SMALL

BUSIN SS



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San Francisco construction, a step ahead of the rest of the state



San Francisco, CA

By Carrie B. Reyes,

San Francisco is infamous for its housing shortage and dire need for more residential construction. In 2017, it finally began to answer that need.

San Francisco construction starts were double the historical average in 2017, according to Trulia. To get the historical average, Trulia averaged the number of housing starts each year between 1980 and 2016.

This steep growth in housing permits amounts to 6,270 new housing starts in the San Francisco metropolitan area during 2017. Of these permits, 92% were for high-density units, found in buildings containing five or more units.

Very few single family residences (SFRs) are built in San Francisco, with most months seeing approved permits in the single digits. That's because the city is already built to capacity, and investors who purchase any tear downs or infill land are likely to make the most profit by building up rather than out.

Builders used to face more zoning encumbrances limiting density and building height — but these zoning restrictions are slowly being pulled back as lawmakers react to the area's housing shortage.

The rest of California is watching San Francisco

San Francisco is home to 2.2% of the state's population and a little less than 400,000 housing units. Therefore, most of our readers will feel no direct impact from San Francisco's housing situation

But agents and brokers with an eye on the future need to pay attention. That's because San Francisco's housing market consistently runs a step ahead of the rest of the state.

So what did San Francisco's housing market look like in 2017? Or, to ask the same question another way, what will California's housing market look like in 2018?

Continued on page 4

Kiewit wins \$112M contract to quickly build the largest fish passage in the U.S.

Kiewit Infrastructure West Co. will build what the Army Corps of Engineers calls the largest trap-and-haul fish passage facility in the nation

The corps awarded a \$112 million firm fixed-price contract on Wednesday to Kiewit for the project at Mud Mountain Dam near Enumclaw. Kiewit's schedule calls for completion by December 2020.

"The contractor's ability to quickly construct an operational facility was one of the primary evaluation criteria," said Leah Hauenstein, senior project manager at the corps' Seattle District, in a news release. "We expect mobilization for construction to begin in May."

The release said the corps is going with an aggressive schedule to minimize risk to fish.

According to the corps, 16,271 White River chinook were counted last year, the largest fish run in 72 years of record keeping. That was attributed to operational changes at the dam for smolt traveling down the river. Other fish species also ply the river.

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Jesse Jackson Calls on Big Tech to Redouble Diversity Efforts — and Figure Out What's Not Working

Four years after pledging to change the face of technology, the industry is still struggling with too much discrimination and too little diversity. Now civil rights leader Jesse Jackson is calling on companies to redouble efforts to include more women, African Americans and Hispanics and release better information on the progress they are making

"It's time to take stock of what has been done; what has worked and what hasn't," Jackson wrote in a letter to Facebook, Amazon, Google, Apple and other major companies obtained exclusively by USA TODAY.

The letter, which requests a number of new pieces of information from tech companies, was also signed by five groups advocating for greater diversity in tech, including the Kapor Center and the Greenlining Institute.

"Companies must set specific, quantifiable diversity and inclusion goals, targets and timetables," Jackson wrote. "Without them, the ability to measure and be accountable for progress will be difficult."

The renewed push reflects growing frustration with how tech is addressing one of its greatest challenges in an increasingly global market-place. The high-paying, fast-growing industry, mostly staffed by white and Asian men, is leaving out women, African Americans and Hispanics. And diversity activists say companies are deliberately withholding critical information and fudging demographic statistics to mask the extent of the problem.

Their proposed fix: for more companies to make public the annual reports they file with the federal government on workforce demographics broken down by race and gender. Fewer than two dozen companies have published these reports called EEO-1s, some of them only under duress. Many companies such as Tesla have refused to disclose any demographic information at all about their workers.

In the letter, Jackson and other diversity advocates asked those companies that have not released EEO-1 reports to produce them for the last four years.

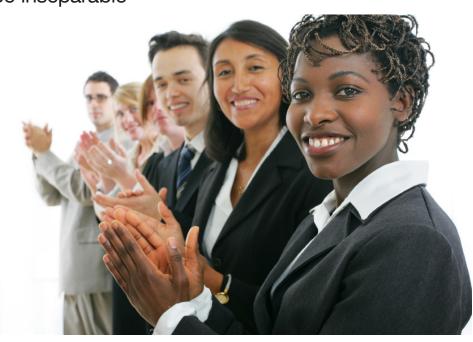
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Strength in Numbers

It's not just possible for companies to both diversify and perform well - evidence shows the two may be inseparable



By Steven Yoder,

"Diversity" is fast going the way of "disrupt," "synergy," and "lean in" - terms that once meant something but now seem destined for the business buzzword dustbin. As an empty signaler of corporate virtue, the word has gotten its fair share of criticism — for its overuse, muddled definition and frequent service as a cover for serious reform

Yet studies continually show that companies do better with a diverse workforce. In 2015. McKinsey & Company released a report on about 350 publicly-traded companies from a range of industries in Canada, Latin America, the U.K. and the U.S. Companies in the top quartile for racial and ethnic diversity were 35 percent more likely to achieve financial returns above their industry medians. Companies in the top quartile for gender diversity were 15 percent more likely to beat their industry medians. Among U.S. companies they examined, for every 10-percent increase in racial and ethnic diversity on the senior-executive team, there was a rise in earnings of nearly 1 percent.

Another study in 2016 by the Peterson Institute for International Economics, this one of 22,000 firms in 91 countries, found that among profitable firms, a move from no female leaders to 30-percent representation was associated with an average 15-percent increase in their net revenue

Smaller-scale research suggests those results aren't likely a product of correlation: Diversity really does appear to be associated with creativity. A 2014 Scientific American article pointed to two 2006 studies: One showed that racially diverse juries exchanged a wider array of information during deliberation; the other, conducted among university students, showed racially-diverse groups to be better at problem-solving than their all-white counterparts.

Other kinds of differences also improve performance. In a 2013 study, self-identified Democrats and Republicans read a murder mystery. Then they wrote essays on who they thought committed the crime before arguing their case to another member who disagreed with their conclusion. Individuals who knew they were meeting with someone of the opposing political party were better-prepared than those meeting with someone from the same party.

"Being with similar others leads us to think we all hold the same information and share the same perspective," Scientific American concluded. "Diversity jolts us into cognitive action in ways that homogeneity simply does not." It's the reason for the effervescent mental buzz we get traveling abroad or talking to someone who works in a different industry.

That creativity effect is part of why inclusive teams and profit aren't two sides of a coin, but more like the symbiotic relationship between bees and flowers. Leveraging this potential for stronger businesses means creating inclusive recruitment and selection processes that empower hiring managers to pick the strongest candidate while still getting around our innate leanings and

LIKE SEEKS LIKE

One reason diverse businesses do better, say area human resource professionals: They reflect their customers. California's nonwhite population makes up more than 60 percent of its total population

"Any good business will hire a workforce that reflects its customer base," says Steve Haas, human resources director at Disability Rights

Companies say diverse teams are better able to relate to customers. At Sutter Health, for example, 45 percent of patients are ethnic minorities and 44 percent of its staff are as well.

"We need to have a diverse workforce so patients feel welcomed," says Jill Ragsdale, senior vice president and Sutter's chief people and cul-

At Sacramento-based Golden Pacific Bank, president and CEO Virginia Varela says the bank is "open to and encourages providing capital to minority- and woman-owned businesses. Those groups represent a good portion of our customer base." The bank's workforce reflects that eight of the bank's 14 managers and three-quarters of the staff are women, and a good number speak second languages like Spanish and Punjabi, says Varela: "I think that's what makes our bank special." Varela has turned around Golden Pacific, from losses in each of the four quarters

before she arrived in November 2013 to profits in each of the latest four quarters for which data is available (through September 2017).

Inclusion increasingly matters for business-tobusiness sales too because clients want to be associated with companies committed to diversity — which is particularly relevant given the 121-percent growth in the number of California woman-owned businesses from 1997 to 2017, according to a report released by American Express in November. Nationally, the number of woman-owned firms is growing at 2.5 times the rate of U.S. businesses overall.

GEI Consultants is an international consulting engineering and environmental firm with an office in Rancho Cordova. The company responds to requests for bid proposals that ask for evidence the company has minority- and womenowned business enterprises in its supply chain, says Julie Jennings Kale, a senior vice president. "We need to mirror what our clients are focused on," she says. "Diversity is both an internal desire for GEI and an inherent expectation of our clients.'

WHAT WON'T WORK

For most companies, diversity remains more dream than reality. The tech workforce, for example, is about 24-percent female, 2-percent black and 3-percent Latino, according to the Atlassian 2017 State of Diversity Report. Only 6 percent of Fortune 500 company CEOs are female, and only about 3 percent of the Fortune 500 even release any statistics on the demographics of their workforce overall, according to a Fortune investigation last June

Many companies have tried to broaden hiring by using diversity training to make managers aware of bias toward or against certain types of candidates. But do diversity trainings actually help? In 2016, researchers reported in the Harvard Business Review on their analysis of diversity trainings at more than 800 companies.

Visit link below for the full article:

www.sbeinc.com/resources/cms.cfm?fuseaction=news. detail&articleID=2359&pageID=25

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It's Time For The IRS To Help Small Businesses

A year ago, prior to one of the most important industry gatherings in lending, I was fortunate to be invited to a private dinner (along with several other CEOs in the small business lending industry) with Congressman Patrick McHenry and his staff. Congressman McHenry was slated to give a keynote speech at the event and wanted to gather feedback on how he could help spur innovation in the lending space. Among other topics, one of the central themes was how important it is to gain real-time access to third-party data in order to make an accurate lending decision. It was a valuable meeting and I was grateful to Congressman McHenry for taking the time to truly listen.

