



Reducing Risk in Commercial Construction

By Daniel Behrendt

Whoever came up with the saying “time is money” must have worked in construction. Without proper planning, it’s easy to waste both time and cash. The earlier you can spot risks and plan for potential problems, the more likely you are to keep your profits.

Greg Duyka, a senior product training specialist at ConstructConnect, knows a thing or two about this. With twenty-seven years at ConstructConnect and twenty years in estimating and project management, Greg has tackled everything from high-rises to historical restorations. Here are five tips he recommends to reduce your risk, based on his years of real-world experience.

1. Location Matters
 Picking the right project location isn’t just about the job site—it’s about what’s surrounding it. Greg advises to be thoughtful about investing in projects that can help support your top and bottom line.

“I once had to manage a job that was a good contract but there was no easy way to get to the site. I ended up having to fly,” Duyka says. “Then I had no manpower. When you go far away from home base you’re dealing with inspectors, suppliers, people that don’t know you.”

When exploring projects in other markets, you also need to consider the qualifications of local crews to help you with that job. “I worked a job where I needed over four thousand feet of curb and gutter poured,” Greg says. “I asked the contractor to meet me on site, and when he got there, he said, ‘I can do this, but I don’t have the tools.’”

Using software like ConstructConnect Project Intelligence can help you discover construction job leads in the markets where you want to work and connect you with qualified contacts.



the Associated General Contractors of America and the American Institute of Architects.

Bid management software tools can also help you better evaluate bids from contractors by evaluating the contractors themselves, based on

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IS SOLICITING COST PROPOSALS FROM DBE SUBCONTRACTORS AND VENDORS
H Street Bridge NE Replacement Project, DC
District DOT Contract
Bid Date: March 31, 2025

Description of project:
 H Street Bridge NE (Hopscotch Bridge), constructed in 1977, is located immediately north of Union Station, and links North Capitol Street to 3rd Street NE. The bridge spans 1,442 feet over 1st Street, NE, the Metro red line tracks, Amtrak tracks and platforms, and 2nd Street, NE. The purpose of the project is to replace the bridge to match its current configuration and operations for pedestrian, vehicle, bus and transit while not precluding future adjacent projects. The replacement of the bridge is needed to address deficiencies identified in the 2018 Bridge Inspection Report.

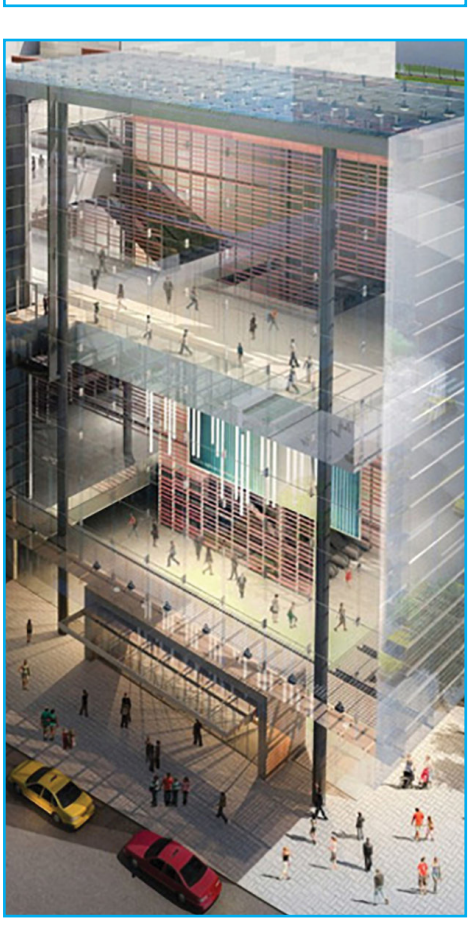
Many bidding opportunities are available: asphalt paving, bearings furnish and install, bridge deck overlay/grinding and grooving, condition survey, concrete barrier walls, curb and gutter/sidewalk/flatwork, deep foundations, demolition, earthwork, electrical/ITS/lighting/catenary, erosion and sediment control, equipment hauling, expansion joint furnish and install, hazmat mitigation services, permanent fencing, site security/temporary fencing, formwork, geoinstrumentation, granite works, maintenance of traffic, material testing, miscellaneous metals, modular joints furnish and install, noise and vibration monitoring, pavement markings, pest control, rebar furnish and install, roll off dumpsters, sawcutting, sheeting and shoring (sheet piles, tie-backs, underpinning, bracing), signing, site furnishings, storm drainage furnish and install, storm drainage pipe cleaning, structural steel furnish and erection, survey, sweeping, temporary barriers, temporary toilets, traffic control, traffic signals, trucking/hauling, utility relocation, welding, testing and inspection, and more!

