entered into a Project Labor Agreement that is applicable to this Project. For questions or assistance concerning the Project Labor Agreement, contact Maribel Alejandre, (510) 835-7603 X 21, Davillier-Sloan, Inc. 1630 12th Street, Oakland, California, 94607.
- 18. The District shall award the Contract, if it awards it at all, to the lowest responsive responsible bidder based on:
- A. The base bid amount only.
- 19. The Board reserves the right to reject any and all bids and/or waive any irregularity in any bid received. If the District awards the Contract, the security of unsuccessful bidder(s) shall be returned within sixty (60) days from the time the award is made. Unless otherwise required by law, no bidder may withdraw its bid for ninety (90) days after the date of the bid opening.

A Tip for Infrastructure Builders: Fix It First



Continued from page 1

Prioritizing spending on maintenance is also more equitable. Only the faster-growing places need lots of new infrastructure. But almost every place has infrastructure maintenance needs.

The line between expansion and maintenance is not always clear. Rebuilding of existing infrastructure often and appropriately involves upgrades of various types. The standards and needs of today's society are different from those of the past. For example, there are many urban streets in America that were built without sidewalks. Cities might want to do more than simply fix potholes, perhaps adding sidewalks and bike lanes. But this need not involve a major reconceptualization of the roadway, such as widening a two-lane street into a four-lane divided highway.

So the first challenge of infrastructure is to be sure to focus on taking care of what we have rather than rushing to build new things. This can be difficult to do politically, because mayors and governors love to cut ribbons on new projects. It's less sexy to fix potholes or repair aging water lines.

Beyond a "fix-it-first" policy, governments need to start addressing the factors that extend timelines and raise costs. The amount of regulatory red tape needed to build projects, for example, has dramatically risen in past decades. A study by the Regional Plan Association found that the average length of time needed to complete a federally required environmental impact statement increased from slightly over two years in the 1970s to eight years by 2011. A 2008 study found that the length of time needed to complete an assessment was growing by an average of 37 days per year. Not good.

Red tape isn't the only issue. State and local governments find their own ways to shoot themselves in the foot. In December, The New York Times documented how bad management and featherbedding on an epic scale --by unions, consultants and contractors -- had led to grotesque inflation in the city's subway construction costs, resulting in what the Times labeled "the most expensive mile of subway track on earth."

Lastly, there is the tangle of taxes and fees, levied by multiple levels of government, that finance our infrastructure. These aren't always aligned with infrastructure needs. The federal and state gasoline taxes, for example, generate a lot of money for spending on roads and other forms of surface transport. This money can't be spent on other infrastructure, even where critically needed. That's why Flint is served by a magnificent interstate while having serious water and sewer infrastructure problems. Rethinking our system of infrastructure finance includes not only the distribution of government revenue streams but also the role of private capital and new ways of taxation -- a vehicle miles tax versus a gas tax, for ex-

In short, simply pouring more tax revenue into building new infrastructure or expanding what we have is not the best plan. We need to refocus on maintenance, deal with regulatory and other barriers to efficient project delivery, and better align our revenues with our needs. What we need in 2018 is very different from what we needed in 1825.

SOURCE: www.brookings.edu

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0380236-00

Fictitious Business Name(s): A. Burgger Dogg Diner

6236 Third Street, Apt #4, San Francisco, CA 94124

Full Name of Registrant #1 Gregory Banks

Address of Registrant # 1

6236 Third Street. Apt #4, San Francisco, CA 94124

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable

Signed: Gregory Banks

This statement was filed with the County Clerk of San Francisco County on 2/26/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Comm

Fallon Lim

Deputy County Clerk

3/1/2018 + 3/8/2018 + 3/15/2018 + 3/22/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0380101-00

Agents of Fortune Adventure
Address

795 Folsom Street 1st Floor, San Francisco, CA 94107

Full Name of Registrant #1
ConnectChina, LLC (CA) Address of Registrant #

795 Folsom Street 1st Floor, San Francisco, CA 94107

This business is conducted by A Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 2/15/2018

This statement was filed with the County Clerk of San Francisco County on 2/15/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed: Mariedyne L. Argente Deputy County Clerk

3/8/2018 + 3/15/2018 + 3/22/2018 + 3/29/2018

FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s): Cedis Construction

85 Theresa Street, San Francisco, CA 94112

Jose Sainz

Address of Registrant # 1

85 Theresa Street, San Francisco, CA 94112

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 2/16/2018

Signed: Jose Sainz

This statement was filed with the County Clerk of San Francisco County on 2/16/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize he use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Sonya Yi