Now, several quarters later, I'm excited about the possibility of how one of his proposed bills might impact the lending industry. I recently read an article by Sam Hodges, an associate and friend in the fintech industry, that outlined similar issues about our credit system, and his article has encouraged me to pile on.

The next target for innovation that could impact multiple sectors and the U.S. economy as a whole, is the IRS.

Time is money

The IRS has been a fixture in our lives for 155 years. But it operates without competition, is functioning on outdated technology and is now in a position to improve a long-standing process. You might be wondering, why does this concern the CEO of a small business loan marketplace?

Access to capital is an ongoing challenge for small business owners and entrepreneurs, and oftentimes the need for funds is immediate and sometimes even desperate. Life happens: equipment breaks, sales are slow, and sometimes something unforeseen, yet exciting happens like a huge unexpected order to fill (sidenote: if you want to be inspired, click on one of these links to see real entrepreneurship

Prior to the innovation in online lending, it took a business owner on average about four to eight weeks to get a loan. That's a long time when your machinery is broken, you can't make money without it, and you can't afford to fix it. Thanks to advancements in online lending, a business owner can now get offers in as little as two hours and have funds in-hand

in as little as one to two business days. That's a huge deal when your livelihood is at stake.

One of the biggest hang-ups in the loan process is paperwork, and part of the problem is the legacy systems we have in place in the current world of finance. If you have attempted to start a business, or get funding to expand a business, you are probably familiar with filing a 4506-T form with the IRS. This form gives the IRS permission to send summarized transcripts of your tax returns to a third party, like a lender or lending marketplace, and it is vet another step in the process prior to getting approved for a loan.

Last fall, Congressman McHenry and Senator Cory Booker introduced the IRS Data Verification Modernization Act of 2017. The bill would require the IRS to create an Application Programming Interface (API) that will allow small businesses and consumers to access accurate credit assessments more efficiently (READ: in real time!). This is an important step to streamline the application process for funding.

These lawmakers know that small business growth is critical to U.S. economic growth and that this bill could be a game changer. "The sad secret is that small businesses across America are delayed in getting loans because of a government fax machine. By automating the income verification process, we eliminate one of the most frustrating and fixable barriers that prevents government from fully supporting our small businesses," Congressman McHenry told me.

Credit data reporting is incomplete

Because so much of underwriting is dependent upon third-party data, improving access to information from the IRS in this way will not only save time but also decrease credit fraud. Right now, business lenders have to rely heavily on credit and financial information coming directly from applicants—this leaves a lot of room for error and manipulation, and also makes it very difficult to expedite the loan approval process.

The IRS Data Verification Modernization Act would provide streamlined access to one of the most important pieces of third party data that cannot be doctored: tax returns. Rather than the three to four day processing period for form 4506-T, the IRS could make tax returns avail-

Continued on page 5

California Sub-Bid Request Ads



An Equal Opportunity Employer is requesting quotations from all qualified DBE Professional services, sub-contractors, material suppliers and trucking for the following project:

Contract No. 04-4G8904 Bridge Seismic Retrofit
CONSTRUCTION ON STATE HIGHWAY IN CONTRA COSTA COUNTY IN RICHMOND AT SCOFIELD AVENUE UNDERCROSSING. Bid Closing Date: April 11, 2018 @ 2:00 PM DBE GOAL: 9%

CONTACT:

Robert Rosas Brosamer & Wall Inc. 1777 Oakland Blvd, Suite 300 • Walnut Creek, California 94596 PH: 925-932-7900 • FAX: 925-279-2269 PROJECT SCOPE:

We are requesting bids for the following trades and/or material suppliers:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DBE firms for all items of work type, including but not limited to:

- TEMPORARY BRACING · CORF DRILLING
- EROSION CONTROL
- FENCE • GRADING
- INDUSTRIAL HYGIENIST
- JACKING
- LEAD PLAN • SEISMIC MATERIAL SUPPLIERS
- METAL FABRICATORS
- PAINTING
- REBAR SCHEDULING
- STRUCTURE CONCRETE
- SWEEPING
- TEMPORARY SUPPORT
- TRAFFIC CONTROL

For the complete list of the Actual Project Bid Items go to http://www.dot.ca.gov/des/oe/weekly-ads/oe-biditems.php?q=04-4G8904

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Caltrans website. B&W will also make plans electronically please email rrosas@brosamerwall.com for free online link. Brosamer & Wall INC, intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.

DBE SUBCONTRACTORS/SUPPLIER BIDS/PROPOSALS REQUESTED

Project: RIVER SUPPLY CONDUIT IMPROVEMENT UPPER REACH - UNIT 7 PROJECT IFB No. 7207

Owner: City of Los Angeles Department of Water and Power Sub-Bid/Proposal Due Date: April 17, 2018 (so that all bids/proposals can be fairly evaluated) Bid/Proposal Due Date: April 19, 2018 at 2:00 p.m.

Frontier Kemper Constructors, Inc. is bidding/proposing the above project as a prime contractor and would appreciate quotes from DBE, MBE, WBO and OBE contractors and suppliers, including but not limited to the following work/services and/or materials

Cathodic Protection CCTV Sewer Chlorination Clearing and Grubbing Dewatering
Drilling and Grouting

Electrical Temp and Permanent **Electrical Equipment & Controls** Erosion Control Fencing - Chain link

Fuel/Oil/and Grease Industrial Painting Instrumentation/Settlement Monitoring

Irrigation, Landscaping and Seeding Light Weight Cellular Grout Backfill Misc. Metals Noise/Vibration Monitoring

Paving Portable Toilets/Service

Precast Concrete Tunnel Liners - Furnish Precast Vaults and Structures QA/QC Testing Ready Mix Concrete Supply Rebar Furnish and Install

Site Security Steel Casing

Security Services Shaft Excavation and Support Steel Water Pipe (Welded) Steel Pipe Welding Steel Pipe Valves and Fittings

Survey Temporary Construction Materials Traffic Control Trailers/Field Offices

Trucking/Hauling Tunnel Spoils Water Treatment

Plans and specifications are available for inspection at our office Monday through Friday 8:00 AM to 5:00 PM.

Should you need any assistance in obtaining bonding or insurance, please feel free to call us.

DBE, MBE, WBE and OBE firms can also refer to the Small Business Administration (SBA) and/or the Federal Department of Transportation (DOT) Bond Assistance Programs.

We are an Equal Opportunity Employer and, as a matter of policy, encourage the participation of Small, Minority and Women Owned Business Enterprises.

All DBE, MBE and WBE firms must be certified under the one or more of the following certification agencies: California Unified Certification Program (CUCP), MBDA, USSBA or State of California by the bid/proposal due date and will need to provide our office with a copy of their applicable certification to include with the bid/proposal.

If you have any questions or need additional assistance please contact Frontier Kemper Constructors, Inc. at (818) 362-2026 or by fax 818-833-4289. Ask for the LADWP River Supply Conduit Unit 7 Estimating Team

> FRONTIER KEMPER CONSTRUCTORS. INC. 15900 OLDEN STREET, SYLMAR, CA 91342 PHONE 818/362-2062 FAX 818/833-4289 AN EQUAL OPPORTUNITY EMPLOYER

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California Sub-Bid Request Ads

Shimmick Construction Company Inc. DBA SCCI Electric 8201 Edgewater Drive, Suite 202 • Oakland, CA 94621 Phone (510) 777-5000 • Fax (510) 777-5099

DBE/MBE/WBE Subcontractor/Supplier Bids Requested For: San Francisco Bay Area Rapid Transit District Traction Power Substation Replacement ASL Installation Contract No. 15EK-140 Bid Date: May 8, 2018 at 2:00PM Fax all quotes to 510-777-5099

Requesting certified DBE/MBE/WBE Subcontractor and Supplier Quotes on: Asphalt, Fencing, Concrete Curb & Sidewalk, Paving Asphalt, Portland Cement & Concrete Pavement, Concrete Surface Finish, Aggregate Base, CCTV, Access Control, Fiber Optic Work, Medium Voltage Electrical Terminations, Electrical Work.

ntractors and Suppliers interested in this project may contact Greg Adams by email at gadams@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc.DBA SCCI Electric are required of subcontractors for this project. SCCI Electric will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. SCCI Electric's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. SCCI Electric requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding insurance or lines of cardit context Sectif Enjagging to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve

> **Shimmick Construction Company Inc.** 8201 Edgewater Drive, Suite 202 • Oakland, CA 94621 Phone (510) 777-5000 • Fax (510) 777-5099

MBE/WBE & LSB Subcontractor/Supplier Bids Requested For: San Francisco Bay Area Rapid Transit District C35 Interlocking Renewal Contract No. 15CQ-110 Bid Date: April 24, 2018 at 2:00PM Fax all quotes to 510-777-5099

Requesting certified MBE/WBE & LSB (Small Businesses with principal place of business within Alameda, Contra Costa, or San Francisco counties) Quotes on the following:

SUBCONTRACTORS: Electrical, Fencing, Rebar, Shoring & Soldier Pile Wall, Survey, Traffic Control, Utility Work, Track Welding, RR Tamper, Train Control, Traction Power, Signs.

SUPPLIERS: Precast Utility, Railroad Products, Railroad Special Trackwork, Railroad Ties, Railroad OTM, Railroad Ballast (Buy & Haul), Railroad Switch Machines, Railroad, Derails, Ready Mix, Trench Shoring, Plastic Utility Pipe.