If you are interested in bidding on this project, please contact Skanska’s Outreach Coordinator: Aislinn.Speranza@skanska.com • EOE/Vet/Disabled

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DESIGN-BUILD JOINT VENTURE
TUTOR PERINI CORPORATION DESIGNER, AN EEO EMPLOYER, AND COWI CONSULTING INC.
IS CURRENTLY SOLICITING COST PROPOSALS FROM QUALIFIED AND CERTIFIED M/WBE AND SDVOB SUBCONTRACTORS, VENDORS, SERVICE PROVIDERS
Design-Build Services for the Main Cable Dehumidification at the Verrazano Narrows Bridge in the Borough of New York City
MTA Construction and Development Contract No. VN-8Q
Bid Date: April 18, 2025

Description of work:
 1. Installation of a main cable dehumidification system on the four cables of the Verrazano Narrows Bridge;
 2. Replacement of the cable band bolts throughout all four main cables;
 3. Internal main cable inspection of 12 panels;
 4. Internal inspection of four additional main cable panels as directed by the PCEO;
 5. Replacement of the messenger cables on the main cables;
 6. Replacement of the aerial obstruction lights and supports on the main cables;
 7. Installation and removal of temporary main cable access platforms necessary to perform the work;
 8. Provide maintenance and protection of traffic throughout the project;
 9. Installation of an acoustic monitoring system on all four cables;
 10. Replacement and painting of all hand ropes and stanchions on all four cables;
 11. Maintenance and monitoring of the main cable dehumidification system for five (5) years after commissioning and system acceptance; and
 12. Maintenance and monitoring of the acoustic monitoring system for 5 years after commissioning and system acceptance.

Goals: 15% MBE, 15% WBE, 6% SDVOB
ALL QUOTATIONS ARE DUE BY CLOSE OF BUSINESS Friday, April 11, 2025.
 Proposal bid date April 18, 2025. For further information concerning subcontracting and/or purchasing opportunities, and to register as a subcontractor or vendor, please respond to solicitations@tutorperini.com or contact Arlene McBayne at (914) 739-1908. Come and join our team!



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IS SOLICITING COST PROPOSALS FROM NEW YORK STATE DBE SUBCONTRACTORS AND VENDORS
Design-Build Services for LIRR West Side Yard Flood Mitigation Measures
MTA Construction and Development Contract No. 6401
Bid Date: April 3, 2025

Description of project:
 Design, furnish, construct, and install concrete perimeter flood walls, seepage cut-off barriers below the concrete flood walls, flood gates, deployable flood barriers, sump pumps, a tide gate chamber, drainage system improvements, workable aisles and a diesel generator, an automatic transfer switch, ancillary electrical equipment, and required communications.

This project will develop flood protection solutions for the West Side Yard in order to prevent and mitigate flooding of the LIRR Tunnels. The flood protection along the WSY perimeter will be accomplished via a combination of permanent flood walls and deployable flood barriers.

Many bidding opportunities are available: deep foundations, minipiles, jetgrout, sheeting, rebar installation, concrete supply, site work, electrical work, painting, paving, curb and sidewalk, site utilities.

If you are interested in bidding on this project, please contact Skanska’s Diversity and Outreach Coordinator: Aislinn.Speranza@skanska.com • EOE/M/F/Vet/Disabled

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For more info contact
 Valerie Voorhies at
vvv@sbeinc.com



NORTHEAST EVENTS FOR YOUR BUSINESS

2025

Federal Contracting: Woman-Owned Small Business (WOSB) Certification Program Webinar
Tuesday, March 18, 2025, 2:00 pm–4:00 pm
Online
Main Sponsor(s): US Small Business Administration
Contact: Patrice Dozier, patrice.dozier@sba.gov
Fee: Free; registration required
 SBA is creating a space for Woman-Owned Small Businesses, via WOSB certification! Are you a woman owner of a small business? The federal government’s goal is to award at least five percent of all federal contracting dollars to woman-owned small businesses each year. Join us for training on how to register for SBA’s Woman-Owned Small Business (WOSB) program, which helps eligible small businesses to qualify for federal contracting opportunities. The monthly sessions include an overview of the self-certification process, and a discussion of the NAICS codes that qualify as WOSB or EDWOSB. Register at <https://www.eventbrite.com/e/woman-owned-small-business-wosb-certification-program-tickets-1123653490839>

8(a) Orientation and SAM Registration Webinar
Wednesday, March 19, 2025, 10:30 am–12:00 pm
Online
Main Sponsor(s): US Small Business Administration
Contact: SBA Illinois District Office, 312-353-4528, illinois.do@sba.gov
Fee: Free; registration required
 Join the Small Business Administration (SBA)

Illinois District Office for a virtual workshop providing an overview of the 8(a) Business Development program, eligibility requirements, and program benefits. Also learn how to increase your potential for federal contract opportunities through System for Award Management (SAM) registration, including information that you need for the registration process. SBA presenters will offer additional tips, address FAQs, give directions on where to get further assistance, and answer your other questions. To register for this free webinar, <https://events.gcc.teams.microsoft.com/event/ec626876-b580-460c-aa0e-dc00f8bfdbe2@3c89fd8a-7f68-4667-aa15-41cbf2208961>

Selling to the Federal Government Webinar
Thursday, March 27, 2025, 1:00 pm–4:00 pm
Online
Main Sponsor(s): US Small Business Administration
Contact: George Tapia, 610-382-3086, george.tapia@sba.gov
Fee: Free; registration required
 Did you know that the federal government is the largest purchaser of goods and services in the world? Interested in learning how your business can market your services or goods to the federal government? Register online at <https://www.eventbrite.com/e/how-to-sell-to-the-federal-government-tickets-1013616834237> SBA helps to ensure small businesses get fair opportunities to share federal government prime contracts. Topics will include: How to Register, Small Business Certifications, Finding Opportunities, Marketing Your Firm, Federal Supply Schedules, Getting Paid, Tips to Prepare Your Offer, How to Seek Additional Assistance. All training sessions are held via Microsoft Teams Meeting.

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