Deputy County Clerk

3/8/2018 + 3/15/2018 + 3/22/2018 + 3/29/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0379836-00

Fictitious Business Name(s):

InnisFreeFC

718 Monterey Blvd, San Francisco, CA 94127 Full Name of Registrant #1

Shane Nugent

Address of Registrant # 1
718 Monterey Blvd, San Francisco, CA 94127

This business is conducted by An Individual. The registrant(s) nenced to transact business under the fictitious business name(s) listed above on 2/1/2018

Signed: Shane Nugent

This statement was filed with the County Clerk of San Francisco County on 2/1/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed:

Susanna Chin Deputy County Clerk 2/01/2018

3/1/2018 + 3/8/2018 + 3/15/2018 + 3/22/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0379473-00

Insta Marketing Strategy

Address 931 Steiner Street, San Francisco, CA 94117

Full Name of Registrant #1

Brian Sherman Haight

Address of Registrant # 1 931 Steiner Street, San Francisco, CA 94117

This business is conducted by An Individual. The registrant(s)

commenced to transact business under the fictitious business name(s) listed above on 1/16/2018

This statement was filed with the County Clerk of San Francisco County on 1/16/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed:

Maribel Jaldon Deputy County Clerk 1/16/2018

2/15/2018 + 2/22/2018 + 3/1/2018 + 3/8/2018

FICTITIOUS BUSINESS NAME STATEMENT

Symphony Tower Apartments

265 Fell Street, San Francisco, CA 94102

Full Name of Registrant #1
265 Fell Street L.P.

Address of Registrant # 1

58 Condon Court, San Mateo, CA 94403

This business is conducted by A Limited Partnership. The registrant(s) commenced to transact business fictitious business name(s) listed above on 1/16/2018

This statement was filed with the County Clerk of San Francisco

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Deputy County Clerk

3/8/2018 + 3/15/2018 + 3/22/2018 + 3/29/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0380103-00

Fictitious Business Name(s)

Silicon Valley Counsel, P.C.

Address

1900 Jefferson Street #205, San Francisco, CA 94123

Full Name of Registrant #1 Piotr Szymanski

1900 Jefferson Street #205, San Francisco, CA 94123

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 2/1/2018

Signed: Piotr Szymanski

This statement was filed with the County Clerk of San Francisco County on 2/15/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Fallon Lim Deputy County Clerk

2/15/2018

3/8/2018 + 3/15/2018 + 3/22/2018 + 3/29/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0380228-00

Fictitious Business Name(s):

Teatro Zinzanni

3450 3rd Street #4D, San Francisco, CA 94124

Full Name of Registrant #1
Restaurant TZ, Inc. (CA)

Address of Registrant # 1 3450 3rd Street #4D, San Francisco, CA 94124

This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 8/23/2005

Signed: Janet W. Griggs

This statement was filed with the County Clerk of San Francisco County on 2/26/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statem be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed:

Sucanna Chin **Deputy County Clerk**

2/26/2018

3/1/2018 + 3/8/2018 + 3/15/2018 + 3/22/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0379970-0

Fictitious Business Name(s):

The Cowgirl Creamery

One Ferry Building, #17 and #19, San Francisco, CA 94111 Full Name of Registrant #1

Tomales Bay Foods, Inc. (CA)

Address of Registrant # 1

2080 Lakeville Highway, Petaluma, CA 94954

This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1/1/2018

Signed: Margaret Smith

This statement was filed with the County Clerk of San Francisco County on 2/8/2018

it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Mariedyne L. Argente

2/22/2018 + 3/1/2018 + 3/8/2018 + 3/15/2018

$\underline{\textbf{FICTITIOUS BUSINESS NAME STATEMENT}}$

Fictitious Business Name(s): Ace King BBQ

1820 Clement Street, San Francisco, CA 94121

Full Name of Registrant #1 SZL Brothers Inc. (CA)

Address of Registrant # 1

1820 Clement Street, San Francisco, CA 94121

This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on N/A

This statement was filed with the County Clerk of San Francisco County on 2/22/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed:

Mariedvne L. Argente Deputy County Clerk 2/22/2018

3/8/2018 + 3/15/2018 + 3/22/2018 + 3/29/2018

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 18-553718

PETITIONER OR ATTORNEY Katryn Parchaso Wiese 1000 North Point Street, San Francisco, CA 94109

TO ALL INTERESTED PERSONS:

1. Petitioner Katryn Parchaso Wiese for a decree changing names as follows:

Katryn Parchaso Wiese changed to Katryn Wiese

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

> NOTICE OF HEARING Date: April 18, 2018 Time: 9:00 AM Dept: **514** Room: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA, COUNTY OF SAN FRANCISCO 400 MCALLISTER STREET SAN FRANCISCO, CA 94102

NEYL WEBB, Clerk DATED - February 28, 2018

3/1/2018 + 3/8/2018 + 3/15/2018 + 3/22/2018





SAN FRANCISCO PUBLIC WORKS

CITY & COUNTY OF SAN FRANCISCO

Contract No. 1000008639 GENERAL AS-NEEDED CONTRACT G07 CONCRETE SLICING

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30:00 p.m. on 3/21/2018**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at http://www.sfpublicworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage a t www.sfpublicworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is sidewalk trip hazard repair using concrete slicing method at various locations in the City and County of San Francisco. The City will issue separate Work Orders which is to be the subject of Work under this Contract.. The time allowed for completion is 1,095 consecutive calendar days. The Engineer's estimate is approximately \$7,000,000. For more information, contact the Project Manager, **Jerad Weiner** at 415-695-2084.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 2**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state with laws that perpetuate discrimination against LGBT populations ("Covered State") or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: https://oag.ca.gov/ab1887.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontract-

ing Participation Requirement is 10%. Call Lupe Arreola at 415-558-4059 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the prebid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on **March 2, 2018 at 9:30 a.m.** at the Training Trailer at 2323 Cesar Chavez Street, San Francisco, CA 94124.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds. The bonds shall be for a sum of not less than 100% of the cumulative value of all issued Contract Service Orders under the as-needed Contract or at least 25% of the Maximum Contract amount, whichever is greater.

Class "D-6" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordi-

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction (''Policy'') as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

3/8/18 CNS-3105789# SMALL BUSINESS EXCHANGE



CITY & COUNTY OF SAN FRANCISCO

Contract No. 1000008752 POTRERO HILL RECREATION CENTER IMPROVEMENTS

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30:00 p.m. on March 30, 2018,** after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublicworks. org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublicworks. org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work to be done under this contract is located at Potrero Hill Recreation Center 801 Arkansas Street, San Francisco and includes the renovation of a baseball and a softball field; grading, drainage, planting of new athletic field turf and irrigation; new chain link fencing and gates; concrete walkways, steps and retaining walls; metal handrails; asphalt paving; renovation of an existing walk trail with new surfacing and new grades; and lighting, including installation of new pedestrian pole lights and new PG&E power panel. Project is expected to import soil to fill the athletic field site in the amount of approximately 6,000 cubic yards (9,000 tons).. The time allowed for completion is 240 consecutive calendar days. The Architect's estimate is approximately \$3,100,000. For more information, contact the Project Manager, Paulina Araica at 415-581-2558

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States head-quarters in a state with laws that perpetuate discrimination against LGBT populations ("Covered State") or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: https://oag.ca.gov/ab1887.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made. The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is **25%**. Call Finbarr Jewell at 415-274-0511 for details. In accordance with Administrative

Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B

A pre-bid conference will be held on **March 14**, **2018 at 10:00 a.m.** at 30 Van Ness Ave, Suite 3000 at Golden Gate Conference Room.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A", "B", or "C-27" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the General Manager of the Recreation and Park Department recommends the contract for award, and the Recreation and Park Commission then adopts a resolution awarding the Contract. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction (''Policy'') as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

3/8/18

CNS-3106203# SMALL BUSINESS EXCHANGE 12 SMALL BUSINESS EXCHANGE MARCH 15, 2018 - MARCH 15, 2018



SBE PROJECT PARTNERS IN BUSINESS & COMMUNITY OUTREACH

- 33 years of history in connecting Primes, Corporations and Agencies with Small, Minority-Owned, Women-Owned, Disabled Veteran-Owned and DBE firms.
- "Vetted" Database including businesses certified by federal, state or local jurisdictions
- National trade / focus publications to community businesses and stakeholders
- Expertise in Diversity Outreach to identify firms, promote outreach events, and handle registration details.
- Archived search results

LINK TO OUTREACH ORDER FORM:

http://e8.octadyne.net/clientFiles/8023/SBE_Diversity-Outreach-Form.pdf

For more information contact:

Small Business Exchange, Inc. • 795 Folsom Street, 1st Floor, San Francisco, CA 94107 Phone: 415-778-6250 • Toll Free: 800-800-8534

Fax: 415-778-6255 • Email: sbe@sbeinc.com • Website: www.sbeinc.com