Contract Documents may be obtained from the BART procurement portal at https://suppliers.bart.gov. You may also contact Jamie Helmick at jhelmick@shimmick.com

Subcontractors and Suppliers interested in this project may contact Bill Johnson by email at bjohnson@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

PROJECT: Replace Lanes & Shoulders – Rte. 58/99 Separation to Cottonwood Rd. – Bakersfield, CA. (Kern County)
THIS PROJECT HAS A 12 % DBE GOAL

BID DATE: APRIL 11TH, 2018 BID TIME: 2:00 P.M.

Please respond by 12:00 p.m., APRIL 11TH, 2018

<u>Coffman Specialties, Inc. (CSI)</u> is requesting quotes from all qualified subcontractors and suppliers especially <u>certified DBE</u> firms for the following items of work, including but not limited to:

- TRUCKING
- EQUIPMENT RENTAL
- I FAD COMPLIANCE PLAN

- PAVEMENT MARKING/STRIPING
- TRAFFIC CONTROL WATER TRUCK
- EARTHWORK/GRADING/ROADWAY FXCAVATION
- EROSION CONTROL
- METAL BEAM GUARD RAIL (MBGR)
 STREET SWEEPING
- REBAR
- CONCRETE / MINOR CONCRETE
- ASPHALT / ASPHALT PAVING
- ADL WORK
- CLEAR & GRUB • FLECTRICAL

- ROCK SLOPE PROTECTION
 STORMDRAIN / UNDERGROUND UTILITIES
- AGGREGATE SUPPLY /AGGREGATE BASE

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies. **Subcontractors must provide a current contractor's license number and Department of Industrial Relations (DIR) current registration number

Plans and specs are available at no cost to interested DBE firms from the CALTRANS WEBSITE using the Project ID # 06-0G8514 and/or our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms. If you have any questions or need further information, please contact Joe Eckardt @ (858) 536-3100



Phone: (858) 536-3100 • Bid Fax: (858) 586-0164 • e-mail inquiries to: estimating@coffmanspecialties.com

PROJECT: Interchange Improvements – I-215 @ Scott Road Menifee, CA. Riverside County – Project No. B3-0689 OWNER: COUNTY OF RIVERSIDE

BID DATE: <u>APRIL 25TH, 2018</u> BID TIME: <u>2:00 P.M.</u> lease respond by 5:00 p.m., APRIL 24TH, 201
THIS PROJECT HAS AN 11 % DBE GOAL

<u>Coffman Specialties, Inc. (CSI)</u> is requesting quotes from all qualified subcontractors and suppliers especially <u>certified DBE</u> firms for the following items of work, including but not limited to:

- TRUCKING / IMPORT BORROW EQUIPMENT RENTAL
- LEAD COMPLIANCE PLAN / ADL WORK SWPPP / WPC
- CONSTRUCTION AREA & ROADSIDE SIGNS
- PAVEMENT MARKING / STRIPING TRAFFIC CONTROL
- EARTHWORK / GRADING / ROADWAY EXCAVATION
- EROSION CONTROL METAL BEAM GUARD RAIL (MBGR) /
 FENCING
 STREET SWEEPING
- RFBAR
- COLD PLANING / PULVERIZING
- · ASPHALT / ASPHALT PAVING / ASPHALT DIKE
- CLEAR & GRUB • ELECTRICAL
- LANDSCAPING BOCK SLOPE PROTECTION
- STORMDRAIN / UNDERGROUND UTILITIES
- AGGREGATE SUPPLY / AGGREGATE BASE

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions, Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies. **Subcontractors must provide a current contractor's license number and Department of Industrial Relations (DIR) current registration number with their

Plans and specs are available at no cost to interested firms. Please contact our office @ (858) 536-3100, email us: estimating@coffmanspecialties.com or you can visit our San Diego Office. We are an EOE & seriously intend to neaotiate with qualified firms.

**Please send quotes via email to estimating@coffmanspecialties.com or via fax to (858) 586-016

If you have any questions or need further information, please contact Gus Rios or Marty Keane @ (858) 536-3100



Phone: (858) 536-3100 • Bid Fax: (858) 586-0164 • e-mail inquiries to: estimating@coffmanspecialties.com

San Francisco construction, a step ahead of the rest of the state

Continued from page 1

Construction in 2017 did not actually rise too much in San Francisco over the previous year, but this follows a rapid year of growth in 2016. San Francisco is one of the only places in California where new building currently outpaces the construction numbers experienced during the Millennium Boom.

Home sales volume in 2017 was down 17% from 2016, devastating for local sales agents. This occurred as inventory declined rapidly, 25% below a year earlier in 2017.

Still, home prices continued to rise quickly in San Francisco. At the end of 2017, home prices were 11% above a year earlier in the low tier,

10% higher in the mid tier and 8% higher in the high tier. It's likely 2018 will see these price increases cool off somewhat, as more construction translates to increased inventory and rising interest rates reduce buyer purchasing power.

More importantly for you, dear readers, San Francisco's 2017 will look a lot like the rest of

Construction across California is poised to gain a boost from 2017's passage of affordable housing bills. This much-needed new housing will begin to be delivered near the end of the year, and will be quickly gobbled up by hungry homebuyers.

California home sales volume was flat in 2017

(just like San Francisco's 2016 sales volume). In 2018, declining inventory and rising mortgage interest rates will likely see California sales volume echo the decreased sales volume seen in San Francisco during 2017.

Still, home prices will continue to rise somewhat in 2018, as they did in San Francisco during 2017. That's because homebuyers are willing to pay more to compete for the limited inventory available. But today's higher interest rates will complicate price movement, as homebuyers' buyer purchasing power is reduced. Thus, expect the price rise to slow across California in 2018 and flatten late in the year, into 2019

SOURCE: http://journal.firsttuesday.us

Edward W. Scott Electric & Co., Inc. as a "PRIME CON-TRACTOR" is requesting quotations on PLUMBING and HAZMAT ABATEMENT from all qualified subcontractors & suppliers; particular consideration given to DVBE firms for the following projects:

PROJECT TITLE: FRANCISCO MIDDLE SCHOOL PROP 39 ENERGY EFFICIENCY UPGRADES PROJECT # 12006

PROJECT LOCATION: 2190 POWELL STREET. SAN FRANCISCO, CA 94133 ESTIMATED CONSTRUCTION VALUE OF WORK:

\$ 1,200,000.00 OWNER: SAN FRANCISCO UNIFIED SCHOOL DISTRICT

BID DATE/TIME: APRIL 11, 2018 at 2:00 PM

BID DEADLINE FOR SUBCONTRACTORS: FEBRUARY 10, 2018 at 5:00 PM

EDWARD W. SCOTT ELECTRIC & CO., INC. RICHMOND, CA 94804

Plans and specs available for viewing at: https://www.dropbox.com/sh/iqrmdgiq5fos AADFjGX4BKzcuwibev85W3gYa?dl=0

Contact Kaitlyn Lynch at 415.206.7120, or by email at: klynch@scottelectric.com with any questions.

SUBMIT & FAX all proposals to 510.965.9554. Click on above link to view Advertisement for more details.

APRIL 5, 2018 - APRIL 12, 2018 SMALL BUSINESS EXCHANGE 5



Guy F. Atkinson

Requests

Sub-bids from All Qualified & Certified **DBE** Subcontractors/Suppliers

County of Riverside Transportation Department Interstate 215 at Scott Road Interchange Improvements in Riverside County in the Cities of Murrieta and Menifee

County Project No. B3-0689 Bids Wednesday, April 25, 2018

Description of Work, Services & Supply (but not limited to): INTERCHANGE IMPROVE-MENTS & NEW OVERCROSSING: Aggregate Base, Alternative Pipe Culvert (18", 24", 36"), Anti-Graffiti Coating, Architectural Treatment, Asphalt Paving, Bar Reinforcing Steel (bridge, retaining wall), Chain Link Fence, CIDH (24", 60"), Clear and Grub, Concrete Barrier (various types), Corrugated Steel Pipe (24", 36", 48", 66"), Data Core, Demolition, Electrical, Erosion Control, Erosion Control Supply, Fractured Rib Texture, Furnish/Install Sign Structure (truss), Furnish Single Sheet Aluminum Signs (various sizes), Hot Mix Asphalt Dike, Joint Seals, Landscaping, Landscaping Supply, Lean Concrete Base, Metal Railing, Midwest Guardrail System, Minor Concrete, Miscellaneous Iron and Steel, Pavement Marking, Reinforced Concrete Pipe (18", 24", 36"), Remove Culvert, Roadside Signs, Rock Slope Protection, Rock Slope Protection Fabric, Street Sweeping, Structural Concrete, Tack Coat, Temporary Railing (Type K), Temporary Traffic Screen, Thermo Pavement Marking, Thermo Traffic Stripe, Trucking, Welded Steel Pipe (24").

REFER TO PROJECT SPECS FOR COMPLETE BID ITEM LIST.

ENGINEER'S ESTIMATE is \$31,500,000 - \$37,500,000

11% DBE Project Goal
*****Lower Tier DBE participation is greatly encouraged***** **Guy F. Atkinson**

License # 1004388

18201 Von Karman Ave, 8th Floor, Irvine, CA 92612 socal.estimating@atkn.com | Phone: 949-382-7145 | Fax: 949-553-0252

Guy F. Atkinson is a union contractor and an Equal Opportunity Employer. Atkinson is signatory to the Carpenters, Cement Masons, Laborers and Operating Engineers Unions. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors with contract value greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. Atkinson will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Please provide contractor's license number, DBE cert # number and Department of Industrial Relations (DIR) registration number with your quote.

Atkinson requests that subs and vendors register and prequalify in our online system at https://www.atknextranet.com prior to bidding.

TO DOWNLOAD PLANS, SPECS, THE INFO HANDOUT, ANY ADDENDA, ETC and VIEW Q&A:
Please go to the Caltrans Contracts web site:

http://www.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=07-202124

Please contact Atkinson with any questions or for help with your bid.

It's Time For The IRS To Help Small Businesses

Continued from page 3

able to lenders in real time (with the applicant's permission).

"Helping small businesses access capital is one of the best things we can do to support their development and grow the economy," said Senator Booker. "Our commonsense bill simplifies the loan process for small businesses and entrepreneurs by providing lenders quicker access to financial records and data, while safeguarding private information. This bill will cut red tape and unreasonably lengthy waiting periods, making the process more efficient in getting much-needed capital into the hands of small businesses."

What's the economic impact?

This bill would also add a layer of accuracy that will benefit our economy. Right now, some applicants find ways to doctor financial documents or their bookkeeping isn't as accurate as it could

be. Lenders extend credit to those who aren't truly prepared to pay it back, that capital goes into losses and makes for higher rates overall and that becomes costly to our economy. It affects everyone. Repairing this out-of-date process would make for less risk of default and better rates for all: a win-win for both lenders and borrowers.

When we first founded Lendio, we started with 6 Core Values. Number 4 is "No Road Blocks." We like to say we take a creative approach to problem solving—over, under, around or through. We believe no problem is an obstacle too big to overcome, and we work together to solve problems and create solutions. I think these lawmakers have collaborated to propose a creative and much-needed alternative to an out-of-date process that if passed, will greatly benefit the national economy. I'm looking forward to watching this piece of legislation move forward on Capitol Hill.

SOURCE: www.forbes.com

We are requesting bid quotations from all Subcontractors and Suppliers and DVBE Subcontract/Supplier for the following

San Francisco Unified School District F McCoppin ES & JY Chin ES Green Schoolyard Project #11605, 11611 Bid Date: April 17 @ 3:00PM

PLEASE EMAIL YOUR BID PROPOSAL AT LEAST 2 DAYS PRIOR THE BID OPENING THANK YOU.

Reilly Construction, INC.
167 Delano St. San Francisco, CA 94112
Estimator: Brian Reilly
Tel: 415-317-3603

Email: breilly33@aol.com

We Are An Equal Opportunity Employer



Led by Burns & McDonne

Seeking Qualified Disadvantaged Business Enterprises (DBE) as Subconsultants for

Owner: Los Angeles County Metropolitan Transportation Authority (LACMTA) Request for Proposal AE51181 Environmental Compliance and Sustainability Support Services Proposal Due Date: 2:00 PM (PST) Thursday, May 10, 2018

This advertisement is in response to LACMTA's DBE Program. LA3 Team intends to conduct itself in "Good Faith" with DBE firms regarding participation on this project. Quotes are required by COB, April 30, 2018 so that all bids/proposals can be fairly evaluated. Please submit bids/proposals for the following areas of work: Project Manager, Environmental, Project Control, Hazardous Waste, Civil and Environmental Engineering, Environmental Construction, Stormwater, Air Quality, Environmental Design, Environmental Planning, Transportation Engineering, Environmental Analyst/Inspector, GIS, Project Management and Other Technical Training, Office Engineer, Facilities Manager, Resource Conservation, and Marketing.

For more information about this proposal please meet the LA3 Team: 9:00 AM Friday, April 13, 2018 Los Angeles Chamber of Commerce 350 S. Bixel Street, Los Angeles, CA 90017

Interested DBE firms must provide proof of certification acceptable to the LACMTA. $\begin{tabular}{ll} \hline \end{tabular}$

RESPONSES MUST BE RECEIVED NO LATER THAN 5:00 P.M., MONDAY APRIL 30, 2018

LA3 Team c/o Burns & McDonnell Engineering 200 S. Los Robles Avenue, Suite 250 Pasadena, CA 91101 Attention: Jennifer Trotter

Bonding not required. E & O insurance may be required as applicable. Firms needing assistance in identifying resources available to DBE firms should contact Jennifer Trotter, Sr. Public Involvement Specialist at (626) 817-7918 or LA3@burnsmcd.com. A copy of the RFP is available on-line at the LACMTA Vendor Portal Internet site at www.Business.Metro.net. Technical Questions should be directed to Joel Farrier via e-mail at jbfarrier@burnsmcd.com.



REQUESTING BIDS FROM DBE/MBE/WBE/OBE

Project: River Supply Conduit Improvement
Upper Reach, Unit 7 Project, Los Angeles, CA
Reference #: 7207
Owner: County of Los Angeles Water and Power

Owner: County of Los Angeles Water and Power Bid date: April 19, 2018 @ 2:00 pm

Quotes must be submitted via fax or email to Michels, prior to April 17th, 2018 by 3:00 pm for consideration. Please include any Certification documents you may have when submitting bids/

Michels is bidding this project as a Prime Contractor, and is requesting bids from the following trades and suppliers in any of the DBE categories listed below:

Site Prep, Clearing & Grubbing, Grading, Tree Removal, Excavation, Shoring, Concrete Removal/Installation, Asphalt Paving, Pavement Markings, Traffic Control, Traffic Control Equipment, Street Signage Supply/Installation, Concrete Flatwork(Sidewalks / Curb & Gutter), Landscaping and Restoration Services, Erosion & Sedimentation Control, Silt Fencing, Trucking/Hauling, Engineering Consulting, Surveying, Construction Inspection, Sewer Inspection Services, Safety Monitoring & Inspection, Pipe Supply, Materials Testing, Laboratory Testing, Geotechnical Instrumentation & Monitoring, Ready- Mix Concrete, Grout, Construction Material Suppliers, Collection & Disposal of Non- Hazardous Waste Soils Waste Disposal Facilities & Removal, Temporary Chain-Link Fencing & Gates, Temporary Utilities & Services, Temporary Field Offices, and Porta Johns.

Bidding documents and plans are available only after a Confidentiality Agreement has been signed with Michels. Contact Maria Braund at mbraund@michels.us.

Items of work can be broken down into economically feasible units and delivery schedules can be accommodated to facilitate maximum participation. Assistance with bonding, insurance and/or line of credit is available if requested. Please express your interest via email or phone to Maria Braund, mbraund@michels.us or phone 262-6814-0100, ext 7532.



O.C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990 Contact: Jean Sicard

REQUEST FOR **DVBE**SUBCONTRACTORS AND SUPPLIERS FOR:
Construct Auxiliary Lane

Hwy 99 Sacramento
Caltrans #03-1H3804
BID DATE: April 17, 2018 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Traffic Plastic Drum, Portable Changeable Message Sign, Water Pollution Control Program, Sweeping, Treated Wood Waste, Biologist, Clearing & Grubbing, Subgrade Enhancement Geotextile, Wood Mulch, Bonded Fiber Matrix, Compost, Geosynthetic Pavement Interlayer, Tack Coat, Cold Plane AC, Rail Element Wall, CIDH Concrete Pile, Sign Structure, Culvert Slurry-Cement Backfill, Minor Concrete, Delineator, Pavement Marker, Milepost Marker, Roadside Signs, Midwest Guardrail System, Striping & Marking, Rumble Strip, Electrical and Construction Materials.

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.



6 SMALL BUSINESS EXCHANGE APRIL 5, 2018 - APRIL 12, 2018

DO YOU KNOW ABOUT THE 3-FOR-1 AD OFFER IN THE SMALL BUSINESS EXCHANGE?

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SBE increases the value of a single ad ... by 3!

We will make it worth your while using our value-added services!

3 ADS FOR ONE PRICE

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- 1 on the website (running until bid date).

(Proof of Publication will be included for all)



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APRIL 5, 2018 - APRIL 12, 2018 SMALL BUSINESS EXCHANGE 7

Martin Luther King's Final Speech: 'I've Been to the Mountaintop' - April 3, 1968



Thank you very kindly, my friends. As I listened to Ralph Abernathy and his eloquent and generous introduction and then thought about myself, I wondered who he was talking about. It's always good to have your closest friend and associate to say something good about you. And Ralph Abernathy is the best friend that I have in the world. I'm delighted to see each of you here tonight in spite of a storm warning. You reveal that you are determined to go on anyhow.

Something is happening in Memphis; something is happening in our world. And you know, if I were standing at the beginning of time, with the possibility of taking a kind of general and panoramic view of the whole of human history up to now, and the Almighty said to me, "Martin Luther King, which age would you like to live in?" I would take my mental flight by Egypt and I would watch God's children in their magnificent trek from the dark dungeons of Egypt through, or rather across the Red Sea, through the wilderness on toward the promised land. And in spite of its magnificence, I wouldn't stop there.

I would move on by Greece and take my mind to Mount Olympus. And I would see Plato, Aristotle, Socrates, Euripides and Aristophanes assembled around the Parthenon. And I would watch them around the Parthenon as they discussed the great and eternal issues of reality. But I wouldn't stop there.

I would go on, even to the great heyday of the Roman Empire. And I would see developments around there, through various emperors and leaders. But I wouldn't stop there.

I would even come up to the day of the Renaissance, and get a quick picture of all that the Renaissance did for the cultural and aesthetic life of man. But I wouldn't stop there.

I would even go by the way that the man for whom I am named had his habitat. And I would watch Martin Luther as he tacked his ninety-five theses on the door at the church of Wittenberg. But I wouldn't stop there. I would come on up even to 1863, and watch a vacillating President

by the name of Abraham Lincoln finally come to the conclusion that he had to sign the Emancipation Proclamation. But I wouldn't stop there.

I would even come up to the early thirties, and see a man grappling with the problems of the bankruptcy of his nation. And come with an eloquent cry that we have nothing to fear but "fear itself." But I wouldn't stop there. Strangely enough, I would turn to the Almighty, and say, "If you allow me to live just a few years in the second half of the 20th century, I will be happy."

Now that's a strange statement to make, because the world is all messed up. The nation is sick. Trouble is in the land; confusion all around. That's a strange statement. But I know, somehow, that only when it is dark enough can you see the stars. And I see God working in this period of the twentieth century in a way that men, in some strange way, are responding. Something is happening in our world. The masses of people are rising up. And wherever they are assembled today, whether they are in Johannesburg, South Africa; Nairobi, Kenya; Accra, Ghana; New York City; Atlanta, Georgia; Jackson, Mississippi; or Memphis, Tennessee -- the cry is always the same: "We want to be free."

And another reason that I'm happy to live in this period is that we have been forced to a point where we are going to have to grapple with the problems that men have been trying to grapple with through history, but the demands didn't force them to do it. Survival demands that we grapple with them. Men, for years now, have been talking about war and peace. But now, no longer can they just talk about it. It is no longer a choice between violence and nonviolence in this world; it's nonviolence or nonexistence. That is where we are today.

And also in the human rights revolution, if something isn't done, and done in a hurry, to bring the colored peoples of the world out of their long years of poverty, their long years of hurt and neglect, the whole world is doomed. Now, I'm just happy that God has allowed me to live in this period to see what is unfolding. And I'm happy that He's allowed me to be in Memphis.

I can remember -- I can remember when Negroes were just going around as Ralph has said, so often, scratching where they didn't itch, and laughing when they were not tickled. But that day is all over. We mean business now, and we are determined to gain our rightful place in God's world

And that's all this whole thing is about. We aren't engaged in any negative protest and in any negative arguments with anybody. We are saying that we are determined to be men. We are determined to be people. We are saying -- We are saying that we are God's children. And that we are God's children, we don't have to live like we are forced to live

Now, what does all of this mean in this great period of history? It means that we've got to stay together. We've got to stay together and maintain unity. You know, whenever Pharaoh wanted to prolong the period of slavery in Egypt, he had a favorite, favorite formula for doing it. What was that? He kept the slaves fighting among themselves. But whenever the slaves get together, something happens in Pharaoh's court, and he cannot hold the slaves in slavery. When the slaves get together, that's the beginning of getting out of slavery. Now let us maintain unity.

Secondly, let us keep the issues where they are. The issue is injustice. The issue is the refusal of Memphis to be fair and honest in its dealings with its public servants, who happen to be sanitation workers. Now, we've got to keep attention on that. That's always the problem with a little violence. You know what happened the other day, and the press dealt only with the window-breaking. I read the articles. They very seldom got around to mentioning the fact that one thousand, three hundred sanitation workers are on strike, and that Memphis is not being fair to them, and that Mayor Loeb is in dire need of a doctor. They didn't get around to that.

Now we're going to march again, and we've got to march again, in order to put the issue where it is supposed to be -- and force everybody to see that there are thirteen hundred of God's children here suffering, sometimes going hungry, going through dark and dreary nights wondering how this thing is going to come out. That's the issue. And we've got to say to the nation: We know how it's coming out. For when people get caught up with that which is right and they are willing to sacrifice for it, there is no stopping point short of victory. We aren't going to let any mace stop us. We are masters in our nonviolent movement in disarming police forces; they don't know what to do. I've seen them so often. I remember in Birmingham, Alabama, when we were in that majestic struggle there, we would move out of the 16th Street Baptist Church day after day; by the hundreds we would move out. And Bull Connor would tell them to send the dogs forth, and they did come; but we just went before the dogs singing, "Ain't gonna let nobody turn me around."

Bull Connor next would say, "Turn the fire hoses on." And as I said to you the other night, Bull Connor didn't know history. He knew a kind of physics that somehow didn't relate to the transphysics that we knew about. And that was the fact that there was a certain kind of fire that no water could put out. And we went before the fire

hoses; we had known water. If we were Baptist or some other denominations, we had been immersed. If we were Methodist, and some others, we had been sprinkled, but we knew water. That couldn't stop us.

And we just went on before the dogs and we would look at them; and we'd go on before the water hoses and we would look at it, and we'd just go on singing "Over my head I see freedom in the air." And then we would be thrown in the paddy wagons, and sometimes we were stacked in there like sardines in a can. And they would throw us in, and old Bull would say, "Take 'em off," and they did; and we would just go in the paddy wagon singing, "We Shall Overcome."

And every now and then we'd get in jail, and we'd see the jailers looking through the windows being moved by our prayers, and being moved by our words and our songs. And there was a power there which Bull Connor couldn't adjust to; and so we ended up transforming Bull into a steer, and we won our struggle in Birmingham. Now we've got to go on in Memphis just like that. I call upon you to be with us when we go out Monday.

Now about injunctions: We have an injunction and we're going into court tomorrow morning to fight this illegal, unconstitutional injunction. All we say to America is, "Be true to what you said on paper." If I lived in China or even Russia, or any totalitarian country, maybe I could understand some of these illegal injunctions. Maybe I could understand the denial of certain basic First Amendment privileges, because they hadn't committed themselves to that over there.

But somewhere I read of the freedom of assembly. Somewhere I read of the freedom of speech.

Somewhere I read of the freedom of press. Somewhere I read that the greatness of America is the right to protest for right. And so just as I say, we aren't going to let dogs or water hoses turn us around, we aren't going to let any injunction turn us around. We are going on.

We need all of you. And you know what's beautiful to me is to see all of these ministers of the Gospel. It's a marvelous picture. Who is it that is supposed to articulate the longings and aspirations of the people more than the preacher? Somehow the preacher must have a kind of fire shut up in his bones. And whenever injustice is around he tell it. Somehow the preacher must be an Amos, and saith, "When God speaks who can but prophesy?" Again with Amos, "Let justice roll down like waters and righteousness like a mighty stream." Somehow the preacher must say with Jesus, "The Spirit of the Lord is upon me, because he hath anointed me," and he's anointed me to deal with the problems of the poor."

And I want to commend the preachers, under the leadership of these noble men: James Lawson, one who has been in this struggle for many years; he's been to jail for struggling; he's been kicked out of Vanderbilt University for this struggle, but he's still going on, fighting for the rights of his people. Reverend Ralph Jackson, Billy Kiles; I could just go right on down the list, but time will not permit.

Continued on page 9

8 SMALL BUSINESS EXCHANGE APRIL 5, 2018 - APRIL 12, 2018



California Sub-Bid Request Ads

DeSilva MGATES

11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: JIM YACKLEY Website: www.desilvagates.com An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 99 STATE HIGHWAY IN SACRAMENTO COUNTY IN SACRAMENTO FROM ROUTE 5 CONNECTOR TO
WEST ELKHORN BOULEVARD OVERCROSSING CONTRACT NO. 03-1H3804

OWNER:

STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION 1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

BID DATE: April 17th, 2018 @ 2:00 P.M.

DGC is soliciting quotations from certified Disabled Veterans Business Enterprises and Small Business Enterprise es, for the following types of work and supplies/materials including but not limited to:

CONSTRUCTION AREA SIGN, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, FAB-RIC/GEOSYNTHETIC PAVEMENT INTERLAYER, K-RAIL SUPPLIER, LEAD COMPLIANCE PLAN METAL BEAM GUARDRAIL, MINOR CONCRETE, ROADSIDE SIGNS, ROADWAY EXCAVATION, RUM-BLE STRIP, SIGN STRUCTURE, STRIPING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PRE-PARE, TEMPORARY EROSION CONTROL, TRAF-FIC CONTROL SYSTEMS, UNDERGROUND, VEGE-TATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATE-RIAL, RUBBERIZED HMA (OPEN GRADE) MATE-

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@ pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/ all adv projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal

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DESILVA MGATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: **Victor Le**Website: www.desilvagates.com An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

DANVILLE VARIOUS STREETS & ROADS PRESERVATION PROJECT (SYCAMORE VALLEY ROAD & EL CERRO BOULEVARD PAVEMENT REHABILITATION – **OBAG GRANT FUNDED)**

Federal Aid Project No. STPL-5434(021)
Disadvantaged Business Enterprise Goal Assigned is 5%

OWNER: TOWN OF DANVILLE, 510 La Gonda Way, Danville, CA 94526 BID DATE: April 12th , 2018 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

Adjust Iron, Bridge, Clearing and Grubbing/Demolition. Cold Plane, CPM Scheduling Consultant, Electrical, Joint Seal, Lead Compliance Plan, Minor Concrete, Paving Fabric, Roadside Signs, Striping, SWPPP Prep/Water Pollution Control Plan Prepare, Underground, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@ pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at http://www.danville.ca.gov/Government/

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer

DESILVA MGATES

11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263

Estimator: JIM YACKLEY
Website: www.desilvagates.com An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CONSTRUCTION OF SOUTHFIELD PAVEMENT IMPROVEMENTS SOUTH FIELD OAKLAND INTERNATIONAL AIRPORT, OAKLAND, CA AIP 3-06-0170-(FUTURE)

OWNER:
PORT OF OAKLAND
Board of Port Commissioners, 530 Water Street, Room 629, Oakland, CA 94607

BID DATE: APRIL 19, 2018 @ 12:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

COLD PLANE, CRACK SEALING, ELECTRICAL, EMULSION SUPPLIER, JOINT SEAL, MINOR CONCRETE, ROADWAY EXCAVATION, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLU-TION CONTROL PLAN PREPARATION, TESTING, TRUCKING, WATER TRUCKS, STREET SWEEP-ING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@ pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at http://www.portofoakland.com/Bids

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer

Pacific States

ENVIRONMENTAL CONTRACTORS, INC. CAL LIC. NO. 723241 11555 Dublin Boulevard • Dublin, CA 94568-2909 Phone: (925) 803-4333 • FAX: (925) 803-4334 **Estimator: Chris Pieri** cpieri@pacificstates.net

Pacific States Environmental Contractors, Inc. (PSEC) is preparing a bid as a Prime Contractor for the project listed below:

Sedgwick Elementary School **Expansion Property.** Project/Contract Number: 18-B03-24 BID DATE: April 17, 2018 at 1pm **Owner: Cupertino Union School District**

We hereby encourage responsible participation of DVBE's and solicit their subcontractors or materials and/or suppliers quotation for the following types of work including but not limited to:

Asbestos/Lead Abatement and Trucking

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies for this project

This will be a PREVAILING WAGE JOB.

Specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA. PSEC is willing to breakout any portion of work to encourage DVBE's and solicit their subcontractor or materials and/or suppliers and trucking quotation as well as increase the expectations of meeting the Outreach Program goal. If you require any assistance, please contact the Estimator, Chris Pieri, email him at cpieri@pacificstates.net or call (925) 803-4333 and bids may be faxed to us at (925) 803-4334. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html. We are an equal opportunity employer

We are an equal opportunity employer.



DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- **Customized Reports Available**

Visit this link for the **OUTREACH ORDER FORM:**

www.sbeinc.com/services/ diversity outreach.cfm

Requesting Quotes from Qualified DBE/MBE/WBE/OBE Subcontractors and Suppliers for:

River Supply Conduit (Upper Reach) Improvement Project - Unit 7 (Contract No. 7207)

for the Los Angeles Department of Water and Power

Bid Date April 19, 2018* (*Current, may change) Quotes by April 16, 2018

This project requires the submittal of comprehensive documentation, thus we are requesting quotes in advance.

by General Contractor

Obayashi/Dragados JV An Obayashi Corporation / Dragados USA JV 577 Airport Blvd., Ste 600, Burlingame, CA 94010,

Attn: Estimating; (650) 581-8517, Fax (650) 589-8384 Email: RSC7@obayashi-usa.com

For information on the availability of plans and specifications and the bidder's policy concerning assistance to subcontractors in obtaining bonds, lines of credit, and/or insurance, please contact our office.

Obayashi/Dragados JV is an Equal Opportunity/Affirmative Action Employer.

APRIL 5, 2018 - APRIL 12, 2018 SMALL BUSINESS EXCHANGE 9

California Sub-Bid Request Ads



Kiewit Infrastructure West Co. 4650 Business Center Drive Fairfield, CA 94534 Attn: Victor Molina ∙ norcal.bids@kiewit.com Fax: 707-439-7301

Requests sub-bids from qualified Subcontractor, Services, and/or Suppliers seeking to participate in the City of Fort Bragg, Wastewater Treatment Plant Upgrade Project in Fort Bragg, CA.

http://www.epa.gov/http://www.sba.gov/ www.californiaucp.org

Subcontractors and Suppliers for the following project:
Wastewater Treatment Plant Upgrade Project
City Project No. 2018-01
Owner: City of Fort Bragg
Bid Date: April 16, 2018 @ 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Asphalt Paving, Aggregates, Bypass Pumping, Carpentry, Minor Concrete, Concrete Pumping, Concrete Readymix, Concrete Reinforcement Supply & Install, Concrete Forms, Precast Concrete, Cast in Place Concrete, Concrete Accessories, Dewatering, Earthwork, Electrical, Equipment, Erosion Control, FRP Fabrications, Fencing, HVAC, Joint Sealant, Masonry, Metals, Openings, Paintings & Coatings, Plumbing, Piping & Valves, Quality Control, Specialties, Signage, Street Sweeping & Water Truck, SWPPP, Structures, Thermal & Moisture Protection, Trucking & Hauling...

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due April 9, 2018 and Quotes NO LATER THAN April 13, 2018 at 4 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit http://www.kiewit.com/districts/northern-california/overview.aspx to register your company to be able to receive bidding information.

You can view the plans in our office during regular business hours by appointment.

100% Performance Bond and Payment Bonds (Subcontractor) and Supply Bond (PM Supplier are required for this project

Davis-Bacon Act
American Iron and Steel Requirements Apply
Clean Water State Revolving Fund Applies
An Equal Opportunity Employer
CA Lic. 433176

® Kiewit

Kiewit Infrastructure West Co. 4650 Business Center Drive Fairfield, CA 94534 Attn: Victor Molina · norcal.bids@kiewit.com Fax: 707-439-7301

Requests sub-bids from qualified Subcontractor, Consultants, and/or Suppliers seeking to participate in the Sacramento Regional County Sanitation District of Sacramento County, Channel Aeration Blower Project in Elk Grove, CA.

http://www.epa.gov/http://www.sba.gov/ www.californiaucp.org

Subcontractors and Suppliers for the following project:

EchoWater - Channel Aeration Blower Project – Contract No. 4385 Owner: Sacramento Regional County Sanitation District Bid Date: May 2, 2018 @ 1:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

scopes, including, but not limited to:

Asbestos & Lead Abatement, Asphalt Paving, Aggregates, Carpentry, Cathodic Protection, Minor Concrete, Concrete Pumping, Concrete Ready-mix, Concrete Reinforcement Supply & Install, Concrete Forms, Precast Concrete, Concrete Accessories, Clear & Grub, Grouting, Coiling Doors/Doors & Frames, Earthwork, Erosion Control, Electrical, Equipment, FRP Fabrications, Finishes, Fire/Security Alarms, Fire-Suppression Systems & Protection, Geosynthetics, HVAC, Instrumentation & Controls, Joint Sealant, Masonry, Metals, Openings, Paintings & Coatings, Plumbing, Piping & Valves, Public Address System, Quality Control, Roof Decking, Specialties, Signage, Street Sweeping, SWPPP, Support of Excavation, Structures, Thermal & Moisture Protection, Trucking & Hauling.

Bonding, insurance, and any technical assistance or infor-

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due April 27, 2018 and Quotes NO LATER THAN May 1, 2018 at 4 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit http://www.kiewit.com/districts/northern-california/overview.aspx to register your company to be able to receive bidding information.

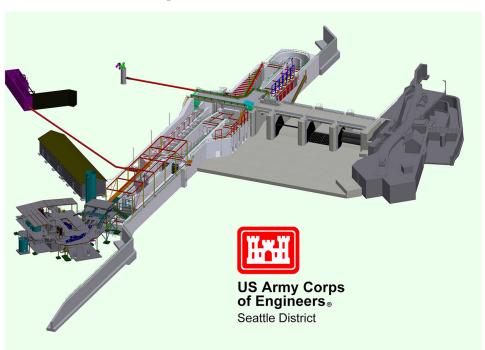
You can view the plans in our office during regular business hours by appointment.

100% Performance Bond and Payment Bonds are required for this project.

Davis-Bacon Act
Buy American Requirements Apply
Owner Controlled Insurance Program (OCIP) Applies
An Equal Opportunity Employer

CA Lic. 433176 DIR # 1000001147

Kiewit wins \$112M contract



Construction is expected to start in May at Mud Mountain Dam. The corps is going with an aggressive schedule to minimize risk to fish.

Continued from page 1

The fish facility will be built adjacent to an existing hatchery on the White River that is owned by the Muckleshoot Indian Tribe.

Fish will swim through five gates leading to an entrance pool, then travel up a fish ladder with 10 pools to two presort holding ponds. From there, fish will travel through two augers to a distribution/sort flume where they will get loaded into a truck or moved to the tribe's broodstock collection or monitored.

Trucks will take the fish upstream of the dam, where they will be released into the river through a flume.

Trucks that can haul 4,500 gallons of water will be used to transport up to 60,000 fish in one day. Dam operators currently use 1,200-gallon-capacity trucks, which will be retained as part of the new fleet.

The design team for the project involved more than 150 corps employees from three

districts, and staff from HDR and Tetra Tech. The Muckleshoots, Cascade Water Alliance and National Marine Fisheries Service also collaborated on the design.

Mud Mountain Dam is an earthen, rock-filled structure built by the corps in 1948 for flood risk management, which also provides for fish passage. Its existing trap-and-haul facility doesn't meet modern standards.

Our commitment to safety, quality and environment is in everything we touch.

Kiewit's commitment to safety, quality and environmental is engrained in everything we do. It's visible in our core values, the work that we build and in our people. Without a strong commitment to these areas, we wouldn't be the company we are today.

SOURCE: http://www.djc.com

'I've Been to the Mountaintop' - April 3, 1968

Continued from page 7

But I want to thank all of them. And I want you to thank them, because so often, preachers aren't concerned about anything but themselves. And I'm always happy to see a relevant ministry.

It's all right to talk about "long white robes over yonder," in all of its symbolism. But ultimately people want some suits and dresses and shoes to wear down here! It's all right to talk about "streets flowing with milk and honey," but God has commanded us to be concerned about the slums down here, and his children who can't eat three square meals a day. It's all right to talk

about the new Jerusalem, but one day, God's preacher must talk about the new New York, the new Atlanta, the new Philadelphia, the new Los Angeles, the new Memphis, Tennessee. This is what we have to do.

Now the other thing we'll have to do is this: Always anchor our external direct action with the power of economic withdrawal. Now, we are poor people. Individually, we are poor when you compare us with white society in America. We are poor. Never stop and forget that collectively -- that means all of us together -- collectively we are richer than all the nations in the world, with the exception of nine. Did you ever think about that?

After you leave the United States, Soviet Russia, Great Britain, West Germany, France, and I could name the others, the American Negro collectively is richer than most nations of the world. We have an annual income of more than thirty billion dollars a year, which is more than all of the exports of the United States, and more than the national budget of Canada. Did you know that? That's power right there, if we know how to pool it.

We don't have to argue with anybody. We don't have to curse and go around acting bad with our words. We don't need any bricks and bottles. We don't need any Molotov cocktails. We just need to go around to these stores, and to these massive

industries in our country, and say, "God sent us by here, to say to you that you're not treating his children right. And we've come by here to ask you to make the first item on your agenda fair treatment, where God's children are concerned.

Now, if you are not prepared to do that, we do have an agenda that we must follow. And our agenda calls for withdrawing economic support from you."

Visit link for the full article:

www.sbeinc.com/resources/cms.cfm?fuseaction=news.detail&articleID=2356&pageID=25

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0380437-00

Fictitious Business Name(s): 1.) Enlighten 2.) Enlighten Lounge 3.) Enlighten SF 132 Eddy Street, San Francisco, CA 94102

Full Name of Registrant #1
Enlighten and Honor, Inc. (CA) Address of Registrant # 1
132 Eddy Street, San Francisco, CA 94102

This business is conducted by **A CORPROATION.**The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: Joanna O'Donnell

This statement was filed with the County Clerk of San Francisco County on 3/13/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed: Jessa Lazo **Deputy County Clerk**

3/15/2018 + 3/22/2018 + 3/29/2018 + 4/5/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0380610-00

Fictitious Business Name(s): Mejia Nery Painting Address

27 Brookdale Ave., San Francisco, CA 94134

Full Name of Registrant #1

Nery Mejia Address of Registrant # 1 27 Brookdale Ave., San Francisco, CA 94134

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 3/23/2018

Signed: Nerv Meija

This statement was filed with the County Clerk of San Francisco County on 3/23/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Maribel Jaldon Deputy County Clerk 3/23/2018

3/29/2018 + 4/5/2018 + 4/12/2018 + 4/19/2018

FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s): OpsTales

114 Haight Street R Apartment, San Francisco, CA 94102 Full Name of Registrant #1

Courtney Bode

114 Haight Street R Apartment, San Francisco, CA 94102

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 2/26/2018

Signed: Courtney Bode

This statement was filed with the County Clerk of San Francisco County on 3/12/18

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Deputy County Clerk 3/12/2018

3/15/2018 + 3/22/2018 + 3/29/2018 + 4/5/2018

FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

Paper Boat

400 Beale Street #1109, San Francisco, CA 94105

Full Name of Registrant #1 Claudia Monroy-Wu

Address of Registrant #

400 Beale Street #1109, San Francisco, CA 94105

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: Claudia Monroy-Wu

This statement was filed with the County Clerk of San Francisco County on 3/30/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Deputy County Clerk

4/5/2018 + 4/12/2018 + 4/19/2018 +

4/26/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0380304-00

Fictitious Business Name(s):

Strong Puppy

5624 California Street #2, San Francisco, CA 94121

Full Name of Registrant #1
Tetyana Chernyshova

Address of Registrant # 1

5624 California Street #2, San Francisco, CA 94121

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 2/16/2018

Signed: Tetvana Chernvshova

This statement was filed with the County Clerk of San Francisco County on 3/02/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Deputy County Clerk

3/29/2018 + 4/5/2018 + 4/12/2018 + 4/19/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0380266-00

Fictitious Business Name(s): Tallio's Coffee & Tea

4912 Third Street, San Francisco, CA 94124 Full Name of Registrant #1
Tallio's Coffee & Tea (CA)

Address of Registrant #

4912 Third Street, San Francisco, CA 94124

This business is conducted by A Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

This statement was filed with the County Clerk of San Francisco County on 2/28/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Susanna Chin Deputy County Clerk 2/28/2018

3/22/2018 + 3/29/2018 + 4/5/2018 + 4/12/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0380644-00

Fictitious Business Name(s):

Tasty Coffee

1818 San Jose Avenue, San Francisco, CA 94112

Full Name of Registrant #1

Pineda, Maria De Los Angeles

Address of Registrant # 1 303 Brazil Avenue, San Francisco, CA 94112

Full Name of Registrant #2

Pineda, Miguel

Address of Registrant # 2

303 Brazil Avenue, San Francisco, CA 94112

This business is conducted by **A Married Couple.** The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 3/27/2018

Signed: Pineda, Miguel

This statement was filed with the County Clerk of San Francisco County on 3/27/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Maribel Jaldon Deputy County Clerk 3/27/2018

3/29/2018 + 4/5/2018 + 4/12/2018 + 4/19/2018

FICTITIOUS BUSINESS NAME STATEMENT

Fictitions Business Name(s): 1.) The Pot Luck Club 2.) The Pink Pot Party

Full Name of Registrant #1 Hana Ventures LLC (CA)

Address of Registrant # 1
176 Forest View Dr., San Francisco, CA 94132

This business is conducted by A Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 3/1/18

This statement was filed with the County Clerk of San Francisco County on 3/1/18

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal. State or Common Law

Filed: Susanna Chin Deputy County Clerk 3/1/2018

3/15/2018 + 3/22/2018 + 3/29/2018 + 4/5/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0380101-00

Fictitious Business Name(s): Agents of Fortune Adventure

795 Folsom Street 1st Floor, San Francisco, CA 94107

Full Name of Registrant #1
ConnectChina, LLC (CA)

Address of Registrant # 1
795 Folsom Street 1st Floor, San Francisco, CA 94107

This business is conducted by A Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 2/15/2018

Signed: Jing Guo, Principal

This statement was filed with the County Clerk of San Francisco County on 2/15/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Deputy County Clerk 2/15/2018

3/8/2018 + 3/15/2018 + 3/22/2018 + 3/29/2018

$\underline{\textbf{FICTITIOUS BUSINESS NAME STATEMENT}}$

Fictitious Business Name(s):

La'Jon Sleek Designs

1388 Haight Street Suite 222, San Francisco, CA 94177

Full Name of Registrant #1

Maurice Rio Scott

Address of Registrant # 1

1388 Haight Street Suite 222, San Francisco, CA 94177

Full Name of Registrant #2 Anthoinette Lajon Scott

Address of Registrant # 2 1388 Haight Street Suite 222, San Francisco, CA 94177

This business is conducted by ${\bf A}$ Joint Venture. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 3/16/2018

Signed: Anthoinette Lajon Scott

This statement was filed with the County Clerk of San Francisco County on 3/16/2018

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed:

Mariedyne L. Argente

4/5/2018 + 4/12/2018 + 4/19/2018 + 4/26/2018

ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1) Panacea's Wellness Located at 176 Forest View Dr., San Francisco, CA 94132

This fictitious business name was filed in the County of San Francisco on <u>07/25/17</u> under file **0376988**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1

Hana Ventures LLC (CA)

176 Forest View Dr., San Francisco, CA 94132

This business was conducted by a **A LIMITED LIABILITY** COMPANY.

Signed: Lan Vu

This statement was filed with the County Clerk of San Francisco County on

Filed: Sonva Yi

Deputy County Clerk 3/8/2018

3/15/2018 + 3/22/2018 + 3/29/2018 + 4/5/2018



APRIL 5, 2018 - APRIL 12, 2018 SMALL BUSINESS EXCHANGE 11



Request for Proposal

Enterprise Resource Planning System and Implementation



Topic: Enterprise Resource Planning System and Implementation

Who: Santa Clara Valley Water District is the water resource management agency meeting watershed stewardship needs of and providing wholesale water reliability to Santa Clara County's more than 1.9 million residents.

The Santa Clara Valley Water District is seeking proposals from qualified Proposers to provide an Enterprise Resource Planning system (ERP system). The district prefers a Software-as-a-Service (SaaS) solution to replace the existing PeopleSoft system; however, the district will also consider non-SaaS solutions (i.e., on-premise, hosted, etc.) if proposed. The district is seeking a Proposer with the experience, expertise, and qualifications to deliver and support an integrated, proven, state-of-the-art ERP system. This RFP seeks to procure all products and services required to ensure a successful implementation of the new ERP system.

You are invited to submit a proposal based on your qualifications conducting ERP implementation projects similar in size and scope to the water district's project. The full Request for Proposal (RFP) can be viewed at http://cas.valleywater.org.

Please submit your proposals electronically to the water district's Contract Administration System (CAS) by the date and time specified in the RFP Schedule. Prior to submitting proposals, all firms must be registered in CAS. This can be achieved by going to the web address noted above and following the instructions to create an account. When in the creation process, select the expertise code "IS10" and add contact information as necessary.

If you need assistance with creating a CAS account, please call (408) 630-2992, or e-mail vestions to ContractAdministration@valleywater.org

A pre-proposal meeting will be held on the date, time, and place specified in the RFP Schedule in CAS. The pre-proposal meeting will entail a presentation on project requirements, information on the CAS uploading process, and an overview of contractual requirements. An online meeting option will be provided; contact Shelly Carey via email at **SCarey@valleywater.org**48 hours prior to the meeting, to obtain detailed information. Please include 'ERP System and Implementation' in the 'Subject' line.

In addition to submitting proposals electronically through the water district's web portal, 8 hard copies of the proposal must be received by the proposal due date and time specified in the RFP Schedule. Please refer to the RFP for detailed hardcopy delivery instructions.

General questions regarding this solicitation will be accepted by email to Kimberley Linser at *klinser@valleywater.org* by the dates specified in the RFP Package Schedule tab.

Outreach Ads April 2018

Count on WIC for Healthy Families

WIC is a federally funded nutrition program for Women, Infants, and Children. You may qualify if you are pregnant, breastfeeding, or just had a baby; or have a child under age 5; and have a low to medium income; and live in California. Newly pregnant women, migrant workers, and working families are encouraged to apply. WIC provides Nutrition Education and Health information, breastfeeding support, checks for healthy foods (like fruits and vegetables), and referrals to medical providers and community services.

You may qualify for WIC if you receive Medi-Cal, CalFresh (Food Stamps), or CalWORKS (TANF) benefits. A family of four can earn up to \$3,793 before tax per month and qualify.

beriefis. Araminy driving an earlier of the 30,735 berief tax per month and qualify.

Enroll early! Call today to see if you qualify and to make an appointment. Call City and County of San Francisco WIC Program at 415-575-5788.

This institution is an equal opportunity provider Sunshine Ordinance Task Force
The Task Force advises the Board of Supervisors and provides information to other City departments on appropriate ways in which to implement the Sunshine Ordinance (Chapter 67 of the Administrative Code); to ensure that deliberations of commissions, boards councils and other agencies of the City and County are conducted before the people and that City operations are open to the people's review.

Upcoming term expirations or vacancies:

Soat 1 must be people's the best observed to the lead observed to the people of the p

Upcoming term expirations or vacancies:

Seat 1 must be nominated by the local chapter of the Society of Professional Journalists and be an attorney, for a two-year term ending April 27, 2020.

Seat 2 must be nominated by the local chapter of the Society of Professional Journalists and be a journalist, for a two-year term ending April 27, 2020.

Seat 3 must be a member from the press or electronic media, for a two-year term ending April 27, 2020.

Seat 4 must be a journalist from a racial/ethnic-minority-owned news organization and nominated by the New California Media, for the unexpired portion of a two-year term ending April 27, 2019.

Seat 5 must be nominated by the local chapter of the League of Women Voters, for a two-year term ending April 27, 2020.

Seat 6, must be a member of the public experienced in consumer advocacy, for a two-year term ending April 27, 2020.

Seat 7 must be a member of the public experienced in consumer advocacy, for a two-year term ending April 27, 2020.

Seat 8 must have demonstrated interest in, or have experience in, the issues of citizen access and participation in local government, for a two-year term ending April 27, 2020.

Seat 9 must have demonstrated interest in, or have experience in, the issues of citizen access and participation in local government, for a two-year term ending April 27, 2020.

Seat 10 must have demonstrated interest in, or have experience in, the issues of citizen access and participation in local government, for a two-year term ending April 27, 2020.

Seat 10 must have demonstrated interest in, or have experience in, the issues of citizen access and participation in local government, for a two-year term ending April 27, 2020.

Jesse Jackson Calls on Big Tech

Continued from page 1

They also asked companies to disclose the number of new hires made over the same period, broken down by gender, race and ethnicity: employee retention rates by race, ethnicity and gender; affirmative action plans and spending on suppliers from diverse backgrounds; and details on diversity and inclusion policies and practices.

Pressure for increased transparency comes amid a broader backlash against big tech, from the White House to Capitol Hill and from the consumers to investors.

At the same time, recruiting and retention efforts to re-engineer demographics to include more women and people of color have subjected companies such as Google to sharp criticism sometimes from within their own ranks - putting tech's big names in the cross hairs of the nation's culture wars.

It was never much of a secret in Silicon Valley that tech companies had very few women, African Americans and Hispanics. But tech CEOs refused to supply basic information on the demographics of their companies to the public, calling it a trade secret.

Activists such as Jackson waged campaigns for years, arguing that making the information public was necessary to shake up the industry's lopsided demographics.

Google began publishing the demographics of its workforce on an annual basis in 2014. Soon other top tech companies followed suit, revealing an industry at odds with America's growing

Nationwide, the industry is 74% male, 69% white and 21% Asian, according to a report from the Kapor Center for Social Impact. In Silicon Valley, blacks and Hispanics make up between 3% and 6% of workers, and women of color are 1% or less. These groups are represented across other industries at much higher rates consistent with their proportion of the overall U.S. population, which is half women, about 13% black and nearly 18% Hispanic, according to 2016 U.S. Census Bureau estimates.

Not only are women and people of color hired in lower numbers than white men, they also leave tech at a much higher rate. A recent analysis by the non-profit Ascend Foundation indicated that the number of black and Hispanic professionals in Silicon Valley's tech sector declined over the past eight years.

Despite pledges, diversity advocates say too few CEOs have made diversity an urgent business priority. Diversity staffers are given little in the way of resources and authority. And, advocates say, diversity data is too easily manipulated to make it seem like companies are making more progress than they actually are.

Visit link for the full article:

www.sbeinc.com/resources/cms.cfm?fuseaction=news. detail&articleID=2360&pageID=25



EASTERN CONTRA COSTA TRANSIT AUTHORITY

NOTICE INVITING PROPOSALS FOR RENTAL AND LAUNDERING OF UNIFORMS, SHOP TOWELS AND MATS

Notice and Invitation to Proposers

Eastern Contra Costa Transit Authority (ECCTA), also known as Tri Delta Transit, a Joint Powers Agency located in eastern Contra Costa County, California, is accepting proposals for the rental and laundering of uniforms, shop towels and mats for a five (5) year period.

This project shall include the furnishing of all labor and services as set forth in the Scope of Work section of the RFP. A pre-proposal conference will be conducted at 10:00 am, local time, April 2, 2018, in the ECCTA boardroom located at 801 Wilbur Avenue, Antioch, California, 94509. Attendance at this conference is recommended but not required. The current uniforms, shop towels and rugs being used by ECCTA will be on display.

Technical and Price Proposals are due to ECCTA on or before 2:00 pm, local time, April 24, 2018, at ECC-TA's facility, 801 Wilbur Avenue, Antioch, California, 94509. Proposals received after said time or at any other place other than the time and place stated in the Request for Proposals (RFP) will not be considered. Submitted proposals must include the ECCTA Proposal Cover Form and the ECCTA Price Proposal Form. Any proposal submitted without these forms will be considered non-responsive and will be rejected.

Copies of the RFP documents may be obtained from:

Ann Hutcheson
Director of Administrative Services Eastern Contra Costa Transit Authority 801 Wilbur Avenue • Antioch, CA 94509 Telephone: (925) 754-6622 Facsimile: (925) 757-2530 ahutcheson@eccta.org www.trideltatransit.com

It is the intent of awarding the contract according to the process and procedures described in the RFP. ECCTA intends to procure the highest quality service possible for the best value possible

Accordingly, the Proposal and Contract Award process contains seven periods:

- 1. RFP publication period;
- Technical and Price Proposal submission period;
- Technical Review Committee screening period;
- On site interview period:
- Technical Review Committee evaluation period; Technical Review Committee recommendation
- period; and
- Contract award period.

Definition and terms of this seven-step process are contained in the Information for Proposers section of

This contract is subject to the receipt of financial assistance from the U.S. Department of Transportation and local sales tax funds, and may also be subject to a Grant Contract between the Metropolitan Transportation Commission and ECCTA. The contract is subject to laws and regulations governing the use of such funds. Full compliance with applicable Safety and Health Standards, Equal Employment Opportunity and Americans with Disabilities Act laws and regulations will be required of the successful proposer.

ECCTA will affirmatively ensure that, in regard to any contract entered into pursuant to this Request for Proposal (RFP); Disadvantaged Business Enterprises will be afforded full opportunity to submit proposals in response to this request and will not be discriminated against on the basis of race, color, sex, or national origin.

Each proposal shall be accompanied by a guaranty bond duly completed by a corporate surety authorized to conduct business in the State of California payable to ECC-TA in the sum of \$5,000.00. The bond shall be on the form included in the contract documents. Alternatively, a certified cashier's check payable to ECCTA, in the sum of \$5,000.00 may be substituted for the guaranty bond. The amount payable to ECCTA under the guaranty bond, or the certified cashier's check, as the case may be, shall be forfeited to ECCTA in the case of the failure or neglect of the successful proposer to execute the required contract within fifteen (15) working days after such contract has been awarded to them or at such additional time as may be allowed by ECCTA.

TIME IS OF THE ESSENCE and in the event of a delay in completion of the work or the delivery of the uniforms, shop towels or mats beyond the delivery dates set forth in the contract documents, or authorized extensions, damage will be sustained by ECCTA.

The successful contractor shall pay to ECCTA the sum of One Hundred Eighty Dollars (\$180.00) per day, per item, for each and every calendar day the contractor fails to provide the required services within the required delivery periods set forth in the contract documents.

Submittals shall be in accordance with the requirements set for in the RFP documents. Submission of a proposal shall constitute a firm offer to ECCTA.

> Office of the CEO March 23, 2018

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SBE PROJECT PARTNERS IN BUSINESS & COMMUNITY OUTREACH

- 34 years of history in connecting Primes, Corporations and Agencies with Small, Minority-Owned, Women-Owned, Disabled Veteran-Owned and DBE firms.
- "Vetted" Database including businesses certified by federal, state or local jurisdictions
- National trade / focus publications to community businesses and stakeholders
- Expertise in Diversity Outreach to identify firms, promote outreach events, and handle registration details.
- Archived search results

LINK TO OUTREACH ORDER FORM:

http://e8.octadyne.net/clientFiles/8023/SBE_Diversity-Outreach-Form.pdf

For more information contact:

Small Business Exchange, Inc. • 795 Folsom Street, 1st Floor, San Francisco, CA 94107
Phone: 415-778-6250 • Toll Free: 800-800-8534
Fax: 415-778-6255 • Email: sbe@sbeinc.com • Website: www.sbeinc.com